Financial Results
for the First quarter Ended J une 30, 2007 D A T A B O O K

May 22, 2007

Nichiigakkan Company【9792】
www.nichiigakkan.co.jp

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[^0]
## Income Statement (Consolidated)

(Millions of Yen)

|  | FY Mar. 2007 |  |  |  |  |  | FY Mar. 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year <br> (Forecast) |  | Full-year <br> (Forecast) |  |
|  | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Chang |
| Net Sales | 51,096 | 40.6\% | 102,211 | ${ }^{1.1 .1 \%}$ | 202,549 | 41.8\% | 48,624 | \#DIV $0:$ | 99,800 | A2.4\% | 201,600 | A0.5\% |
| Operating Income | 260 | A80.8\% | 1,328 | A50.2\% | 2,635 | A47.20\% | 229 | $\triangle^{11888}$ | - 250 | - | 2,730 | 3.6\% |
| \% | 0.5\% |  | 1.3\% |  | 1.3\% |  | 0.5\% |  | - 0.3\% |  | 1.4\% |  |
| Ordinary Income | 308 | 478.3\% | 1,371 | 450.9\% | 2,709 | 447.098 | 262 | \#Div/0: | -180 | - | 2,840 | 4.8\% |
| \% | 0.6\% |  | 1.3\% |  | 1.3\% |  | 0.5\% |  | - $0.2 \%$ |  | 1.4\% |  |
| Net Income | 49 | A93.0\% | 484 | 466.8\% | 774 | 460.8\% | 2 | -9558. | - 570 | - | 970 | 25.3\% |
| \% | 0.1\% |  | 0.5\% |  | 0.4\% |  | 0.0\% |  | - 0.6\% |  | 0.5\% |  |

## Income Statement (Non-Consolidated)

(Millions of Yen)

|  | FY Mar. 2007 |  |  |  |  |  | FY Mar. 2007 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year (Forecast) |  | Full-year (Forecast) |  |
|  | Amount | change | Amount | change | Amount | change | Amount | Change | Amount | change | Amount | Change |
| Net Sales | 49,955 | 2.5\% | 99,972 | 2.1\% | 198,099 | 0.2\% | 47,240 | 76.106 | 96,600 | ${ }^{3} .480$ | 195,000 | ${ }_{1.6}{ }^{6}$ |
| Operating Income | 273 | A0028 | 1,307 | Asom | 2,506 | 1904 | 211 | 22.69 | -300 | - | 2,600 | 3.8\% |
| \% | 0.5\% |  | 1.3\% |  | 1.3\% |  | 0.4\% |  | 40.3\% |  | 1.3\% |  |
| Ordinary Income | 358 | $\triangle{ }^{5} 58$ | 1,391 | A4956 | 2,682 | A0094 | 287 | 94.5\% | - 200 | - | 2,800 | 4.4\% |
| \% | 0.7\% |  | 1.4\% |  | 1.4\% |  | 0.6\% |  | - $0.2 \%$ |  | 1.4\% |  |
| Net Income | 144 | 18258 | 500 | 9.6\% | 856 | - | 172 | 19.5\% | - 500 | - | 1,100 | 28.50\% |
| \% | 0.3\% |  | 0.5\% |  | 0.4\% |  | 0.4\% |  | - $0.5 \%$ |  | 0.6\% |  |

