## NICHII GAKKAN COMPANY【9792】 3Q Results Data Book for the Year Ending March 2006 (April 1, 2005 to December 31, 2005)

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Income Statement for Account Settlement
\squareIncome statement (Consolidated)
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[^0] of at present. Such information is subject to influence of uncertain factors such as economic circumstances, relaxation of regulations and employment conditions. Please understand, therefore, that actual outcome of business performance and other achievements such as the number of contracts and number of users may be substantially different from the forecast

## February 16, 2006

http://www.nichiigakkan.co.jp

## Income Statement (Consolidated)

(Millions of Yen)

|  | FY Mar. 2005 |  |  |  |  |  |  |  | FY Mar. 2006 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q |  | Half-year |  | 3Q |  | Full-year |  | 1Q |  | Half-year <br> (Result) |  | 3Q |  | Full- <br> year <br> (previous) <br> Amount | Full-year <br> (Forecast) <br> (Revised) |  |
|  | Amount | Change | Amount | Change |  | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change |  | Amount | Change |
| Net Sales | 49,781 | 5.9\% | 99,927 | 6.2\% | 150,616 | 6.4\% | 201,590 | 6.1\% | 51,390 | 3.2\% | 103,333 | 3.4\% | 154,967 | 2.9\% | 208,700 | 205,800 | 2.1\% |
| Operating Income | 1,329 | 463.3\% | 2,057 | 469.0\% | 3,848 | A62.7\% | 5,284 | 461.9\% | 1,353 | 1.8\% | 2,670 | 29.8\% | 4,058 | 5.5\% | 6,170 | 4,640 | ${ }^{122}$ |
| \% | 2.7\% |  | 2.1\% |  | 2.6\% |  | 2.6\% |  | 2.6\% |  | 2.6\% |  | 2.6\% |  | 3.0\% | 2.3\% |  |
| Ordinary Income | 1,414 | 462.0\% | 2,165 | 467.9\% | 4,004 | -61.8\% | 5,472 | 461.0\% | 1,418 | 0.3\% | 2,791 | 28.9\% | 4,235 | 5.8\% | 6,410 | 4,840 | A115\%\% |
| \% | 2.8\% |  | 2.2\% |  | 2.7\% |  | 2.7\% |  | 2.8\% |  | 2.7\% |  | 2.7\% |  | 3.1\% | 2.4\% |  |
| Net Income | 537 | 472.9\% | 347 | -90.5\% | 1,097 | -80.8\% | 2,029 | 473.9\% | 703 | 30.9\% | 1,458 | 320.0\% | 8 | 499.20\% | 3,390 | 690 | \% 09 |
| \% | 1.1\% |  | 0.3\% |  | 0.7\% |  | 1.0\% |  | 1.4\% |  | 1.4\% |  | 0.0\% |  | 1.6\% | 0.3\% |  |

## Income Statement (Non-consolidated)

| (Millions of Yen) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar. 2005 |  |  |  |  |  |  |  | FY Mar. 2006 |  |  |  |  |  |  |  |  |
|  | 1Q |  | Half-year |  | 3Q |  | Full-year |  | 1Q |  | Half-year |  | 3Q |  | Full-year (Forecast) (Previous) | Full-year (Forecast) (Revised) |  |
|  | Amount | change | Amount | change | Amount | Change | Amount | change | Amount | change | Amount | Change | Amount | Change | Amount | Amount | Change |
| Net Sales | 47,591 | 6.2\% | 95,189 | 6.3\% | 143,008 | 6.3\% | 190,638 | 5.6\% | 48,756 | 2.4\% | 97,940 | 2.9\% | 147,890 | 3.4\% | 200,000 | 197,200 | 3.4\% |
| Operating Income | 1,229 | csoem | 3,045 | ${ }^{\text {asase }}$ | 5,163 | $\triangle{ }^{4070}$ | 6,188 | 55.20 | 1,385 | 12.6\% | 2,612 | ${ }^{14.2 \% \%}$ | 3,889 | A24.700 | 6,000 | 4,520 | \% |
| \% | 2.6\% |  | 3.2\% |  | 3.6\% |  | 3.2\% |  | 2.8\% |  | 2.7\% |  | 2.6\% |  | 3.0\% | 2.3\% |  |
| Ordinary Income | 1,338 |  | 3,174 | 52385 | 5,333 | Ameme | 6,438 | $\triangle 8827$ | 1,477 | 10.36 | 2,754 | \% | 4,082 | ${ }^{23.448}$ | 6,300 | 4,780 | ${ }^{25593}$ |
| \% | 2.8\% |  | 3.3\% |  | 3.7\% |  | 3.4\% |  | 3.0\% |  | 2.8\% |  | 2.8\% |  | 3.2\% | 2.4\% |  |
| Net Income | 611 | ${ }^{402080}$ | 1,589 | 72040 | 2,760 |  | 3,407 | $\triangle$ A59\% | 822 | 34.46 | 456 | 4,3\% | -873 | - | 2,420 | - 240 | - |
| \% | 1.3\% |  | 1.7\% |  | 1.9\% |  | 1.8\% |  | 1.7\% |  | 0.5\% |  | - $0.6 \%$ |  | 1.2\% | - $0.1 \%$ |  |

