Name of listed company: Nichii Gakkan Company
Location of headquarters: Tokyo Exchange where listed: Tokyo Stock Exchange
Company code number: 9792
(URL: http://www.nichiigakkan.co.jp)
Representative: President and Representative Director: Takashi Mori
Contact: Director, Vice President of Accounting Division and General Manager of Accounting Department: Koichi Terada
Telephone: 03-3291-3954
Scheduled date of filing securities report: December 20, 2007
Amounts less than one million yen have been rounded down.

1. Consolidated Results for the Half-Year Ended September 30, 2007 (April 1, 2007 - September 30, 2007)
(1) Consolidated Results

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Net Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Half-Y ear ended Sep. 30, 2007 | 96,701 | (5.4) | 880 | (33.7) | 966 | (29.6) | 13 | (97.2) |
| Half-Year ended Sep. 30, 2006 | 102,211 | (1.1) | 1,328 | (50.2) | 1,371 | (50.9) | 484 | (66.8) |
| Year ended Mar. 31, 2007 | 202,549 |  | 2,635 | - | 2,709 |  | 774 |  |


|  | Net Income per Share | Net Income Per Share <br> after Adjusting for <br> Latent Shares |
| :---: | ---: | ---: |
| Half-Year ended | Yen | Yen |
| Sep. 30, 2007 | 0.39 | - |
| Half-Year ended | 13.75 | - |
| Yep. 30, 2006 | 22.00 | - |
| Mar. 31, 2007 |  | - |

(Notes) Equity-method investment profit (loss): Half-year ended Sep. 30, 2007: ¥ - million; Half-year ended Sep. 30, 2006: ¥ - million; Year ended March 31, 2007: $¥$ - million
(2) Consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets Per Share |
| :---: | ---: | ---: | ---: | ---: |
| Half-Year ended | Millions of yen | Millions of yen | $\%$ | Yen |
| Sep. 30, 2007 | 108,721 | 51,480 | 47.2 | $1,457.06$ |
| Half-Year ended | 94,505 | 51,954 | 54.8 | $1,471.19$ |
| Sep. 30, 2006 | 92,115 | 52,247 | 56.6 | $1,479.10$ |
| Mar. 31, 2007 |  |  |  |  |

(Notes) Shareholders’ Equity: Half-Year ended Sep. 30, 2007: $¥ 51,318$ million; Half-year ended Sep. 30, 2006: $¥ 51,820$ million; Year ended March 31, 2007: $¥ 52,096$ million
(3) Consolidated Cash Flows

|  | Cash Flow from <br> Operating Activities | Cash Flow from <br> Investing Activities | Cash Flow from <br> Financing Activities | Cash and Cash <br> Equivalents <br> at End of Year |
| :---: | ---: | ---: | ---: | ---: |
| Half-Year ended <br> Sep. 30, 2007 <br> Half-Year ended <br> Sep. 30, 2006 | Millions of yen | Millions of yen | Millions of yen | Millions of yen <br> Year ended <br> Mar. 31, 2007 |
| 1,779 | $(15,759)$ | 6,111 |  |  |

## 2. Dividends

|  | Dividends per Share (Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Full Year |
| Year ended Mar. 31, 2007 | Yen | $\begin{array}{r} \text { Yen } \\ 22.00 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 22.00 \end{array}$ |
| Year ended Mar. 31, 2008 (Result) |  |  |  |
| Year ended Mar. 31, 2008 (Forecast) | - | 22.00 | 22.00 |

3. Forecast of Consolidated Results for the Year Ending March 2008 (April 1, 2007 - March 31, 2008)
(Percentage figures represent changes from previous year.)

|  | Net Sales |  | Operating Income |  |  | Ordinary Income |  |  | Net Income |  | Nett Income <br> Per Share |
| :---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Yen |  |  |
| Full Year | 200,300 | $(1.1)$ | 1,700 | $(35.5)$ | 1,800 | $(33.6)$ | 10 | $(98.7)$ | 0.28 |  |  |

## 4. Others

(1) Changes in significant subsidiaries during the term (changes in specified subsidiaries resulting in changes in scope of consolidation): None
(2) Changes in accounting principles, procedures and method of presentation associated with preparation of the consolidated financial statements (the matters to be included in the section, changes in basic important matters for preparation of consolidated financial statements)

