

Financial Results  
For Three Months Ended June.30,2020

# **D A T A B O O K**

August.7,2020

NICHIIGAKKAN CO., LTD.  
【 9 7 9 2 】

# 【Consolidated】 Income Statement

(Unit: million yen)

	FY2018.3				FY2019.3				FY2020.3				FY2021.3		
	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year	1Q		
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Difference(yoy)	Change
Net Sales	70,313	141,426	212,914	283,767	70,835	142,596	215,723	287,882	73,523	147,882	223,471	297,965	72,736	▲786	▲1.1%
Operating Income	1,519	3,753	5,963	7,630	1,263	4,154	7,336	10,032	2,723	6,360	9,444	12,162	353	▲2,369	▲87.0%
%	2.2%	2.7%	2.8%	2.7%	1.8%	2.9%	3.4%	3.5%	3.7%	4.3%	4.2%	4.1%	0.5%	-	
Ordinary Income	560	1,815	3,014	3,628	139	1,947	4,043	5,703	1,574	4,055	6,083	7,483	▲767	▲2,341	
%	0.8%	1.3%	1.4%	1.3%	0.2%	1.4%	1.9%	2.0%	2.1%	2.7%	2.7%	2.5%	▲1.1%	-	
Net Income attributable to owners of parents	510	918	1,704	854	▲158	251	2,107	6,108	927	1,603	3,378	4,058	▲1,081	▲2,009	
%	0.7%	0.6%	0.8%	0.3%	▲0.2%	0.2%	1.0%	2.1%	1.3%	1.1%	1.5%	1.4%	▲1.5%	-	

# 【Non-Consolidated】 Income Statement

(Unit: million yen)

	FY2018.3				FY2019.3				FY2020.3				FY2021.3		
	1Q	Half-year	3Q	Full-yaer	1Q	Half-year	3Q	Full-yaer	1Q	Half-year	3Q	Full-year	1Q		
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Difference(yoy)	Change
Net sales	60,528	121,644	182,926	243,588	60,937	122,599	184,983	246,560	62,098	124,913	188,970	252,572	63,159	1,060	1.7%
Operating Income	1,298	3,023	4,480	6,241	1,424	4,020	6,226	8,687	2,048	4,934	7,280	10,032	1,322	▲725	▲35.4%
%	2.1%	2.5%	2.4%	2.6%	2.3%	3.3%	3.4%	3.5%	3.3%	4.0%	3.9%	4.0%	2.1%	-	
Ordinary Income	1,465	2,678	3,640	4,939	1,436	3,429	5,064	7,084	1,809	4,061	5,861	8,005	957	▲851	▲47.1%
%	2.4%	2.2%	2.0%	2.0%	2.4%	2.8%	2.7%	2.9%	2.9%	3.3%	3.1%	3.2%	1.5%	-	
Net Income attributable to owners of parents	1,380	1,925	2,735	3,300	1,194	2,051	2,808	503	1,285	1,940	3,546	4,934	324	▲961	▲74.8%
%	2.3%	1.6%	1.5%	1.4%	2.0%	1.7%	1.5%	0.2%	2.1%	1.6%	1.9%	2.0%	0.5%	-	

# 【Consolidated】 Segmental Result(Operating Income)

(Unit: million yen)