## Segmental Results (Consolidated)

| (Millions of Yen) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar. 2007 |  |  |  |  |  | FY Mar. 2008 |  |  |  |  |  |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year <br> (Forecast) |  | Full-year <br> (Forecast) |  |
|  | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change |
| Medical Support Business | 27,623 | 3.5\% | 55,325 | 3.3\% | 110,966 | 2.7\% | 27,475 | - $0.5 \%$ | 55,400 | 0.1\% | 111,500 | 0.5\% |
| Health Care Business | 19,778 | $\triangle$ - ${ }^{\text {a }}$ \% | 39,695 | - $0.9 \%$ | 78,272 | 4 $3.30 \%$ | 18,131 | 4.3\% | 37,800 | 4.8\% | 77,100 | 41.5\% |
| Education Business | 3,471 | ^ ${ }^{3.7 \%}$ | 6,750 | A $2.2 \%$ | 12,478 | 48.2\%\% | 2,856 | 417.78 | 6,400 | 45.2\% | 12,500 | 0.2\% |
| Others | 1,029 | 477.5\% | 1,696 | ه80.5\% | 2,793 | A76.902 | 463 | $\triangle 5.508$ | 1,500 | A116\% | 2,600 | 4.9\%\% |
| Eliminations | -806 | - | (1,257 | - | - 1,962 | 476.82 | - 301 | - | - 1,300 | - | - 2,100 | - |
| Net Sales | 51,096 | 40.6\% | 102,211 | A $1.1 \%$ | 202,549 | 4.8.8\% | 48,624 | 44.8\% | 99,800 | A $2.4 \%$ | 201,600 | - $0.5 \%$ |
| Medical Support Business \% | $\begin{array}{r} 2,424 \\ 8.8 \% \end{array}$ | A11.7\% | $\begin{array}{r} 5,171 \\ 9.3 \% \end{array}$ | - $0.7 \%$ | 10,824 <br> 9.8\% | 45.4\% | $\begin{array}{r} 2,405 \\ 8.8 \% \\ \hline \end{array}$ | 40.8\% | $\begin{array}{r} 4,800 \\ 8.7 \% \end{array}$ | 4 $7.2 \%$ | $\begin{array}{r} 10,670 \\ 9.6 \% \end{array}$ | A1.4\% |
| Health Care Business $\%$ | $\begin{aligned} & 265 \\ & 1.3 \% \end{aligned}$ | - 50.5\% | $\begin{array}{r} 1,065 \\ 2.7 \% \\ \hline \end{array}$ | 13.8\% | $\begin{array}{r} 1,820 \\ 2.3 \% \\ \hline \end{array}$ | 49.5\% | $\begin{array}{r} 238 \\ 1.3 \% \end{array}$ | ${ }^{1028}$ | $\begin{gathered} 150 \\ 0.4 \% \end{gathered}$ | $\triangle 8.59 \%$ | $\begin{array}{r} 1,400 \\ 1.8 \% \end{array}$ | A23.19 |
| Education Business $\%$ | $\begin{array}{r} \Delta 315 \\ \mathbf{\Delta} 9.1 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta} 640 \\ \mathbf{\Delta} 9.5 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta 1}, 709 \\ \mathbf{\Delta 1 3 . 7 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} \Delta 351 \\ \mathbf{\Delta} 12.3 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta} 550 \\ \mathbf{\Delta} 8.6 \% \end{array}$ | - | $\begin{array}{r} \Delta 970 \\ \mathbf{\Delta} 7.8 \% \\ \hline \end{array}$ | - |
| Others $\%$ | $\begin{array}{r} 39 \\ 3.8 \% \\ \hline \end{array}$ | - $33.7 \%$ | $\begin{array}{r} 46 \\ 2.7 \% \\ \hline \end{array}$ | A $19.3 \%$ | $\begin{gathered} 254 \\ 9.1 \% \end{gathered}$ | 519.5\% | $\begin{gathered} 43 \\ 9.3 \% \end{gathered}$ | 10.3\% | $\begin{array}{r} 150 \\ 10.0 \% \end{array}$ | 226.1\% | $\begin{gathered} 250 \\ 9.6 \% \end{gathered}$ | A1.6\% |
| Eliminations | - 2,153 | - | -4,313 | - | - 8,555 | - | - 2,107 | - | - 4,800 | - | -8,620 | - |
| Operating Income \% | $\begin{gathered} 260 \\ 0.5 \% \end{gathered}$ | -80.8\% | $\begin{array}{r} 1,328 \\ 1.3 \% \\ \hline \end{array}$ | -50.3\% | $\begin{array}{r} 2,635 \\ 1.3 \% \\ \hline \end{array}$ | A47,24 | $\begin{gathered} 229 \\ 0.5 \% \end{gathered}$ | $4^{11188}$ | $\begin{aligned} & \Delta 250 \\ & \mathbf{\Delta} 0.3 \% \\ & \hline \end{aligned}$ | - | $\begin{array}{r} 2,730 \\ 1.4 \% \end{array}$ | 3.6\% |