1) Changes due to revisions of accounting standards etc.: Yes
2) Changes other than 1): None

Note: Please refer to "Basis of Presenting Consolidated Financial Statements", for details.
(3) Number of shares outstanding (common stock)

1) Number of shares outstanding at the end of the term (including treasury stock):

Half-year ended Sep. 30, 2007: 36,508,976 shares; Half-year ended Sep. 30, 2006: 36,508,976 shares;
Year ended March 31, 2007: 36,508,976 shares
2) Number of shares of treasury stock at the end of the term:

Half-year ended Sep. 30, 2007: 1,288,314 shares; Half-year ended Sep. 30, 2006: 1,285,594 shares;
Year ended March 31, 2007: 1,287,351 shares
(Note) Please refer to changes in basis for the calculation of net assets per share of consolidated financial statements, for details.

## (Reference) Overview of the Non-Consolidated Business Results

1. Non-Consolidated Results for the Half-Year Ended September 30, 2007 (April 1, 2007 - September 30, 2007)
(1) Non-Consolidated Operating Results (Percentage figures represent changes from the same period of previous year.)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Net Income |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Half-Year ended | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Sep. 30, 2007 | 93,865 | $(6.1)$ | 757 | $(42.1)$ | 888 | $(36.1)$ | 321 | $(35.8)$ |
| Half-Year ended | 99,972 | 2.1 | 1,307 | $(50.0)$ | 1,391 | $(49.5)$ | 500 | 9.7 |
| Sep. 30, 2006 | 198,099 | - | 2,506 | - | 2,682 | - | 856 | - |
| Year ended |  |  |  |  |  |  |  |  |
| Mar. 31, 2007 |  |  |  |  |  |  |  |  |


|  | Net Income <br> Per Share |  |
| :---: | ---: | :---: |
| Half-Year ended | Yen |  |
| Sep. 30, 2007 | 9.12 |  |
| Half-Year ended | 14.22 |  |
| Sep. 30, 2006 | 24.30 |  |
| Year ended |  |  |

(2) Non-Consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets Per Share |
| :---: | ---: | ---: | ---: | ---: |
| Half-Year ended | Millions of yen | Millions of yen | $\%$ | Yen |
| Sep. 30, 2007 | 97,012 | 47,899 | 49.4 | $1,359.98$ |
| Half-Year ended | 90,316 | 48,028 | 53.2 | $1,363.53$ |
| Sep. 30, 206 | 86,811 | 48,369 | 55.7 | $1,373.29$ |
| Year ended | Mar. 31, 2007 |  |  |  |

(Notes) Shareholders’ Equity: Half-year ended Sep. 30, 2007:¥47,899 million; Half-year ended Sep. 30, 2006:¥48,028 million; Year ended March 31, 2007: $¥ 48,369$ million

## 2. Forecast of Non-Consolidated Results for the Year Ending March 2008 (April 1, 2007 - March 31, 2008)

(Percentage figures represent changes from previous year.)

|  | Net Sales | Operating Income | Ordinary Income | Net Income | Net Income Per Share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Full Year | Millions of yen $\%$ <br> 186,200 $(6.0)$ | Millions of yen $\%$ <br> 2,600 3.8 | Millions of yen $\%$ <br> 2,800 4.4 | Millions of yen $\%$ <br> 1,100 28.5 | $\begin{array}{r} \text { Yen } \\ 31.23 \end{array}$ |

The amounts as above are rounded off to the nearest million yen.
The above projections are based on information available as of time of this announcement. Actual results may differ due to various factors.

## 1. Business Results

(1) Analysis of Business Results

## 1) Overview of Business Results

The Japanese economy over the first half of the current fiscal year 2008 has continued to be on track to recover due to the good performance of domestic companies, resulting in increases in plant and equipment investments and the improvement of the employment situation, though the economic outlook is somewhat uncertain because of the financial unrest triggered by the global credit risk originating from the U.S. sub-prime loan problems.

