

Financial Results
For the Half Year Ended Sep.30,2019

D A T A B O O K

November.14,2019

NICHIIGAKKAN CO., LTD.
【 9 7 9 2 】

Income Statement (Consolidated)

(Unit: million yen)

	FY2018.3			FY2019.3			FY2020.3						
	1Q	Half-year	Full-year	1Q	Half-year	Full-year	1Q	Half-year				Full-year	
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount (Forecast)	Amount	Difference (yoy)	Change	Amount (Initial Forecast)	Amount (Revised Forecast)
Net Sales	70,313	141,426	283,767	70,835	142,596	287,882	73,523	149,200	147,882	5,286	3.7%	303,000	298,600
Operating Income	1,519	3,753	7,630	1,263	4,154	10,032	2,723	6,200	6,360	2,206	53.1%	15,200	13,300
%	2.2%	2.7%	2.7%	1.8%	2.9%	3.5%	3.7%	4.2%	4.3%	-	-	5.0%	4.5%
Ordinary Income	560	1,815	3,628	139	1,947	5,703	1,574	4,000	4,055	2,108	108.2%	11,000	8,700
%	0.8%	1.3%	1.3%	0.2%	1.4%	2.0%	2.1%	2.7%	2.7%	-	-	3.6%	2.9%
Net Income attributable to owners of parents	510	918	854	▲158	251	6,108	927	2,400	1,603	1,351	536.8%	6,700	4,700
%	0.7%	0.6%	0.3%	▲0.2%	0.2%	2.1%	1.3%	1.6%	1.1%	-	-	2.2%	1.6%

Income Statement (Non-Consolidated)

(Unit:million yen)

	FY2018.3			FY2019.3			FY2020.3						
	1Q	Half-year	Full-yaer	1Q	Half-year	Full-yaer	1Q	Half-year				Full-year	Full-year
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount (Forecast)	Amount	Difference (yoy)	Change	Amount (Initial Forecast)	Amount (Revised Forecast)
Net sales	60,528	121,644	243,588	60,937	122,599	246,560	62,098	125,900	124,913	2,313	1.9%	256,700	252,400
Operating Income	1,298	3,023	6,241	1,424	4,020	8,687	2,048	5,100	4,934	913	22.7%	12,500	10,800
%	2.1%	2.5%	2.6%	2.3%	3.3%	3.5%	3.3%	4.1%	4.0%	-	-	4.9%	4.3%
Ordinary Income	1,465	2,678	4,939	1,436	3,429	7,084	1,809	4,400	4,061	632	18.4%	10,900	8,800
%	2.4%	2.2%	2.0%	2.4%	2.8%	2.9%	2.9%	3.5%	3.3%	-	-	4.2%	3.5%
Net Income attributable to owners of	1,380	1,925	3,300	1,194	2,051	503	1,285	2,800	1,940	▲110	▲5.4%	7,100	4,750
%	2.3%	1.6%	1.4%	2.0%	1.7%	0.2%	2.1%	2.2%	1.6%	-	-	2.8%	1.9%

Segmental Result (Consolidated)

(Unit: million yen)

