

Financial Results
For the Full year Mar.31,2020
D A T A B O O K

May.8,2020

NICHIIGAKKAN CO., LTD.
【 9 7 9 2 】

【Consolidated】 Income Statement

(Unit:million yen)

	FY2018.3				FY2019.3				FY2020.3							
	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year				
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount (Initial Forecast)	Amount (Revised Forecast)	Amount	Difference (yoy)	Change
Net Sales	70,313	141,426	212,914	283,767	70,835	142,596	215,723	287,882	73,523	147,882	223,471	303,000	298,600	297,965	10,082	3.5%
Operating Income	1,519	3,753	5,963	7,630	1,263	4,154	7,336	10,032	2,723	6,360	9,444	15,200	13,300	12,162	2,129	21.2%
%	2.2%	2.7%	2.8%	2.7%	1.8%	2.9%	3.4%	3.5%	3.7%	4.3%	4.2%	5.0%	4.5%	4.1%		
Ordinary Income	560	1,815	3,014	3,628	139	1,947	4,043	5,703	1,574	4,055	6,083	11,000	8,700	7,483	1,780	31.2%
%	0.8%	1.3%	1.4%	1.3%	0.2%	1.4%	1.9%	2.0%	2.1%	2.7%	2.7%	3.6%	2.9%	2.5%		
Net Income attributable to owners of parents	510	918	1,704	854	▲158	251	2,107	6,108	927	1,603	3,378	6,700	4,700	4,058	▲2,049	▲33.6%
%	0.7%	0.6%	0.8%	0.3%	▲0.2%	0.2%	1.0%	2.1%	1.3%	1.1%	1.5%	2.2%	1.6%	1.4%		

【Non-Consolidated】 Income Statement

(Unit:million yen)

	FY2018.3				FY2019.3				FY2020.3							
	1Q	Half-year	3Q	Full-yaer	1Q	Half-year	3Q	Full-yaer	1Q	Half-year	3Q	Full-year				
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount (Initial Forecast)	Amount (Revised Forecast)	Amount	Difference (yoy)	Change
Net sales	60,528	121,644	182,926	243,588	60,937	122,599	184,983	246,560	62,098	124,913	188,970	256,700	252,400	252,572	6,012	2.4%
Operating Income	1,298	3,023	4,480	6,241	1,424	4,020	6,226	8,687	2,048	4,934	7,280	12,500	10,800	10,032	1,345	15.5%
%	2.1%	2.5%	2.4%	2.6%	2.3%	3.3%	3.4%	3.5%	3.3%	4.0%	3.9%	4.9%	4.3%	4.0%	-	
Ordinary Income	1,465	2,678	3,640	4,939	1,436	3,429	5,064	7,084	1,809	4,061	5,861	10,900	8,800	8,005	921	13.0%
%	2.4%	2.2%	2.0%	2.0%	2.4%	2.8%	2.7%	2.9%	2.9%	3.3%	3.1%	4.2%	3.5%	3.2%	-	
Net Income attributable to owners of parents	1,380	1,925	2,735	3,300	1,194	2,051	2,808	503	1,285	1,940	3,546	7,100	4,750	4,934	4,431	880.1%
%	2.3%	1.6%	1.5%	1.4%	2.0%	1.7%	1.5%	0.2%	2.1%	1.6%	1.9%	2.8%	1.9%	2.0%	-	

【Consolidated】 Segmental Result(Operating Income)

(Unit: million yen)