Regarding the current market environment, the long-term care insurance system was amended in April 2006, and this system and other medical care systems will undergo step-by-step reform in the next and subsequent years.

Under these circumstances, in the first half of the fiscal year 2008, we have carried out radical organizational reforms to quickly address changes in the market. These reform activities included the establishment of "business segment-specific branch shops" that specialize in a particular type of business, and a transition to an "area-based management of operations" that allows us to manage operations according to each of 18 areas. We have also made efforts to integrate our Group's brand and establish a structure with a more efficient and focused management.

In addition, we have attempted to develop our strategic products and services on a medium and long-term basis such as "Receipt Check Eye" which is a service of the Medical Support Business, and "Nurse Assistant Training Course", a training course for nursing care.

The Health Care Business has experienced an important turning point for creating a new business portfolio. In July, we established the "Nichii Living Company" that manages the business of rental housing for elderly people, as a first step in implementing facility care services. In August and September, we decided to acquire all the facility care services and home care services in five prefectures (Nagano, Gifu, Aichi, Kyoto and Hyogo) managed by COMSN, Inc.

In parallel with the acquisition of COMSN's services, and in order to further strengthen the basis of our Health Care Business, we acquired all shares of both Japan-Silver Inc. (now the Nichii Care Palace Co., Ltd.), which is an affiliated company of the Goodwill Group, Inc. that manages pay nursing home "Outohen", and COMSN Kanto, Inc. (now the Nichii Kanto Company) that manages day-care centers mainly in the Kanto area. The Nichii Care Palace Co., Ltd. has become a consolidated subsidiary.

Sales during the first half of the fiscal year 2008 decreased primarily due to the fact that the care business got more competitive than expected, and the number of students for our education programs decreased. Thus profits also decreased due to fewer sales and other factors.

As a result of these activities, net sales during the term were $¥ 96,701$ million (down $5.4 \%$ year on year), operating income was $¥ 880$ million (down $33.7 \%$ year on year), ordinary income was $¥ 966$ million (down $29.6 \%$ year on year), and net income was $¥ 13$ million (down $97.2 \%$ year on year).

## 2) Business Results by Segment

## Medical Support Business

As for the Medical Support Business, we tried to achieve efficient allocation of human resources by raising the sales per hospital, and efficient management of services in hospital by providing existing users with new lines of services, for the purpose of improving customer satisfaction and increasing profits.

In order to improve the profit-generating structure, we are making investments in human resource development and employment, strengthening the career-enhancement system and training programs, improving labor conditions, improving staff skills, and increasing the retention of the work force.

In view of medium and long-term business growth, we have strived to develop and provide new services in order to enhance our hospital support services and support computerization in medical institutions. One of these approaches includes the release of the "Receipt Check Eye" which has been developed based on the medical service payment system experience we have accumulated over the past 30 years.

As a result of these activities, sales during the term were $¥ 54,945$ million (down $0.7 \%$ year on year) and operating income was $¥ 5,116$ million (down $1.1 \%$ year on year).

## Health Care Business

Concerning the Health Care Business, in accordance with the amendment of the long-term care insurance system in April 2006, we have been gradually changing the service for mild-level users (formerly users with a support/nursing care requirement of level 1) to preventive care service. The performance of the Health Care Business segment continued to be weak for reasons such as a decrease in the average service fee per home-visit nursing care service, a decrease in the number of users who rent welfare equipment through the long-term care insurance system, and a nationwide, simultaneous audit of the private businesses who are providing nursing care services, which was conducted after violations of the law by some care service providers were discovered.

Sales for this term were $¥ 35,954$ million (down $9.1 \%$ year on year) and operating income was $¥ 441$ million (down $58.6 \%$ year on year).

The shift of the service to preventive care for the mild-level users has almost been completed, and the number of contracts relating to local support business, as well as the number of preventive care users, has steadily increased. Thus we believe that the performance of the health care business segment in the second half of the fiscal year and subsequent periods is on the road to recovery.

Profit from the day-care centers, which had temporarily declined because of prior investment, has shown a tendency toward improvement, indicating a possible improvement in profit margins from services under long-term care insurance in the future.

