

Financial Results
For the Nine months Ended Dec.31.2017

D A T A B O O K

February 7, 2018

NICHIIGAKKAN CO., LTD.
【 9 7 9 2 】

Income Statement (Consolidated)

(Unit: million yen)

	FY2017.3				FY2018.3							
	1Q	Half-year	3Q	Full-year	1Q		Half-year		3Q		Full-year(forecast)	
	Amount	Amount	Amount	Amount	Amount	change	Amount	change	Amount	change	Amount(Forecast)	change
Net Sales	68,414	137,751	207,294	276,659	70,313	2.8%	141,426	2.7%	212,914	2.7%	300,000	8.4%
Operating Income	▲ 215	815	2,097	4,206	1,519	-	3,753	360.4%	5,963	184.4%	9,300	121.1%
%	▲0.3%	0.6%	1.0%	1.5%	2.2%		2.7%		2.8%		3.1%	
Ordinary Income	▲1,250	▲1,110	108	1,429	560	-	1,815	-	3,014	2,683.3%	6,000	319.9%
%	▲1.8%	▲0.8%	0.1%	0.5%	0.8%		1.3%		1.4%		2.0%	
Net Income attributable to owners of parents	▲1,313	▲1,240	▲122	1,403	510	-	918	-	1,704	-	3,000	113.8%
%	▲1.9%	▲0.9%	▲0.1%	0.5%	0.7%		0.6%		0.8%		1.0%	

Income Statement (Non-consolidated)

(Unit: million yen)

	FY2017.3				FY2018.3							
	1Q	Half-year	3Q	Full-year	1Q		Half-year		3Q		Full-year	
	Amount	Amount	Amount	Amount	Amount	change	Amount	change	Amount	change	Amount(Forecast)	change
Net Sales	59,542	119,775	180,063	239,776	60,528	1.7%	121,644	1.6%	182,926	1.6%	259,400	8.2%
Operating Income	▲277	697	1,632	3,542	1,298	-	3,023	333.2%	4,480	174.5%	8,300	134.3%
%	▲0.5%	0.6%	0.9%	1.5%	2.1%		2.5%		2.4%		3.2%	
Ordinary Income	▲362	40	1,265	2,639	1,465	-	2,678	6,520.7%	3,640	187.7%	7,000	165.2%
%	▲0.6%	0.0%	0.7%	1.1%	2.4%		2.2%		2.0%		2.7%	
Net Income	▲264	95	1,376	3,044	1,380	-	1,925	1,912.1%	2,735	98.8%	4,700	54.4%
%	▲0.4%	0.1%	0.8%	1.3%	2.3%		1.6%		1.5%		1.8%	

Segmental Result (Consolidated)

■ About a segment change from March, 2018 period

- The Therapy business separated from Health care Segment and become independent as a Therapy segment.
- The Care staff dispatching service incorporated in the Health care segment transfers it in the Long-term care segment.

(Unit: million yen)

	FY2017.3				FY2018.3							
	1Q	Half-year	3Q	Full-year	1Q		Half-year		3Q		Full year(forecast)	
	Amount	Amount	Amount	Amount	Amount	change	Amount	change	Amount	change	Amount(forecast)	change
Medical Support	27,010	54,068	81,131	108,325	26,906	▲0.4%	53,738	▲0.6%	80,537	▲0.7%	112,300	3.7%
Long-term care	35,828	72,291	108,816	144,416	37,118	3.6%	74,613	3.2%	112,003	2.9%	154,100	6.7%
Child care	1,156	2,560	4,073	5,949	1,815	57.0%	3,922	53.2%	6,332	55.5%	9,300	56.3%
Health care	654	1,415	2,268	2,926	685	4.8%	1,483	4.8%	2,382	5.0%	4,600	57.2%
Education	3,213	6,347	9,415	12,771	3,138	▲2.3%	6,385	0.6%	9,623	2.2%	15,000	17.4%
Therapy	60	100	326	377	59	▲2.4%	113	12.9%	328	0.5%	1,600	324.3%
China business	482	949	1,405	2,007	552	14.7%	1,136	19.8%	1,777	26.4%	3,100	54.4%
Other	232	433	624	1,303	398	71.6%	733	69.3%	1,083	73.5%	1,600	22.7%
Eliminations	▲223	▲414	▲766	▲1,417	▲362	-	▲699	-	▲1,154	-	▲1,600	-
Net Sale	68,414	137,751	207,294	276,659	70,313	2.8%	141,426	2.7%	212,914	2.7%	300,000	8.4%
Medical Support %	1,672 6.2%	3,641 6.7%	5,579 6.9%	8,012 7.4%	2,190 8.1%	30.9%	4,499 8.4%	23.5%	6,518 8.1%	16.8%	9,200 8.2%	14.8%
Long-term care %	2,073 5.8%	5,007 6.9%	7,866 7.2%	11,183 7.7%	3,602 9.7%	73.8%	7,378 9.9%	47.3%	10,988 9.8%	39.7%	12,800 8.3%	14.5%
Child care %	▲262 ▲22.7%	▲497 ▲19.4%	▲643 ▲15.8%	▲781 ▲13.1%	▲571 ▲31.5%	-	▲728 ▲18.6%	-	▲783 ▲12.4%	-	▲600 ▲6.5%	-
Health care %	117 17.9%	276 19.6%	449 19.8%	615 21.0%	130 19.0%	11.1%	166 11.2%	▲40.0%	133 5.6%	▲70.2%	600 13.0%	▲2.5%
Education %	▲1,110 ▲34.6%	▲2,405 ▲37.9%	▲3,571 ▲37.9%	▲4,647 ▲36.4%	▲1,077 ▲34.3%	-	▲2,125 ▲33.3%	-	▲2,980 ▲31.0%	-	▲2,900 ▲19.3%	-
Therapy %	▲55 ▲91.4%	▲130 ▲130.7%	▲29 ▲9.0%	▲107 ▲28.5%	▲83 ▲141.3%	-	▲202 ▲179.0%	-	▲236 ▲72.2%	-	0 0.0%	-
China business %	▲365 ▲75.8%	▲722 ▲76.1%	▲1,089 ▲77.5%	▲1,416 ▲70.6%	▲407 ▲73.8%	-	▲753 ▲66.3%	-	▲1,053 ▲59.3%	-	▲1,100 ▲35.5%	-
Other %	96 41.5%	139 32.3%	195 31.3%	285 21.9%	47 12.0%	▲50.3%	96 13.2%	▲31.0%	150 13.8%	▲23.1%	200 12.5%	▲29.9%
Eliminations	▲2,381	▲4,494	▲6,660	▲8,937	▲2,311	-	▲4,576	-	▲6,772	-	▲8,900	-
Operating Income %	▲215 ▲0.3%	815 0.6%	2,097 1.0%	4,206 1.5%	1,519 2.2%	-	3,753 2.7%	360.4%	5,963 2.8%	184.4%	9,300 3.1%	121.1%