
Financial Results
for the Year Ending March 2007
(April 1, 2006 to March 31, 2007)
D A T A B O O K

May 22, 2007

Nichiigakkan Company **【9792】**

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All the profit targets and other future data including the number of contracts, number of users and goals contained in this document are forecasts based on the information that Nichii Group has a grasp of at present. Such information is subject to influence of uncertain factors such as economic circumstances, relaxation of regulations and employment conditions. Please understand, therefore, that actual outcome of business performance and other achievements such as the number of contracts and number of users may be substantially different from the forecast.

Income Statement (Consolidated)

(Millions of Yen)

	FY Mar. 2006				FY Mar. 2007				FY Mar. 2008			
	Half-year		Full-year		Half-year		Full-year		Half-year (Forecast)		Full-year (Forecast)	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	103,333	3.4%	206,222	2.3%	102,211	▲1.1%	202,549	▲1.8%	99,800	▲2.4%	201,600	▲0.5%
Operating Income	2,670	29.8%	4,990	▲5.6%	1,328	▲50.2%	2,635	▲47.2%	▲250	-	2,730	3.6%
%	2.6%		2.4%		1.3%		1.3%		▲0.3%		1.4%	
Ordinary Income	2,791	28.9%	5,185	▲5.3%	1,371	▲50.9%	2,709	▲47.7%	▲180	-	2,840	4.8%
%	2.7%		2.5%		1.3%		1.3%		▲0.2%		1.4%	
Net Income	1,458	320.0%	1,974	▲2.7%	484	▲66.8%	774	▲60.8%	▲570	-	970	25.3%
%	1.4%		1.0%		0.5%		0.4%		▲0.6%		0.5%	

Income Statement (Non-Consolidated)

(Millions of Yen)

	FY Mar. 2006				FY Mar. 2007				FY Mar. 2007			
	Half-year		Full-year		Half-year		Full-year		Half-year (Forecast)		Full-year (Forecast)	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	97,940	2.9%	197,635	3.7%	99,972	2.1%	198,099	0.2%	96,600	▲3.4%	195,000	▲1.6%
Operating Income	2,612	▲14.2%	4,956	▲19.9%	1,307	▲50.0%	2,506	▲49.4%	▲300	-	2,600	3.8%
%	2.7%		2.5%		1.3%		1.3%		▲0.3%		1.3%	
Ordinary Income	2,754	▲13.2%	5,257	▲18.4%	1,391	▲49.5%	2,682	▲49.0%	▲200	-	2,800	4.4%
%	2.8%		2.7%		1.4%		1.4%		▲0.2%		1.4%	
Net Income	456	▲71.3%	▲978	-	500	9.6%	856	-	▲500	-	1,100	28.5%
%	0.5%		▲0.5%		0.5%		0.4%		▲0.5%		0.6%	

Segmental Results (Consolidated)

(Millions of Yen)

		FY Mar. 2006				FY Mar. 2007				FY Mar. 2008			
		Half-year		Full-year		Half-year		Full-year		Half-year (Forecast)		Full-year (Forecast)	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
	Medical Support Business	53,561	2.9%	108,091	3.3%	55,325	3.3%	110,966	2.7%	55,400	0.1%	111,500	0.5%
	Health Care Business	40,062	6.8%	80,902	6.6%	39,695	▲0.9%	78,272	▲3.3%	37,800	▲4.8%	77,100	▲1.5%
	Education Business	6,902	▲18.1%	13,599	▲12.0%	6,750	▲2.2%	12,478	▲8.2%	6,400	▲5.2%	12,500	0.2%
	Others	8,720	▲46.9%	12,072	▲65.7%	1,696	▲80.5%	2,793	▲76.9%	1,500	▲11.6%	2,600	▲6.9%
	Eliminations	▲ 5,913	—	▲ 8,443	—	▲ 1,257	—	▲ 1,962	▲76.8%	▲ 1,300	—	▲ 2,100	—
Net Sales		103,333	3.4%	206,222	2.3%	102,211	▲1.1%	202,549	▲1.8%	99,800	▲2.4%	201,600	▲0.5%
	Medical Support Business %	5,206 9.7%	59.9%	11,438 10.6%	28.9%	5,171 9.3%	▲0.7%	10,824 9.8%	▲5.4%	4,800 8.7%	▲7.2%	10,670 9.6%	▲1.4%
	Health Care Business %	1,236 3.1%	0.3%	2,010 2.5%	▲9.1%	1,065 2.7%	▲13.8%	1,820 2.3%	▲9.5%	150 0.4%	▲85.9%	1,400 1.8%	▲23.1%
	Education Business %	▲820 ▲11.9%	—	▲2,419 ▲17.8%	—	▲640 ▲9.5%	—	▲1,709 ▲13.7%	—	▲550 ▲8.6%	—	▲970 ▲7.8%	—
	Others %	57 0.7%	—	41 0.3%	—	46 2.7%	▲19.3%	254 9.1%	519.5%	150 10.0%	226.1%	250 9.6%	▲1.6%
	Eliminations	▲ 3,010	—	▲ 6,081	—	▲ 4,313	—	▲ 8,555	—	▲ 4,800	—	▲ 8,620	—
Operating Income %		2,670 2.6%	29.8%	4,990 2.4%	▲5.6%	1,328 1.3%	▲50.3%	2,635 1.3%	▲47.2%	▲250 ▲0.3%	—	2,730 1.4%	3.6%