	FY2018.3			FY2019.3			FY2020.3						
	1Q	Half-year	Full-year	1Q	Half-year	Full-year	1Q	Half-year				Full-year	
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount (Forecast)	Amount	Difference (yoy)	Change	Amount (Initial Forecast)	Amount (Revised Forecast)
Medical Support	26,885	53,672	107,272	26,794	53,671	107,773	28,467	56,000	56,842	3,170	5.9%	113,100	113,900
Long-term care	37,462	75,404	149,811	37,448	75,526	151,444	38,059	77,900	76,567	1,040	1.4%	157,500	154,100
Child care	1,815	3,922	9,365	2,568	5,433	12,559	3,153	6,800	6,684	1,251	23.0%	14,800	14,900
Health care	332	674	1,398	381	779	1,632	423	1,200	853	73	9.4%	3,100	1,800
Education	2,937	5,962	12,068	2,893	5,929	11,941	2,785	5,600	5,651	▲277	▲4.7%	11,300	11,200
Therapy	51	97	373	88	185	547	145	400	291	106	57.4%	900	700
Global	802	1,683	3,574	502	1,005	1,953	430	1,100	849	▲155	▲15.5%	2,300	1,800
Other	398	733	1,933	508	729	1,410	210	400	446	▲282	▲38.7%	700	900
Eliminations	▲373	▲722	▲2,030	▲350	▲663	▲1,380	▲153	▲200	▲303	359	-	▲700	▲700
Net Sales	70,313	141,426	283,767	70,835	142,596	287,882	73,523	149,200	147,882	5,286	3.7%	303,000	298,600
Medical Support	2,201	4,522	8,899	2,119	4,448	9,246	2,359	4,600	4,949	500	11.3%	9,600	9,800
%	8.2%	8.4%	8.3%	7.9%	8.3%	8.6%	8.3%	8.2%	8.7%	-	-	8.5%	8.6%
Long-term care	3,659	7,509	14,810	3,649	8,019	16,383	4,191	8,300	8,518	499	6.2%	17,000	16,500
%	9.8%	10.0%	9.9%	9.7%	10.6%	10.8%	11.0%	10.7%	11.1%	-	-	10.8%	10.7%
Child care	▲571	▲728	▲564	▲404	▲477	206	▲546	0	▲711	▲234	-	700	300
%	▲31.5%	▲18.6%	▲6.0%	▲15.7%	▲8.8%	1.6%	▲17.3%	0.0%	▲10.6%	-	-	4.7%	2.0%
Health care	74	36	▲223	▲115	▲309	▲1,148	▲493	▲1,300	▲977	▲667	-	▲2,000	▲2,000
%	22.5%	5.4%	▲16.0%	▲30.3%	▲39.7%	▲70.4%	▲116.6%	▲108.3%	▲114.5%	-	-	▲64.5%	▲111.1%
Education	▲1,030	▲2,043	▲4,474	▲1,210	▲2,041	▲4,110	▲56	▲500	▲104	1,936	-	▲900	▲900
%	▲35.1%	▲34.3%	▲37.1%	▲41.8%	▲34.4%	▲34.4%	▲2.0%	▲8.9%	▲1.8%	-	-	▲8.0%	▲8.0%
Therapy	▲68	▲175	▲340	▲152	▲288	▲383	▲85	▲100	▲164	124	-	▲100	▲250
%	▲134.1%	▲180.2%	▲91.3%	▲171.1%	▲155.9%	▲69.9%	▲58.6%	▲25.0%	▲56.4%	-	-	▲11.1%	▲35.7%
Global	▲480	▲885	▲1,665	▲326	▲694	▲1,246	▲149	▲200	▲291	402	-	▲300	▲550
%	▲59.9%	▲52.6%	▲46.6%	▲65.1%	▲69.1%	▲63.8%	▲34.7%	▲18.2%	▲34.3%	-	-	▲13.0%	▲30.6%
Other	47	96	204	76	126	228	47	100	96	▲29	▲23.0%	200	200
%	12.0%	13.2%	10.6%	15.1%	17.3%	16.2%	22.4%	25.0%	21.5%	-	-	28.6%	22.2%
Eliminations	▲2,312	▲4,577	▲9,014	▲2,373	▲4,627	▲9,143	▲2,542	▲4,700	▲4,954	▲326	-	▲9,000	▲9,800
Operation Income	1,519	3,753	7,630	1,263	4,154	10,032	2,723	6,200	6,360	2,206	53.1%	15,200	13,300
%	2.2%	2.7%	2.7%	1.8%	2.9%	3.5%	3.7%	4.2%	4.3%	-	-	5.0%	4.5%