
DATA BOOK

Financial results for the year ended
(From April 1, 2004 to March 31, 2005)

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Net Sales and Net Income (Consolidated)

(Millions of Yen)

	FY3/02				FY3/03				FY3/04				FY3/05				FY3/06(E)			
	Half Year ended Sept.30,2004		Year ended Mar.31,2004		Half Year ended Sept.30,2004		Year ended Mar.31,2004		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2004		Year ended Mar.31,2005		Half Year ended Sept.30,2005		Year ended Mar.31,2006	
	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)
Net Sales	65,605	16.7%	142,386	24.7%	82,697	26.1%	171,293	20.3%	94,085	13.8%	189,987	10.9%	99,927	6.2%	201,590	6.1%	106,900	7.0%	223,700	11.0%
Operating Income	▲ 718	-	3,339	-	5,551	-	12,912	286.7%	6,645	19.7%	13,869	7.4%	2,057	▲ 69.0%	5,284	▲ 61.9%	3,600	75.0%	11,080	109.7%
%	▲ 1.1%		2.3%		6.7%		7.5%		7.1%		7.3%		2.1%		2.6%		3.4%		5.0%	
Ordinary Income	▲ 648	-	3,342	-	5,483	-	12,891	285.7%	6,748	23.1%	14,045	9.0%	2,165	▲ 67.9%	5,472	▲ 61.0%	3,680	70.0%	11,230	105.2%
%	▲ 1.0%		2.3%		6.6%		7.5%		7.2%		7.4%		2.2%		2.7%		3.4%		5.0%	
Net Income	▲ 675	-	1,092	-	2,928	-	6,988	539.3%	3,670	25.3%	7,762	11.1%	347	▲ 90.5%	2,029	▲ 73.9%	1,900	447.6%	6,230	207.0%
%	▲ 1.1%		0.7%		3.5%		4.1%		3.9%		4.1%		0.3%		1.0%		1.8%		2.8%	

Net Sales and Net Income (Non-Consolidated)

(Millions of Yen)

	FY3/02				FY3/03				FY3/04				FY3/05				FY3/06 (E)			
	Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2004		Year ended Mar.31,2005		Half Year ended Sept.30,2005		Year ended Mar.31,2006	
	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)
Net Sales	63,136	18.9%	132,547	22.8%	78,924	25.0%	162,775	22.8%	89,532	13.4%	180,608	11.0%	95,189	6.3%	190,638	5.6%	101,000	6.1%	211,500	10.9%
Operating Income	▲ 575	-	2,961	-	5,561	-	12,753	330.6%	6,551	17.8%	13,510	5.9%	3,045	▲ 53.5%	6,188	▲ 54.2%	3,570	17.2%	10,670	72.4%
%	▲ 0.9%		2.2%		7.0%		7.8%		7.3%		7.5%		3.2%		3.2%		3.5%		5.0%	
Ordinary Income	▲ 451	-	3,068	-	5,518	-	12,817	317.7%	6,681	21.1%	13,764	7.4%	3,174	▲ 52.5%	6,438	▲ 53.2%	3,670	15.6%	10,870	68.8%
%	▲ 0.7%		2.3%		7.0%		7.9%		7.5%		7.6%		3.3%		3.4%		3.6%		5.1%	
Net Income	▲ 367	-	1,303	-	3,056	-	7,103	445.1%	3,726	21.9%	7,728	8.8%	1,589	▲ 57.4%	3,407	▲ 55.9%	2,040	28.4%	6,190	81.7%
%	▲ 0.6%		1.0%		3.9%		4.4%		4.2%		4.3%		1.7%		1.8%		2.0%		2.9%	

Profit or Loss by Business Segment (Consolidated)

(Millions of Yen)