We have transferred the welfare equipment wholesale service sector and the house repair service sector of the welfare equipment rental service segment to the consolidated subsidiary Nichii Carenet Co., Ltd. We also have been involved in achieving efficient management of inventory, effective operations of the business activities in the group, and a structure that allows us to provide services effectively.

Regarding compliance with laws covering standards for staff assignments, a "Long-term Care Service Audit Room" was established on August 16, 2007 to provide a proper management system and training programs for staff members. This approach will allow for more appropriate office management.

## Education Business

Due to the lack of clarity of the home-helper qualification in the future and improvement in employment environment, the number of students enrolled in our main classes of "medical office administration" and "home-helper level 2" declined. Sales for this term were $¥ 5,401$ million (down $19.9 \%$ year on year) and operating loss was $¥ 820$ million (operating loss of $¥ 640$ million in the previous fiscal year).

The Education Business, which is the backbone of manpower supply to the Medical Support Business and the Health Care Business, was strengthened in sales by simultaneously trying to increase recognition of our corporate brand and by a highly-appealing advertising campaign in newspapers, magazines, and web sites.

In order to attract and develop talented employees, we have been frequently providing "work consultations" for applicants, and also have been developing and providing training programs and seminars that will immediately improve personal skills, including a "Nurse Assistant Training Course".

From the viewpoint of efficient business processes, we are engaged in the reduction of labor costs and classroom rental fees by effectively managing training programs and seminars through a system of specialized branch shops. We believe that this approach will contribute to performance in the second half of the fiscal year and subsequent periods.

## Other Businesses

In the Other Businesses, we are engaging in such businesses as information processes, storage and delivery service, and production and sale of flowers, ornamental plants, seeds, and saplings.

We are advancing our business growth strategy, primarily concentrating on strengthening existing business and approaches to new business and services, and restructuring of group companies.

As a result, net sales for this segment were $¥ 400$ million (down $35.4 \%$ year on year) and operating income was $¥ 21$ million (down 53.2\% year on year).

## Medical Support Business

In view of the Medical Support Business, it is expected that, in the second half of the fiscal year and subsequent terms, medical institutions will actively respond to changes caused by reforms of the health insurance system and the medical service payment system, scheduled for April 2008.

As a result, we may receive inquiries or orders from medical institutions requesting short-term support for the reformed medical service payment system and computer-based processes. It is also anticipated that such institutions or hospitals may seek collaborative business opportunities with us in terms of our facility care services and home care services. For these reasons, we will make efforts to obtain more contracts relating to various support activities, primarily with our existing medical institution customers, in order to increase sales and improve customer satisfaction.

We will continue to develop the career-enhancement system, which will include improving labor conditions and promoting the retention of staff members and the improvement of their skills, and at the same time improve the quality and efficiency of our contracts, in order to strengthen the basis of our business and increase sales in the next fiscal year and subsequent periods.

## Health Care Business

Concerning the Health Care Business, since the shift of the service to preventive care for mild-level users (those with the support/nursing care requirement of level 1) due to the amendment of the long-term care insurance system has almost been completed, it is expected that the number of users who receive services will increase steadily, though slowly, in the second half of the fiscal year and subsequent periods.

Maximizing use of our deep and extensive service infrastructures, by appealing to local governments and users with our achievement records and response capabilities of preventive cure programs, we seek to acquire contracts for our regional support business and new users of preventive cure services, in order to acquire users of services covered by long-term care insurance.

Our aims also include nationwide implementation of "disabled independence support services", the development of new services, the acquisition of users of such services, and the enhancement of the quality and potential of other services.

As for the transfer of COMSN's nursing care business, we plan to acquire all their facility care services (pay nursing homes and group homes) and the home care services provided in Nagano, Gifu and Aichi prefectures from November 1, 2007. On and after December 1, 2007, it is planned to acquire the home care services provided in Kyoto and Hyogo prefectures. Through these operations, we can expand the scope of our services and service areas.

Upon completion of the acquisitions, we will have 7,500 new employees, a total of 209 bases for facility care services, and a total of 95 bases for home care services, giving us the largest market share, providing about 130,000 users with such services. Since the fiscal year of the companies transferred to us ends on December 31, the two months from November to December will be taken into account for our consolidated fiscal year ending March 31, 2008.