## Segmental Results (Consolidated)

| (Millions of Yen) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar. 2005 |  |  |  |  |  |  |  | FY Mar. 2006 |  |  |  |  |  |  |  |  |
|  | 1Q |  | Half-year |  | 3Q |  | Full-year |  | 1Q |  | Half-year (Result) |  | 3Q |  | Full- year (Forecast) (Previous) | Full-year (Forecast) (Revised) |  |
|  | Amount | lange | Amount | change | Amount | change | Amount | Change | Amount | Change | Amount | change | Amount | Change | Amount | Amount |  |
| Medical Support Business | 25,947 | 8.9\% | 52,041 | 8.7\% | 78,162 | 8.3\% | 104,678 | 7.9\% | 26,680 | 2.8\% | 53,561 | 2.9\% | 80,766 | 3.3\% | 108,100 | 108,100 | 3.3\% |
| Health Care Business | 18,574 | 8.0\% | 37,524 | 7.9\% | 56,973 | 8.0\% | 75,889 | 6.9\% | 19,823 | 6.7\% | 40,062 | 6.8\% | 60,795 | 6.7\% | 82,000 | 81,000 | 6.7\% |
| Education Business | 4,550 | A10.30 | 8,424 | 09.36 | 11,983 | A9.3\% | 15,448 | ${ }^{11.4}$ | 3,606 | 402076 | 6,902 | ${ }^{18,12}$ | 10,177 | A5190 | 15,500 | 13,600 | $4^{122009}$ |
| Others | 2,367 | 4.8\% | 16,411 | 229.10\% | 25,065 | 2452\% | 35,211 | $269.4{ }^{2}$ | 4,572 | ${ }^{932}$ | 8,720 | 146.909\% | 10,588 | A5,980 | 15,300 | 13,100 | A2289 |
| Eliminations | - 1,658 | - | - 14,475 | - | - 21,568 | - | - 29,637 | - | - 3,293 | - | - 5,913 | - | - 7,360 | - | © 12,200 | - 10,000 | - |
| Net Sales | 49,781 | 5.9\% | 99,927 | 6.2\% | 150,616 | 6.4\% | 201,590 | 6.1\% | 51,390 | 3.2\% | 103,333 | 3.4\% | 154,967 | 2.9\% | 208,700 | 205,800 | 2.1\% |
| Medical Support Business \% | $\begin{array}{r} 1,809 \\ 7.0 \% \\ \hline \end{array}$ | 3,3\% | $\begin{array}{r} 3,256 \\ 6.3 \% \\ \hline \end{array}$ | 198080 | $\begin{array}{r} 6,056 \\ 7.7 \% \\ \hline \end{array}$ | ${ }^{17350}$ | $\begin{array}{r} 8,876 \\ 8.5 \% \\ \hline \end{array}$ | ${ }^{10.607}$ | $\begin{array}{r} 2,747 \\ 10.3 \% \\ \hline \end{array}$ | 51.9\% | $\begin{array}{r} 5,206 \\ 9.7 \% \\ \hline \end{array}$ | 599\% | $\begin{gathered} 8,351 \\ 10.3 \% \\ \hline \end{gathered}$ | 37.9\% | $\begin{array}{r} 10,900 \\ 10.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 10,800 \\ 10.0 \% \end{array}$ | ${ }^{21.708}$ |