		FY3/02				FY3/03				FY3/04				FY3/05				FY3/06 (E)			
		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2004		Year ended Mar.31,2005		Half Year ended Sept.30,2004		Year ended Mar.31,2005	
		Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)
	Medical Support	40,570	9.4%	82,703	9.5%	44,104	8.7%	90,352	9.2%	47,855	8.5%	96,982	7.3%	52,041	8.7%	104,678	7.9%	54,800	5.3%	112,500	7.5%
	Healthcare	17,230	114.0%	43,448	113.5%	29,407	70.7%	60,557	39.4%	34,772	18.2%	71,004	17.3%	37,524	7.9%	75,889	6.9%	41,700	11.1%	89,700	18.2%
	Education	6,376	▲33.9%	13,156	▲15.1%	8,083	26.8%	16,527	25.6%	9,339	15.5%	17,443	5.5%	8,424	▲9.8%	15,448	▲11.4%	7,500	▲11.0%	15,500	0.3%
	Other	1,888	1.2%	4,043	8.0%	4,253	125.3%	8,382	107.3%	4,987	17.3%	9,531	13.7%	16,411	229.1%	35,211	269.4%	9,100	▲44.5%	18,400	▲47.7%
	Elimination	▲460	-	▲965	-	▲3,150	-	▲4,525	-	▲2,868	-	▲4,973	-	▲14,475	-	▲29,637	-	▲6,200	-	▲12,400	-
Sales		65,605	16.7%	142,386	24.7%	82,697	26.1%	171,293	20.3%	94,085	13.8%	189,987	10.9%	99,927	6.2%	201,590	6.1%	106,900	7.0%	223,700	11.0%
	Medical Support	4,852	25.5%	10,190	20.0%	4,748	▲2.1%	9,728	▲4.5%	4,059	▲14.5%	10,646	9.4%	3,256	▲19.8%	8,876	▲16.6%	5,270	61.9%	12,260	38.1%
	%	12.0%		12.3%		10.8%		10.8%		8.5%		11.0%		6.3%		8.5%		9.6%		10.9%	
	Healthcare	▲3,298	-	▲3,585	-	1,504	-	3,203	-	2,728	81.4%	4,572	42.7%	1,233	▲54.8%	2,213	▲51.6%	1,220	▲1.1%	3,840	73.5%
	%	▲19.1%		▲8.3%		5.1%		5.3%		7.8%		6.4%		3.3%		2.9%		2.9%		4.3%	
	Education	▲29	-	348	▲80.8%	2,032	-	3,925	1,027.9%	2,136	5.1%	3,093	▲21.2%	493	▲76.9%	83	▲97.3%	90	▲81.7%	830	900.0%
	%	▲0.5%		2.6%		25.1%		23.7%		22.9%		17.7%		5.9%		0.5%		1.2%		5.4%	
	Other	▲146	-	▲101	-	▲34	-	128	-	71	-	307	139.8%	▲110	-	▲355	-	▲100	-	30	-
	%	▲7.7%		▲2.5%		▲0.8%		1.5%		1.4%		3.2%		▲0.7%		▲1.0%		▲1.1%		0.2%	
	Elimination	▲2,096		▲3,512		▲2,699		▲4,073		▲2,350	-	▲4,750	-	▲2,816	-	▲5,532	-	▲2,880	-	▲5,880	-
Operating Income		▲718	-	3,339	-	5,551	-	12,912	286.7%	6,644	19.7%	13,869	7.4%	2,057	▲69.0%	5,284	▲61.9%	3,600	75.0%	11,080	109.7%
%		▲1.1%		2.3%		6.7%		7.5%		7.1%		7.3%		2.1%		2.6%		3.4%		5.0%	

Profit or Loss by Business Segment (Non-Consolidated)

(Millions of Yen)