## Segmental Results (Non-Consolidated)

| (Millions of Yen) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar. 2007 |  |  |  |  |  | FY Mar. 2008 |  |  |  |  |  |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year (Forecastt) |  | Full-year (Forecast) |  |
|  | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change |
| Medical Support Business | 27,525 | 3.6\% | 55,144 | 3.3\% | 110,609 | 2.7\% | 27,386 | - 0.5\% | 55,200 | 0.1\% | 111,100 | 0.4\% |
| Health Care Business | 18,957 | 2.1\% | 38,077 | 1.1\% | 75,011 | -1.7\% | 16,997 | -10.3\% | 35,000 | ⑧.1\% | 71,400 | 4.8\% |
| Education Business | 3,471 | 4.7\% | 6,750 | - $2.2 \%$ | 12,478 | ⑧.2\% | 2,856 | -17.7\% | 6,400 | 45.2\% | 12,500 | 0.2\% |
| Net Sales | 49,953 | 2.5\% | 99,972 | 2.1\% | 198,099 | 0.2\% | 47,240 | - 5.4\% | 96,600 | - $3.4 \%$ | 195,000 | 41.6\% |
| Medical Support Business \% | $\begin{array}{r} \hline 22,925 \\ 83.3 \% \\ \hline \end{array}$ | 4.9\% | $\begin{array}{r} 45,735 \\ 82.9 \% \\ \hline \end{array}$ | 3.0\% | $\begin{array}{r} 91,249 \\ 82.5 \% \\ \hline \end{array}$ | 2.8\% | $\begin{array}{r} 22,645 \\ 82.7 \% \\ \hline \end{array}$ | A1.2\% | $\begin{array}{r} 45,600 \\ 82.6 \% \\ \hline \end{array}$ | 40.3\% | $\begin{array}{r} 91,400 \\ 82.3 \% \\ \hline \end{array}$ | 0.2\% |
| Health Care Business \% | $\begin{array}{r} 15,908 \\ 83.9 \% \\ \hline \end{array}$ | 4.1\% | $\begin{array}{r} 31,542 \\ 82.8 \% \\ \hline \end{array}$ | 1.8\% | $\begin{array}{r} 62,520 \\ 83.3 \% \\ \hline \end{array}$ | 41.0\% | $\begin{array}{r} 14,719 \\ 86.6 \% \end{array}$ | - 7.5\% | $\begin{array}{r} 30,500 \\ 87.1 \% \\ \hline \end{array}$ | 43.3\% | $\begin{array}{r} 61,400 \\ 86.0 \% \\ \hline \end{array}$ | A1.8\% |
| Education Business $\%$ | $\begin{array}{r} 1,621 \\ 46.7 \% \\ \hline \end{array}$ | 45.3\% | $3,220$ | 4.6\% | $\begin{array}{r} 5,963 \\ 47.8 \% \\ \hline \end{array}$ | - $9.6 \%$ | $\begin{gathered} 1,357 \\ 47.5 \% \end{gathered}$ | A16.3\% | $\begin{array}{r} 3,000 \\ 46.9 \% \\ \hline \end{array}$ | 46.8\% | $\begin{array}{r} 5,800 \\ 46.4 \% \\ \hline \end{array}$ | A. $2.7 \%$ |
| Cost of Sales 0 | $\begin{array}{r} 40,454 \\ 81.0 \% \\ \hline \end{array}$ | 4.1\% | $\begin{array}{r} 80,498 \\ 80.5 \% \\ \hline \end{array}$ | 2.2\% | $\begin{array}{r} 159,733 \\ 80.6 \% \\ \hline \end{array}$ | 0.8\% | $\begin{array}{r} 38,722 \\ 82.0 \% \\ \hline \end{array}$ | 4.3\% | $\begin{array}{r} 79,100 \\ 81.9 \% \\ \hline \end{array}$ | 41.7\% | $\begin{array}{r} 158,600 \\ 81.3 \% \\ \hline \end{array}$ | - $0.7 \%$ |