Segmental Results (Non-Consolidated)

(Millions of Yen)

		FY Mar. 2006				FY Mar. 2007				FY Mar. 2008			
		Half-year		Full-year		Half-year		Full-year		Half-year (Forecast)		Full-year (Forecast)	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
	Medical Support Business	53,362	2.9%	107,694	3.2%	55,144	3.3%	110,609	2.7%	55,200	0.1%	111,100	0.4%
	Health Care Business	37,675	8.0%	76,341	7.7%	38,077	1.1%	75,011	▲1.7%	35,000	▲8.1%	71,400	▲4.8%
	Education Business	6,902	▲18.1%	13,599	▲12.0%	6,750	▲2.2%	12,478	▲8.2%	6,400	▲5.2%	12,500	0.2%
	Net Sales	97,940	2.9%	197,635	3.7%	99,972	2.1%	198,099	0.2%	96,600	▲3.4%	195,000	▲1.6%
	Medical Support Business %	44,412	0.1%	88,754	0.9%	45,735	3.0%	91,249	2.8%	45,600	▲0.3%	91,400	0.2%
		83.2%		82.4%		82.9%		82.5%		82.6%		82.3%	
	Health Care Business %	30,977	9.4%	63,182	8.8%	31,542	1.8%	62,520	▲1.0%	30,500	▲3.3%	61,400	▲1.8%
		82.2%		82.8%		82.8%		83.3%		87.1%		86.0%	
	Education Business %	3,376	▲7.5%	6,598	▲7.3%	3,220	▲4.6%	5,963	▲9.6%	3,000	▲6.8%	5,800	▲2.7%
		48.9%		48.5%		47.7%		47.8%		46.9%		46.4%	
	Cost of Sales	78,767	3.2%	158,535	3.5%	80,498	2.2%	159,733	0.8%	79,100	▲1.7%	158,600	▲0.7%
	%	80.4%		80.2%		80.5%		80.6%		81.9%		81.3%	
	Medical Support Business %	8,949	19.5%	18,940	15.9%	9,408	5.1%	19,359	2.2%	9,600	2.0%	19,700	1.8%
		16.8%		17.6%		17.1%		17.5%		17.4%		17.7%	
	Health Care Business %	6,697	1.8%	13,158	2.8%	6,534	▲2.4%	12,490	▲5.1%	4,500	▲31.1%	10,000	▲19.9%
		17.8%		17.2%		17.2%		16.7%		12.9%		14.0%	
	Education Business %	3,526	▲26.1%	7,001	▲16.0%	3,530	0.1%	6,514	▲7.0%	3,400	▲3.7%	6,700	2.9%
		51.1%		51.5%		52.3%		52.2%		53.1%		53.6%	
	Gross Profit	19,173	1.8%	39,100	4.3%	19,474	1.6%	38,365	▲1.9%	17,500	▲10.1%	36,400	▲5.1%
	%	19.6%		19.8%		19.5%		19.4%		18.1%		18.7%	
	Medical Support Business %	5,425	21.6%	10,896	9.5%	6,683	23.2%	13,396	22.9%	7,500	12.2%	13,900	3.8%
		10.2%		10.1%		12.1%		12.1%		13.6%		12.5%	
	Health Care Business %	6,573	5.4%	13,403	6.1%	7,020	6.8%	13,696	2.2%	6,000	▲14.5%	11,700	▲14.6%
		17.4%		17.6%		18.1%		18.3%		17.1%		16.4%	
	Education Business %	4,561	▲10.5%	9,843	13.1%	4,463	▲2.1%	8,765	▲11.0%	4,300	▲3.7%	8,200	▲6.4%
		66.1%		72.4%		66.1%		70.2%		67.2%		65.6%	
	Selling, General and Administrative Expenses	16,560	4.8%	34,143	9.1%	18,167	9.7%	35,858	5.0%	17,800	▲2.0%	33,800	▲5.7%
	%	16.9%		17.3%		18.2%		18.1%		18.4%		17.3%	
	Medical Support Business %	3,524	16.5%	8,043	25.9%	2,725	▲22.7%	5,962	▲25.9%	2,100	▲22.9%	5,800	▲2.7%
		6.6%		7.5%		4.9%		5.4%		3.8%		5.2%	
	Health Care Business %	123	▲64.0%	▲244	—	▲485	—	▲1,206	—	▲1,500	—	▲1,700	—
		0.3%		▲0.3%		▲1.3%		▲1.6%		▲4.3%		▲2.4%	
	Education Business %	▲1,035	—	▲2,842	—	▲932	—	▲2,250	—	▲900	—	▲1,500	—
		▲15.0%		▲20.9%		▲13.8%		▲18.0%		▲14.1%		▲12.0%	
	Operating Income	2,612	▲14.2%	4,956	▲19.9%	1,307	▲50.0%	2,506	▲49.4%	▲300	—	2,600	3.8%
	%	2.7%		2.5%		1.3%		1.3%		▲0.3%		1.3%	