		FY3/02				FY3/03				FY3/04				FY3/05				FY3/06 (E)			
		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2003		Year ended Mar.31,2004		Half Year ended Sept.30,2004		Year ended Mar.31,2005		Half Year ended Sept.30,2004		Year ended Mar.31,2005	
		Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)	Mil.Yen	YoY(%)
	Medical Support	40,456	9.4%	82,475	9.5%	43,993	8.7%	90,118	9.3%	47,709	8.4%	96,682	7.3%	51,867	8.7%	104,314	7.9%	54,600	5.3%	112,000	7.4%
	Health care	16,303	152.9%	36,915	116.1%	26,847	64.7%	56,130	52.1%	32,483	21.0%	66,482	18.4%	34,896	7.4%	70,875	6.6%	38,900	11.5%	84,000	18.5%
	Education	6,376	▲33.9%	13,156	▲15.1%	8,083	26.8%	16,527	25.6%	9,339	15.5%	17,443	5.5%	8,424	▲9.8%	15,448	▲11.4%	7,500	▲11.0%	15,500	0.3%
	Sales	63,136	18.9%	132,547	22.8%	78,924	25.0%	162,775	22.8%	89,531	13.4%	180,608	11.0%	95,189	6.3%	190,638	5.6%	101,000	6.1%	211,500	10.9%
	Medical Support %	32,092	9.0%	64,945	9.6%	35,662	11.1%	72,942	12.3%	40,359	13.2%	79,643	9.2%	44,378	10.0%	87,971	10.5%	45,600	2.8%	92,300	4.9%
	Health care %	17,494	71.2%	36,602	55.4%	21,695	24.0%	45,175	23.4%	25,460	17.4%	52,877	17.0%	28,316	11.2%	58,080	9.8%	31,600	11.6%	68,500	17.9%
	Education %	3,251	▲14.8%	6,431	▲6.5%	3,434	5.6%	6,587	2.4%	3,399	▲1.0%	6,716	2.0%	3,651	7.4%	7,115	5.9%	3,300	▲9.6%	6,500	▲8.6%
	Cost of sales	52,837	21.5%	107,978	20.4%	60,791	15.1%	124,705	15.5%	69,219	13.9%	139,237	11.7%	76,346	10.3%	153,167	10.0%	80,500	5.4%	167,300	9.2%
	%	83.7%		81.5%		77.0%		76.6%		77.3%		77.1%		80.2%		80.3%		79.7%		79.1%	
	Medical Support %	8,364	10.9%	17,529	9.2%	8,331	▲0.4%	17,175	▲2.0%	7,349	▲11.8%	17,039	▲0.8%	7,488	1.9%	16,343	▲4.1%	9,000	20.2%	19,700	20.5%
	Health care %	▲1,190	-	313	-	5,152	-	10,954	3,399.7%	7,023	36.3%	13,604	24.2%	6,580	▲6.3%	12,794	▲6.0%	7,300	10.9%	15,500	21.2%
	Education %	3,125	▲46.4%	6,724	▲22.0%	4,649	48.8%	9,939	47.8%	5,939	27.7%	10,726	7.9%	4,772	▲19.6%	8,333	▲22.3%	4,200	▲12.0%	9,000	8.0%
	Gross profit	10,299	7.3%	24,568	34.8%	18,132	76.1%	38,070	55.0%	20,311	12.0%	41,370	8.7%	18,842	▲7.2%	37,471	▲9.4%	20,500	8.8%	44,200	18.0%
	%	16.3%		18.5%		23.0%		23.4%		22.7%		22.9%		19.8%		19.7%		20.3%		20.9%	
	Medical Support %	4,886	▲1.6%	9,754	▲4.7%	4,859	▲0.6%	9,253	▲5.1%	3,870	▲20.4%	8,627	▲6.8%	4,462	15.3%	9,954	15.4%	5,300	18.8%	10,750	8.0%
	Health care %	2,591	▲14.3%	5,273	0.9%	4,046	56.2%	8,322	57.8%	4,973	22.9%	9,948	19.5%	6,238	25.4%	12,627	26.9%	7,250	16.2%	14,180	12.3%
	Education %	3,396	▲5.1%	6,580	▲10.6%	3,666	8.0%	7,740	17.6%	4,916	34.1%	9,284	19.9%	5,094	3.6%	8,700	▲6.3%	4,380	▲14.0%	8,600	▲1.1%
	SG&A expenses	10,874	▲6.0%	21,607	▲5.3%	12,571	15.6%	25,317	17.2%	13,759	9.5%	27,860	10.0%	15,796	14.8%	31,281	12.3%	16,930	7.2%	33,530	7.2%
	%	17.2%		16.3%		15.9%		15.6%		15.4%		15.4%		16.6%		16.4%		16.8%		15.9%	
	Medical Support %	3,478	34.8%	7,776	33.5%	3,472	▲0.2%	7,921	1.9%	3,478	0.2%	8,411	6.2%	3,026	▲13.0%	6,388	▲24.0%	3,700	22.3%	8,950	40.1%
	Health care %	▲3,782	-	▲4,960	-	1,106	-	2,632	-	2,050	85.4%	3,656	38.9%	342	▲83.3%	167	▲95.4%	50	▲85.4%	1,320	690.4%
	Education %	▲271	-	145	▲88.6%	983	-	2,199	1,416.6%	1,022	4.0%	1,442	▲34.4%	▲322	▲131.5%	▲367	▲126.4%	▲180	44.1%	400	-
	Operating Income	▲575	-	2,961	-	5,561	-	12,753	330.7%	6,551	17.8%	13,510	5.9%	3,045	▲53.5%	6,188	▲54.2%	3,570	17.2%	10,670	72.4%
	%	▲0.9%		2.2%		7.0%		7.8%		7.3%		7.5%		3.2%		3.2%		3.5%		5.0%	

Medical Support Business (Non-Consolidated)

Sales by Segment

(Millions of Yen)