| Medical Support Business \% | $\begin{array}{r} 4,600 \\ \hline 16.7 \% \end{array}$ | A2.6\% | $\begin{array}{r} 9,408 \\ \hline 17.1 \% \end{array}$ | 5.1\% | $\begin{array}{r} 19,359 \\ 17.5 \% \\ \hline \end{array}$ | 2.2\% | $\begin{gathered} 4,740 \\ 17.3 \% \end{gathered}$ | 3.0\% | $\begin{array}{r} 9,600 \\ \hline 17.4 \% \\ \hline \end{array}$ | 2.0\% | $\begin{array}{r} 19,700 \\ 17.7 \% \\ \hline \end{array}$ | 1.8\% |
| Health Care Business \% | $\begin{array}{r} 3,049 \\ \hline 16.1 \% \end{array}$ | 47.2\% | $6,534$ | 4.4\% | $\begin{array}{r} 12,490 \\ 16.7 \% \end{array}$ | - 5.1\% | $\underset{13.4^{\prime \prime}}{2,278}$ | - 25.3\% | $\begin{array}{r} 4,500 \\ 12.9 \% \\ \hline \end{array}$ | -331.1\% | $\begin{array}{r} 10,000 \\ 14.0 \% \\ \hline \end{array}$ | $\Delta 19.9 \%$ |
| Education Business \% | $\begin{array}{r} 1,850 \\ 53.3 \% \end{array}$ | A2.3\% | $\begin{array}{r} 3,530 \\ \hline 52.3 \% \\ \hline \end{array}$ | 0.1\% | $\begin{array}{r} 6,514 \\ 52.2 \% \\ \hline \end{array}$ | 4.0\% | $\begin{gathered} 1,499 \\ 52.5 \% \\ \hline \end{gathered}$ | - 19.0\% | $\begin{array}{\|r\|} \hline 3,400 \\ 53.1 \% \end{array}$ | ③.7\% | $\begin{array}{r} 6,700 \\ 53.6 \% \end{array}$ | 2.9\% |
| $\begin{aligned} & \text { Gross Profit } \\ & \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 9,500 \\ 19.0 \% \\ \hline \end{array}$ | 4.1\% | $\begin{array}{r} 19,474 \\ 19.5 \% \\ \hline \end{array}$ | 1.6\% | $\begin{array}{r} 38,365 \\ 19.4 \% \\ \hline \end{array}$ | -1.9\% | $\begin{array}{r} 8,517 \\ 18.0 \% \\ \hline \end{array}$ | A10.3\% | $\begin{array}{r} 17,500 \\ 18.1 \% \\ \hline \end{array}$ | A $10.1 \%$ | $\begin{array}{r} 36,400 \\ 18.7 \% \end{array}$ | 45.1\% |
| Medical Support Business \% | $\begin{array}{r} \hline 3,373 \\ 12.3 \% \end{array}$ | 19.4\% | $\begin{array}{r} \hline 6,683 \\ 12.1 \% \\ \hline \end{array}$ | 23.2\% | $\begin{array}{r} 13,396 \\ 12.1 \% \\ \hline \end{array}$ | 22.9\% | $\begin{array}{r} 3,569 \\ 13.0 \% \end{array}$ | 5.8\% | $\begin{array}{r} 7,500 \\ 13.6 \% \end{array}$ | 12.2\% | $\begin{array}{r} 13,900 \\ 12.5 \% \\ \hline \end{array}$ | 3.8\% |
| Health Care Business \% | $\begin{array}{r} 3,537 \\ 18.7 \% \end{array}$ | 5.1\% | $\begin{array}{\|r\|} \hline 7,020 \\ 18.1 \% \end{array}$ | 6.8\% | $\begin{array}{r} 13,696 \\ 18.3 \% \\ \hline \end{array}$ | 2.2\% | $\begin{array}{r} 2,758 \\ 16.2 \% \end{array}$ | - 22.0\% | $\begin{array}{\|r\|} \hline 6,000 \\ 17.1 \% \end{array}$ | A $14.5 \%$ | $\begin{array}{r} 11,700 \\ 16.4 \% \end{array}$ | A $14.6 \%$ |