The consolidated statements for this fiscal year ending March 31, 2008 will include the financial results of four subsidiaries: Nichii Care Palace Co., Ltd. (that provides facility care services: for the first half of the fiscal year, only the balance sheet will be included), Nichii-no Hohoemi, Ltd., Nichii-no Kirameki, Ltd., and Nichii Home, Ltd. Consequently, we have a total of 10 consolidated subsidiaries (out of 10 subsidiaries, six are in the Health Care Business) and the sales in the Health Care Business in the next fiscal year and subsequent periods are estimated to be similar to that for the Medical Support Business.

## Education Business

The performance of the Education Business is expected to remain weak under the current temporary decrease in the need for qualification due to the economic recovery and other factors. However, we will strive to attract and enroll more students and improve profitability through a multiple-media advertising technique that primarily uses the advertising media that generates the highest response, class management that offers convenience and effectiveness for students, and a reformed curriculum.

Because the planned change in the requirements for care workers was postponed to April 1, 2012, we will develop and deliver training courses that are more advantageous to students, such as those for home helper level 2 and actual care practices.

In addition, aiming at the next level of the Education Business, we will make efforts to further develop and enhance the "Nursing-Care Worker Basic Training Course". At the same time, our plans include the development and delivery of a variety of new courses that can broaden the student base, such as courses and seminars that are useful for elderly people and family members who care for the elderly at home.

In order to attract and develop talented human resources, we will continue to actively provide "work consultations" for job applicants, and will make efforts also in the second half of the fiscal year and subsequent periods, with the aim of launching an "Employment Support Site" at as early a stage as possible.

## Other Businesses

In Other Businesses, this category will contribute to our group management by establishing a group network that can provide better coordination and synergy effects with our core competence businesses, Medical Support Business, Health Care Business and Education Business.

In consideration of these situations and prospects, our outlook for performance in the year ending March 31, 2008 is $¥ 200,300$ million in net sales (down $1.1 \%$ year on year), $¥ 1,700$ million in operating income (down $35.5 \%$ year on year), $¥ 1,800$ million in ordinary income (down $33.6 \%$ year on year) and $¥ 10$ million in net income (down $98.7 \%$ year on year).

## (2) Analysis of Financial Position

## 1) Conditions of Assets, Liabilities and Net Assets

The total assets at the end of current consolidated fiscal term was $¥ 108,721$ million, increasing by $¥ 16,606$ million from the previous fiscal year.

This is primarily due to an increase in short-term loans receivable, tangible fixed assets, and goodwill, etc. resulting from the acquisition of other companies as subsidiaries, including the COMSN-owned companies providing nursing care services (Nichii-no Hohoemi, Ltd., Nichii-no Kirameki, Ltd. and Nichii Home, Ltd.), Nichii Care Palace Co., Ltd., and Nichii Kanto Company.

The total liabilities at the end of current consolidated fiscal term was $¥ 57,241$ million, increasing by $¥ 17,373$ million.
This is primarily due to an increase in short-term loans payable resulting from the acquisition of other companies as subsidiaries, including the COMSN-owned companies providing nursing care services, Nichii Care Palace Co., Ltd., and Nichii Kanto Company.

Additionally, bond decreased.
The net assets at the end of current consolidated fiscal term was $¥ 51,480$ million, decreasing by $¥ 766$ million from the previous fiscal year. This is mainly due to decrease of retained earnings.

## 2) Conditions of Cash Flows

During the current accounting period, cash and cash equivalents ("funds") amounted to $¥ 6,111$ million, down $¥ 3,119$ million year on year. Cash flow from each activity and their factors are shown below.

## <Cash Flow from Operating Activities>

As a result of operating activities during the term, funds increased by $¥ 1,779$ million (in the same period of the previous fiscal year, funds increased by $¥ 389$ million).

This is mainly due to refund of corporation tax, etc.

## <Cash Flow from Investing Activities>

As a result of investing activities during the term, funds decreased by $¥ 15,789$ million (in the same period of the previous fiscal year, funds decreased by $¥ 1,077$ million).