	FY2018.3				FY2019.3				FY2020.3				FY2021.3		
	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year	1Q	Half-year	3Q	Full-year	1Q		
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Difference(yoy)	Change
Medical Support	26,885	53,672	80,470	107,272	26,794	53,671	80,733	107,773	28,467	56,842	85,597	114,330	29,299	832	2.9%
Long-term care	37,462	75,404	113,315	149,811	37,448	75,526	114,167	151,444	38,059	76,567	115,608	153,796	38,319	260	0.7%
Child care	1,815	3,922	6,332	9,365	2,568	5,433	8,739	12,559	3,153	6,684	10,709	15,220	3,702	549	17.4%
Health care	332	674	1,051	1,398	381	779	1,228	1,632	423	853	1,299	1,704	374	▲49	▲11.6%
Education	2,937	5,962	8,912	12,068	2,893	5,929	8,914	11,941	2,785	5,651	8,328	10,360	457	▲2,328	▲83.6%
Therapy	51	97	307	373	88	185	438	547	145	291	568	713	136	▲9	▲6.2%
Global	802	1,683	2,637	3,574	502	1,005	1,496	1,953	430	849	1,283	1,684	324	▲106	▲24.7%
Other	398	733	1,083	1,933	508	729	1,051	1,410	210	446	622	887	291	81	38.6%
Eliminations	▲373	▲722	▲1,197	▲2,030	▲350	▲663	▲1,045	▲1,380	▲153	▲303	▲545	▲732	▲168	▲15	-
Net Sales	70,313	141,426	212,914	283,767	70,835	142,596	215,723	287,882	73,523	147,882	223,471	297,965	72,736	▲786	▲1.1%
Medical Support %	2,201 8.2%	4,522 8.4%	6,541 8.1%	8,899 8.3%	2,119 7.9%	4,448 8.3%	6,693 8.3%	9,246 8.6%	2,359 8.3%	4,949 8.7%	7,190 8.4%	9,730 8.5%	2,139 7.3%	▲220	▲9.3%
Long-term care %	3,659 9.8%	7,509 10.0%	11,212 9.9%	14,810 9.9%	3,649 9.7%	8,019 10.6%	12,474 10.9%	16,383 10.8%	4,191 11.0%	8,518 11.1%	12,183 10.5%	15,857 10.3%	3,633 9.5%	▲558	▲13.3%
Child care %	▲571 ▲31.5%	▲728 ▲18.6%	▲783 ▲12.4%	▲564 ▲6.0%	▲404 ▲15.7%	▲477 ▲8.8%	▲229 ▲2.6%	206 1.6%	▲546 ▲17.3%	▲711 ▲10.6%	▲393 ▲3.7%	373 2.4%	▲309 ▲8.4%	237	-
Health care %	74 22.5%	36 5.4%	▲88 ▲8.4%	▲223 ▲16.0%	▲115 ▲30.3%	▲309 ▲39.7%	▲707 ▲57.6%	▲1,148 ▲70.4%	▲493 ▲116.6%	▲977 ▲114.5%	▲1,488 ▲114.5%	▲2,144 ▲125.7%	▲597 ▲159.5%	▲104	-
Education %	▲1,030 ▲35.1%	▲2,043 ▲34.3%	▲2,879 ▲32.3%	▲4,474 ▲37.1%	▲1,210 ▲41.8%	▲2,041 ▲34.4%	▲2,761 ▲31.0%	▲4,110 ▲34.4%	▲56 ▲2.0%	▲104 ▲1.8%	▲323 ▲3.9%	▲1,330 ▲12.8%	▲1,749 ▲382.5%	▲1,693	-
Therapy %	▲68 ▲134.1%	▲175 ▲180.2%	▲184 ▲59.9%	▲340 ▲91.3%	▲152 ▲171.1%	▲288 ▲155.9%	▲276 ▲63.0%	▲383 ▲69.9%	▲85 ▲58.6%	▲164 ▲56.4%	▲121 ▲21.3%	▲192 ▲26.9%	▲66 ▲49.0%	19	-
Global %	▲480 ▲59.9%	▲885 ▲52.6%	▲1,229 ▲46.6%	▲1,665 ▲46.6%	▲326 ▲65.1%	▲694 ▲69.1%	▲1,107 ▲74.0%	▲1,246 ▲63.8%	▲149 ▲34.7%	▲291 ▲34.3%	▲406 ▲31.7%	▲504 ▲29.9%	▲96 ▲29.8%	53	-
Other %	47 12.0%	96 13.2%	150 13.9%	204 10.6%	76 15.1%	126 17.3%	173 16.5%	228 16.2%	47 22.4%	96 21.5%	151 24.3%	216 24.4%	72 24.8%	25	53.2%
Eliminations	▲2,312	▲4,577	▲6,774	▲9,014	▲2,373	▲4,627	▲6,920	▲9,143	▲2,542	▲4,954	▲7,348	▲9,843	▲2,671	▲129	-
Operation Income %	1,519 2.2%	3,753 2.7%	5,963 2.8%	7,630 2.7%	1,263 1.8%	4,154 2.9%	7,336 3.4%	10,032 3.5%	2,723 3.7%	6,360 4.3%	9,444 4.2%	12,162 4.0%	353 0.5%	▲2,369	▲87.0%