| Education Business | $\begin{array}{r} 2,315 \\ 66.7 \% \end{array}$ | ⓪.6\% | $\begin{array}{r} 4,463 \\ 66.1 \% \\ \hline \end{array}$ | 42.1\% | $\begin{array}{r} 8,765 \\ 70.2 \% \\ \hline \end{array}$ | -11.0\% | $\begin{array}{r} 1,976 \\ 69.2 \% \\ \hline \end{array}$ | A14.6\% | $\begin{array}{r} 4,300 \\ 67.2 \% \end{array}$ | ③.7\% | $\begin{array}{r} 8,200 \\ 65.6 \% \\ \hline \end{array}$ | 46.4\% |
| Selling, General and Adminıstrative <br> Expenses <br> \% | $\begin{array}{r} 9,226 \\ 18.5 \% \\ \hline \end{array}$ | 8.3\% | $\begin{array}{r} 18,167 \\ 18.2 \% \\ \hline \end{array}$ | 9.7\% | $\begin{array}{r} 35,858 \\ 18.1 \% \\ \hline \end{array}$ | 5.0\% | $\begin{array}{r} 8,305 \\ 17.6 \% \\ \hline \end{array}$ | - 10.0\% | $\begin{array}{r} 17,800 \\ 18.4 \% \\ \hline \end{array}$ | - $2.0 \%$ | $\begin{array}{r} 33,800 \\ 17.3 \% \\ \hline \end{array}$ | 45.7\% |
| Medical Support Business 0 | $\begin{array}{r} 1,226 \\ 4.5 \% \end{array}$ | $\triangle 35.4 \%$ | $\begin{array}{r} \hline 2,725 \\ 4.9 \% \end{array}$ | -22.7\% | $\begin{array}{r} 5,962 \\ 5.4 \% \end{array}$ | -25.9\% | $\begin{gathered} 1,170 \\ 4.3 \% \end{gathered}$ | -4.6\% | $\begin{array}{r} \hline 2,100 \\ 3.8 \% \end{array}$ | -22.9\% | $\begin{array}{r} 5,800 \\ 5.2 \% \end{array}$ | 4. $2.7 \%$ |
| Health Care Business \% | $\begin{array}{r} \mathbf{\Delta} 488 \\ \mathbf{\Delta} 2.6 \% \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta} 485 \\ \mathbf{1} 1.3 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta 1 , 2 0 6} \\ \mathbf{\Delta 1 . 6 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta 4 8 0} \\ \mathbf{4} 2.8 \% \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta 1 , 5 0 0} \\ \mathbf{\Delta 4 . 3 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{1}, 700 \\ \mathbf{4} .4 \% \\ \hline \end{array}$ | - |
| Education Business $\%$ | $\begin{gathered} \Delta 464 \\ \mathbf{\Delta} 13.4 \% \end{gathered}$ | - | $\begin{array}{r} \mathbf{A} 932 \\ \mathbf{x} 13.8 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta} 2,250 \\ \mathbf{4} 18.0 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \Delta 477 \\ \mathbf{\Delta} 16.7 \% \end{array}$ | - | $\begin{array}{r} \triangle 900 \\ \triangle 14.1 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{~} 1,500 \\ \mathbf{1 2 . 0 \%} \\ \hline \end{array}$ | - |
| Operating Income \% | $\begin{gathered} 273 \\ 0.5 \% \end{gathered}$ | - 80.3\% | $\begin{array}{r} 1,307 \\ 1.3 \% \end{array}$ | - 50.0\% | $\begin{array}{r} 2,506 \\ 1.3 \% \end{array}$ | 499.4\% | $\begin{array}{r} 211 \\ 0.4 \% \end{array}$ | - 22.7\% | $\begin{array}{r} \hline \mathbf{A} 300 \\ \mathbf{0 . 3 \%} \end{array}$ | - | $\begin{array}{r} 2,600 \\ 1.3 \% \end{array}$ | 3.8\% |