	FY2018.3				FY2019.3				FY2020.3							
	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year				
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount (Initial Forecast)	Amount (Revised Forecast)	Amount	Difference (yoy)	Change
Medical Support	26,885	53,672	80,470	107,272	26,794	53,671	80,733	107,773	28,467	56,842	85,597	113,100	113,900	114,330	6,557	6.1%
Long-term care	37,462	75,404	113,315	149,811	37,448	75,526	114,167	151,444	38,059	76,567	115,608	157,500	154,100	153,796	2,352	1.6%
Child care	1,815	3,922	6,332	9,365	2,568	5,433	8,739	12,559	3,153	6,684	10,709	14,800	14,900	15,220	2,661	21.2%
Health care	332	674	1,051	1,398	381	779	1,228	1,632	423	853	1,299	3,100	1,800	1,704	72	4.4%
Education	2,937	5,962	8,912	12,068	2,893	5,929	8,914	11,941	2,785	5,651	8,328	11,300	11,200	10,360	▲1,581	▲13.2%
Therapy	51	97	307	373	88	185	438	547	145	291	568	900	700	713	166	30.3%
Global	802	1,683	2,637	3,574	502	1,005	1,496	1,953	430	849	1,283	2,300	1,800	1,684	▲269	▲13.8%
Other	398	733	1,083	1,933	508	729	1,051	1,410	210	446	622	700	900	887	▲523	▲37.1%
Eliminations	▲373	▲722	▲1,197	▲2,030	▲350	▲663	▲1,045	▲1,380	▲153	▲303	▲545	▲700	▲700	▲732	648	-
Net Sales	70,313	141,426	212,914	283,767	70,835	142,596	215,723	287,882	73,523	147,882	223,471	303,000	298,600	297,965	10,082	3.5%
Medical Support	2,201	4,522	6,541	8,899	2,119	4,448	6,693	9,246	2,359	4,949	7,190	9,600	9,800	9,730	484	5.2%
%	8.2%	8.4%	8.1%	8.3%	7.9%	8.3%	8.3%	8.6%	8.3%	8.7%	8.4%	8.5%	8.6%	8.5%	-	
Long-term care	3,659	7,509	11,212	14,810	3,649	8,019	12,474	16,383	4,191	8,518	12,183	17,000	16,500	15,857	▲526	▲3.2%
%	9.8%	10.0%	9.9%	9.9%	9.7%	10.6%	10.9%	10.8%	11.0%	11.1%	10.5%	10.8%	10.7%	10.3%	-	
Child care	▲571	▲728	▲783	▲564	▲404	▲477	▲229	206	▲546	▲711	▲393	700	300	373	167	81.1%
%	▲31.5%	▲18.6%	▲12.4%	▲6.0%	▲15.7%	▲8.8%	▲2.6%	1.6%	▲17.3%	▲10.6%	▲3.7%	4.7%	2.0%	2.4%	-	
Health care	74	36	▲88	▲223	▲115	▲309	▲707	▲1,148	▲493	▲977	▲1,488	▲2,000	▲2,000	▲2,144	▲996	-
%	22.5%	5.4%	▲8.4%	▲16.0%	▲30.3%	▲39.7%	▲57.6%	▲70.4%	▲116.6%	▲114.5%	▲114.5%	▲64.5%	▲111.1%	▲125.7%	-	
Education	▲1,030	▲2,043	▲2,879	▲4,474	▲1,210	▲2,041	▲2,761	▲4,110	▲56	▲104	▲323	▲900	▲900	▲1,330	2,780	-
%	▲35.1%	▲34.3%	▲32.3%	▲37.1%	▲41.8%	▲34.4%	▲31.0%	▲34.4%	▲2.0%	▲1.8%	▲3.9%	▲8.0%	▲8.0%	▲12.8%	-	
Therapy	▲68	▲175	▲184	▲340	▲152	▲288	▲276	▲383	▲85	▲164	▲121	▲100	▲250	▲192	191	-
%	▲134.1%	▲180.2%	▲59.9%	▲91.3%	▲171.1%	▲155.9%	▲63.0%	▲69.9%	▲58.6%	▲56.4%	▲21.3%	▲11.1%	▲35.7%	▲26.9%	-	
Global	▲480	▲885	▲1,229	▲1,665	▲326	▲694	▲1,107	▲1,246	▲149	▲291	▲406	▲300	▲550	▲504	742	-
%	▲59.9%	▲52.6%	▲46.6%	▲46.6%	▲65.1%	▲69.1%	▲74.0%	▲63.8%	▲34.7%	▲34.3%	▲31.7%	▲13.0%	▲30.6%	▲29.9%	-	
Other	47	96	150	204	76	126	173	228	47	96	151	200	200	216	▲12	▲5.3%
%	12.0%	13.2%	13.9%	10.6%	15.1%	17.3%	16.5%	16.2%	22.4%	21.5%	24.3%	28.6%	22.2%	24.4%	-	
Eliminations	▲2,312	▲4,577	▲6,774	▲9,014	▲2,373	▲4,627	▲6,920	▲9,143	▲2,542	▲4,954	▲7,348	▲9,000	▲9,800	▲9,843	▲700	-
Operation Income	1,519	3,753	5,963	7,630	1,263	4,154	7,336	10,032	2,723	6,360	9,444	15,200	13,300	12,162	2,129	21.2%
%	2.2%	2.7%	2.8%	2.7%	1.8%	2.9%	3.4%	3.5%	3.7%	4.3%	4.2%	5.0%	4.5%	4.0%	-	