Medical Support Business (Non-consolidated)

- Sales breakdown and
number of contracted medical institutions-

Sales-Breakdown

(Millions of Yen)

		FY Mar. 2006		FY Mar. 2007		FY Mar. 2008	
		Half-year	Full-year	Half-year	Full-year	Half-year (Forecast)	Full-year (Forecast)
	Hospitals	44,023	88,833	45,755	91,881	45,800	92,300
	Clinics and Pharmacies	9,338	18,861	9,389	18,727	9,400	18,800
TOTAL		53,362	107,694	55,144	110,609	55,200	111,100

Number of contracted medical institutions

		FY Mar. 2006		FY Mar. 2007		FY Mar. 2008	
		End of Sep.	End of Mar.	Half-year	Full-year	Half-year (Forecast)	Full-year (Forecast)
	Hospitals	2,472	2,550	2,393	2,368	2,350	2,350
	Clinics, Dispensing Pharmacies	10,995	11,233	10,840	10,746	10,700	10,750
TOTAL		13,467	13,783	13,233	13,114	13,050	13,100

Health Care Business (Non-consolidated)

- Sales breakdown and
the number of services used -

Sales-Breakdown

(Millions of Yen)

		FY Mar. 2006		FY Mar. 2007		FY Mar. 2008	
		Half-year	Full-year	Half-year	Full-year	Half-year (Forecast)	Full-year (Forecast)
	Home-visit nursing care service	20,963	41,807	20,712	40,453	19,800	40,000
	Day care service	6,904	13,801	6,998	14,256	7,700	15,800
	Rental/selling of welfare equipment, housing improvement service	5,897	12,123	5,689	10,501	3,400	7,000
	Other services	3,909	8,609	4,677	9,801	4,100	8,600
Net Sales		37,675	76,341	38,077	75,011	35,000	71,400

* Home-visit nursing care service includes home-visit bathing service and care planning. Other services include catering service, etc.

Number of services used(Number of contracts)

	FY Mar. 2006		FY Mar. 2007		FY Mar. 2008	
	End of Sep.	End of Mar.	End of Sep.	End of Mar.	End of Sep. (Forecast)	End of Mar. (Forecast)
Number of care planning users	46,942	48,602	40,149	34,443	35,700	37,800

Home-visit nursing care service	63,045	63,387	62,250	61,877	61,200	62,800
Day care service	15,889	16,200	17,018	17,338	18,100	19,000
Rental of welfare equipment	31,660	32,250	28,820	26,294	28,000	28,600
TOTAL (Number of service users)	110,594	111,837	108,088	105,509	107,300	110,400

* Home-visit nursing care service includes home-visit bathing service.

Education Business (non-consolidated) - Sales breakdown -

Sales-Breakdown

(Millions of Yen)

		FY Mar. 2006		FY Mar. 2007		FY Mar. 2008	
		Half-year	Full-year	Half-year	Full-year	Half-year (Forecast)	Full-year (Forecast)
	Medical office work course	2,956	5,675	2,821	5,500	3,100	6,000
	Home helper training course	3,256	6,480	3,217	5,754	2,700	5,300
	Babysitter training course and others	689	1,444	712	1,224	600	1,200
TOTAL		6,902	13,599	6,750	12,478	6,400	12,500

* Babysitter training course and others include" preventive exercise instructor course"
and"Nursing care office work course"