## Sales-Breakdown

(Millions of Yen)

|  | FY Mar. 2007 |  |  | FY Mar. 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | Half-year | Full-year | 1 Q | Half-year (Forecast) | Full-year (Forecast) |
| Hospitals | 2,261 | 45,755 | 91,881 | 22,982 | 45,800 | 92,300 |
| Clinics and Pharmacies | 10,370 | 9,389 | 18,727 | 4,403 | 9,400 | 18,800 |
| TOTAL | 12,631 | 55,144 | 110,609 | 27,386 | 55,200 | 111,100 |

Number of contracted medical institutions

|  | FY Mar. 2007 |  |  | FY Mar. 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | Half-year | Full-year | 1Q | Half-year (Forecast) | Full-year (Forecast) |
| Hospitals | 2,406 | 2,393 | 2,368 | 2,261 | 2,350 | 2,350 |
| Clinics, Dispensing Pharmacies | 10,996 | 10,840 | 10,746 | 10,370 | 10,700 | 10,750 |
| TOTAL | 13,402 | 13,233 | 13,114 | 12,631 | 13,050 | 13,100 |

## Health Care Business (Non-consolidated)

- Sales breakdown and the number of services used -

Sales-Breakdown
(Millions of Yen)

|  | FY Mar. 2007 |  |  | FY Mar. 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q | Half-year | Full-year | 19 | Half-year (Forecast) | Full-year (Forecast) |
| Home-isit nursing care service | 10,414 | 20,712 | 40,453 | 9,746 | 19,800 | 40,000 |
| Day care service | 3,403 | 6,998 | 14,256 | 3,781 | 7,700 | 15,800 |
| Rental/selling of welfare equipment, housing improvement service | 2,887 | 5,689 | 10,501 | 1,574 | 3,400 | 7,000 |
| Other services | 2,252 | 4,677 | 9,801 | 1,895 | 4,100 | 8,600 |
| Net Sales | 18,957 | 38,077 | 75,011 | 16,997 | 35,000 | 71,400 |

* Home-visit nursing care service includes home-visit bathing service and

Number of services used(Number of contracts)

|  | FY Mar. 2007 |  |  | FY Mar. 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q | End of Sep. | End of Mar. | 1Q | End of Sep. (Forecast) | End of Mar. (Forecast) |
| Number of care planning users | 44,718 | 40,149 | 34,443 | 33,844 | 35,700 | 37,800 |
|  |  |  |  |  |  |  |
| Home-visit nursing care service | 62,204 | 62,250 | 61,877 | 61,671 | 61,200 | 62,800 |
| Day care service | 16,713 | 17,018 | 17,338 | 17,722 | 18,100 | 19,000 |
| Rental of welfare equipment | 30,988 | 28,820 | 26,294 | 25,422 | 28,000 | 28,600 |
| TOTAL (Number of service users) | 106,922 | 108,088 | 105,509 | 104,815 | 107,300 | 110,400 |

[^1]
## Education Business (non-consolidated) - Sales breakdown -

## Sales-Breakdown

(Millions of Yen)

|  | FY Mar. 2007 |  |  | FY Mar. 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | Half-year | Full-year | 1 Q | Half-year (Forecast) | Full-year (Forecast) |
| Medical office work course | 1,382 | 2,821 | 5,500 | 1,348 | 3,100 | 6,000 |
| Home helper training course | 1,708 | 3,217 | 5,754 | 1,276 | 2,700 | 5,300 |
| Babysitter training course and others | 381 | 712 | 1,224 | 232 | 600 | 1,200 |
| TOTAL | 3,471 | 6,750 | 12,478 | 2,856 | 6,400 | 12,500 |

* Babysitter training course and others include" preventive exercise instructor course"
and"Nursing care office work course"


[^0]:    All the profit targets and other future data including the number of contracts, number of users and goals contained in this document are forecasts based on the information that Nichii Group has a grasp of at present. Such information is subject to influence of uncertain factors such as economic circumstances, relaxation of regulations and employment conditions. Please understand, therefore, that actual outcome of business performance and other achievements such as the number of contracts and number of users may be substantially different from the forecast.

[^1]:    * Home-visit nursing care service includes