This is primarily due to an increase in expenditures, loans receivable, etc. resulting from the acquisition of other companies as subsidiaries, including the COMSN-owned companies providing nursing care services (Nichii-no Hohoemi, Ltd., Nichii-no Kirameki, Ltd. and Nichii Home, Ltd.), Nichii Care Palace Co., Ltd., and Nichii Kanto Company.

## <Cash Flow from Financing Activities>

As a result of financing activities during the term, funds increased by $¥ 10,520$ million (in the same period of the previous fiscal year, funds decreased by $¥ 2,472$ million). This is primarily due to an increase in short-term loans, etc. by the parent company.

Trends in cash flow indicators for the Group can be seen below.

|  | Year ended <br> Mar.31, 2006 |  | Year ended <br> Mar.31, 2007 |  | Year ending <br> Mar.31, 2008 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Interim | Year-end | Interim | Year-end | Interim |
|  | 57.4 | 53.3 | 54.8 | 56.6 | 47.2 |
| Equity ratio based on present value (\%) | 108.0 | 98.2 | 68.8 | 81.3 | 64.2 |
| Debt redemption (years) | 1.6 | 2.0 | 14.7 | 3.6 | 5.9 |
| Interest coverage ratio (times) | 103.1 | 114.5 | 13.2 | 31.1 | 28.3 |

(Notes) Equity ratio: Shareholders' equity/total assets
Equity ratio based on present value: Total present value of stock/total assets
Debt redemption: Interest-bearing liabilities/operating cash flow
Interest coverage ratio: Operating cash flow/interest payments

1. Each indicator was calculated from consolidated financial results.
2. Total present value of stock is the product of closing stock price at the end of period and the total number of outstanding shares at the end of period (after deducting treasury stock).
3. Operating cash flow is equal to the cash flows from operating activities in the consolidated cash flow statement. Interest-bearing liabilities are all the liabilities on which interest is paid, out of the liabilities in the consolidated balance sheet. Interest payments are the interest payments as shown in the consolidated cash flow statement.
4. Calculation of Debt Redemption Years was based on multiplying the amount of operating cash flow by 2 to attain a one year figure.

## (3)Basic Principles of Profit Distribution

We make it a basic policy to provide our stockholders with stable and continuous profit distributions. Considering business performance trends from a mid- to long-term standpoint, we will promote a consolidated dividend policy.

Retained earnings will be invested to continue our business growth and increasingly upgrade our corporate value. The investments include development of new businesses, backbone systems/software and M\&A.

## (4) Business Risks

Presented below are matters that may be of risk to the operations of each business of the Group. Although we mitigate such risks by dispersing and acknowledging them, in the event of an unforeseeable incident, such risks may cause serious effect on the business performance or financial conditions of the Group.

External factors and risk factors with low potential are also mentioned here from the standpoint of positive information disclosure on matters deemed important for those making investment decisions.

The matters below were determined to be potential risks by the Group upon preparing this data as of the end of the current accounting period, and may not cover all the risks related to investment in our stocks.

## 1) Risks to Business

## Medical Support Business

Our Group's Medical Support Business provides, among other services, medical office administrative services other than medical practice itself, medical-related duties, and medical business consulting services.

Medical institutions will see major fluctuations in their medical revenues due to the revision of the medical service payment system approximately every two years and the medical insurance system reform (Article 2, Paragraph 2 of the Health Insurance Law Revision Law).

## Health Care Business

Our Group's Health Care Business is mainly attributed to services that are covered by public long-term care insurance.
Therefore, a review of the long-term care insurance system or compensation can have a major effect on net sales and profits.
These services are regulated by the Long-term Care Insurance Law (Law No. 123, December 7, 1997) and various other laws and ordinances.

The entire system is subject to review every five years (Article 2 of Supplementary Provisions of the Long-term Care Insurance Law) and long-term care compensation is subject to review every three years. These revisions hereafter may have an impact on the profitability of our health care business.

Though the acquisition of COMSN-owned companies providing nursing care services will be subject to due diligence, we may experience some unexpected problems.

Therefore, we have introduced a risk hedge safety measure by depositing $5 \%$ of the cost needed to acquire the COMSN facility care companies into escrow.