		FY3/02		FY3/03		FY3/04		FY3/05		FY3/06 (E)	
		Half Year ended Sept.30,2001	Year ended Mar.31,2002	Half Year ended Sept.30,2002	Year ended Mar.31,2003	Half Year ended Sept.30,2003	Year ended Mar.31,2004	Half Year ended Sept.30,2004	Year ended Mar.31,2005	Half Year ended Sept.30,2004	Year ended Mar.31,2005
	Hospital	32,211	65,722	35,327	72,484	38,772	78,555	43,097	86,236	45,300	92,500
	Clinic/Pharmacy	8,245	16,752	8,666	17,633	8,936	18,126	8,770	18,078	9,300	19,500
Total		40,456	82,475	43,993	90,118	47,709	96,682	51,867	104,314	54,600	112,000

Number of Contracts

(Number)

		FY3/02		FY3/03		FY3/04		FY3/05		FY3/06 (E)	
		Sept.	Mar.	Sept.	Mar.	Sept.	Mar.	Sept.	Mar.	Sept.	Mar.
	Hospital	2,220	2,306	2,273	2,372	2,375	2,502	2,437	2,477	2,520	2,550
	Clinic/Pharmacy	10,654	10,854	10,780	11,220	10,998	11,290	11,002	11,178	11,200	11,350
Total		12,874	13,160	13,053	13,592	13,373	13,792	13,439	13,655	13,720	13,900

Healthcare Business (Non-Consolidated)

Sales by Segment

(Millions of Yen)

	FY3/02		FY3/03		FY3/04		FY3/05		FY3/06 (E)	
	Half Year ended Sept.30,2001	Year ended Mar.31,2002	Half Year ended Sept.30,2002	Year ended Mar.31,2003	Half Year ended Sept.30,2003	Year ended Mar.31,2004	Half Year ended Sept.30,2004	Year ended Mar.31,2005	Half Year ended Sept.30,2004	Year ended Mar.31,2005
Home Visiting Service	11,080	23,892	15,848	32,848	19,279	38,830	20,356	40,724	21,200	44,300
Day Service(Center based care)	2,530	6,618	5,287	10,946	6,146	12,371	6,592	13,026	7,200	15,700
Rental and Sales of Nursing Equipment Residence Reform Service	1,766	4,267	4,418	9,153	4,924	10,443	5,339	11,096	6,200	13,200
Other	925	2,136	1,294	3,182	2,133	4,838	2,608	6,027	4,300	10,800
Total	16,303	36,915	26,847	56,130	32,483	66,482	34,896	70,875	38,900	84,000

【Home Visiting Service】Including Home bathing assistance Service, Care plan 【Other】: Meal delivery Service, Other

Number of Users

(Number)

	FY3/02		FY3/03		FY3/04		FY3/05		FY3/06 (E)	
	Sept.	Mar.	Sept.	Mar.	Sept.	Mar.	Sept.	Mar.	Sept.	Mar.
Care plan	22,712	26,150	30,471	34,134	37,409	39,481	42,123	44,315	49,400	52,700
Home visiting Service	35,756	40,408	48,204	52,401	55,651	57,586	59,430	60,699	66,300	73,800
Day Service(Center based care)	9,458	12,320	13,816	14,292	15,063	15,147	15,346	15,159	17,300	19,900
Rental and Sales of Nursing Equipment	6,684	10,201	21,606	23,200	24,628	26,000	28,315	29,614	31,400	33,700
Total	51,898	62,929	83,626	89,893	95,342	98,733	103,091	105,472	115,000	127,400

【Home Visiting Service】Including Home bathing assistance Service

Education Business (Non-Consolidated)

Sales by Segment

(Millions of Yen)

		FY3/02		FY3/03		FY3/04		FY3/05		FY3/06 (E)	
		Half Year ended Mar.31,2001	Year ended Mar.31,2002	Half Year ended Mar.31,2002	Year ended Mar.31,2003	Half Year ended Sept.30,2003	Year ended Mar.31,2004	Half Year ended Sept.30,2004	Year ended Mar.31,2005	Half Year ended Sept.30,2004	Year ended Mar.31,2005
	Medical Clerical	2,605	5,276	3,147	6,031	3,268	6,242	3,193	6,081	3,000	6,170
	Home Helper	3,600	7,600	4,726	10,127	5,795	10,636	4,856	8,689	4,180	8,700
	Social Education	170	280	210	368	275	564	374	678	320	630
Total		6,376	13,156	8,083	16,527	9,339	17,443	8,424	15,448	7,500	15,500