| Health Care Business \% | $\begin{aligned} & 445 \\ & 2.4 \% \end{aligned}$ | Acsem | $\begin{array}{r} 1,233 \\ 3.3 \% \\ \hline \end{array}$ | $\triangle s^{4} 8$ | $\begin{array}{r} 1,907 \\ 3.3 \% \\ \hline \end{array}$ | Aemm | $\begin{array}{r} 2,213 \\ 2.9 \% \\ \hline \end{array}$ | ${ }^{\text {s51.502 }}$ | $\begin{aligned} & 535 \\ & 2.7 \% \end{aligned}$ | 202\% | $\begin{array}{r} 1,236 \\ 3.1 \% \\ \hline \end{array}$ | 0.3\% | $\begin{array}{r} 1,762 \\ 2.9 \% \\ \hline \end{array}$ | ${ }^{7.6}$ | $\begin{array}{r} 2,700 \\ 3.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 2,500 \\ 3.1 \% \\ \hline \end{array}$ | 130\% |
| Education Business <br> \% | $\begin{array}{r} 476 \\ 10.5 \% \end{array}$ | A1.3s | $\begin{aligned} & 493 \\ & 5.9 \% \end{aligned}$ | ${ }^{769909}$ | $\begin{aligned} & 167 \\ & 1.4 \% \end{aligned}$ | 2930 | $\begin{array}{r} 83 \\ 0.5 \% \end{array}$ | 973.30 | $\begin{gathered} \mathbf{\Delta} 308 \\ \mathbf{4} 8.5 \% \end{gathered}$ | - | $\begin{array}{r} \mathbf{\Delta} 820 \\ \mathbf{1 1 . 9 \%} \\ \hline \end{array}$ |  | $\begin{array}{r} \mathbf{\Delta} 1,642 \\ \mathbf{\Delta} 16.1 \% \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta} 1,180 \\ \mathbf{\Delta 7 . 6 \%} \\ \hline \end{array}$ | $\begin{array}{r} \mathbf{\Delta} 2,550 \\ \mathbf{\Delta} 18.8 \% \end{array}$ | - |
| Others <br> \% | $\begin{array}{r} 91 \\ 3.8 \% \end{array}$ | 200.38 | $\mathbf{4} 110$ <br> $\mathbf{0} 0.7 \%$ | - | $\mathbf{4} 188$ <br> $\mathbf{4} 0.8 \%$ | - | $\begin{array}{r} \mathbf{\Delta} 355 \\ \mathbf{\Delta} 1.0 \% \end{array}$ | - | $\begin{array}{r} 59 \\ 1.3 \% \end{array}$ | ${ }^{35525}$ |  | - | 182 $1.7 \%$ | - | 100 $0.7 \%$ | 100 $0.8 \%$ | - |
| Eliminations | - 1,493 | - | - 2,816 | - | - 4,094 | - | - 5,532 | - | - 1,681 | - | - 3,010 | - | - 4,596 | - | - 6,350 | - 6,210 | - |
| Operating Income \% | $\begin{array}{r} 1,329 \\ 2.7 \% \end{array}$ | Acest | $\begin{array}{r} 2,057 \\ 2.1 \% \\ \hline \end{array}$ | ${ }^{600404}$ | $\begin{array}{r} 3,848 \\ 2.6 \% \\ \hline \end{array}$ | ${ }^{102785}$ | $\begin{array}{r} 5,284 \\ 2.6 \% \\ \hline \end{array}$ | 61.94 | $\begin{array}{r} 1,353 \\ 2.6 \% \\ \hline \end{array}$ | 1.8\% | $\begin{array}{r} 2,670 \\ 2.6 \% \\ \hline \end{array}$ | 298\% | $\begin{array}{r} 4,058 \\ 2.6 \% \\ \hline \end{array}$ | 5.5\% | $\begin{array}{r} 6,170 \\ 3.0 \% \end{array}$ | $\begin{array}{r} 4,640 \\ 2.3 \% \\ \hline \end{array}$ | ${ }^{12229}$ |


[^0]:    All the profit targets and other future data including the number of contracts, number of users and goals contained in this document are forecasts based on the information that Nichii Group has a gras