## Education Business

Our major educational program, the home helper training courses, is subject to the "ordinance concerning home-visit care providers" (Health, Labor and Welfare Ministry Ordinance No. 23), and is required to obtain certification from the prefectural government.

The requirements for care workers are planned to change on April 1, 2012 (changes in training hours and curriculums that workers must take). This may have an effect on the sales and profits from the training courses for care workers.

## 2) Risks Due to the Internal Management System

The Nichii Gakkan group is working to strengthen the self-directed operational management framework as well as internal check functions, to prevent human errors and dishonesty of employees. However, future operational management problems could cause a loss of trust by stakeholders, and could affect our business performance.

## Risks Due to Personal Information

Each business segment of the Group handles personal information specified in the Personal Information Protection Law.
As we recognize the protection of personal information as an extremely important business challenge, we have established an "Information Privacy Committee" to ensure appropriate acquisition and handling of information, and are working to prevent leakage of personal information and reoccurrence of such problems, setting up privacy policies and providing in-house training.

However, a personal information leak could affect our business performance due to loss of confidence, claims for damage, etc.

## 3) Risks Due to Natural Disasters and Accidents

Large-scale natural disasters such as earthquakes or tsunami might impede staff and facilities from operating properly.
If this causes unavailability of our services to users, it could reduce sales and incur special expenses.

## 2. Status of the Corporate Group

This consolidated corporate group consists of Nichii Gakkan Company, its 22 subsidiaries, and its 1 affiliate. The Group is engaged in four businesses (Medical Support Business, Health Care Business, Education Business, and Other Businesses). In Medical Support Business, the Group primarily provides medical office administrative services to medical institutions and pharmacies; sales, disinfection, and sterilization services (inside the hospital) for medical equipment; and medical affairs consulting. In Health Care Business, the Group provides home care services mainly under long-term care insurance (home-visit long-term care, home-visit bathing, day care), specified facility care service, sale and rental of welfare equipment, catering, and other services. In Education Business, the Group provides educational programs primarily for medical office workers and home helpers. In Other Businesses, Nichii Gakkan Company's subsidiaries take the lead in providing data processing, storage and delivery service, book publication and sale, production and sale of flowers, ornamental plants, seeds and saplings, leasing, and manpower services.

The Group's businesses and positioning of each business are as shown below. The business categories correspond to those in the segment information by business category.

| Business Category | Principal Businesses/Products | Principal Companies |
| :--- | :--- | :--- |
| Medical Support Business | Medical office administrative services such as reception, <br> medical fee claims, accounting, computer operations, and <br> medical record management, sell/disinfection/sterilization <br> services (inside the hospital) for medical equipment, <br> medical affairs consulting | Nichii Gakkan Company <br> Nihon Support Service Co., Ltd. |
| Health Care Business | Home-visit long-term care, home-visit bathing, day care, <br> specified facility care, sale and rental of welfare equipment, <br> catering, etc. | Nichii Gakkan Company <br> Keihin Life Service Co., Ltd. <br> Nichii Carenet Co., Ltd. <br> Nihon Support Service Co., Ltd. <br> Nichii Care Palace Co., Ltd. |
| Education Business | Courses for medical office work, home helper training, <br> babysitter training, and sign language | Nichii Gakkan Company |
| Other Businesses | Information processing, storage and delivery service, <br> publication and sale of books, production and sale of <br> flowers, ornamental plants, seeds and saplings, leasing, <br> manpower service, etc. | Nihon Support Service Co., Ltd. <br> Tokyo Marunouchi Publishing Co., Ltd. <br> Roris Co., Ltd. <br> Nihon Credit Lease Co., Ltd. |

The functions of the corporate group described above can be illustrated as shown below.


## 3. Management Principles

(1) Basic Principles of Management

Based upon the management philosophy of "Contributing to the health and welfare of society", our company aims to be recognized as contributing to the improvement and furthering the quality of life and society in three fields; the medical support business, nursing care and education for daily living.

Nichii's mission

1) Assist stable management of healthcare institutions in healthcare related fields.
2) Create an environment where people can live a full life through nursing care without worries.
3) Support educational activities, to encourage self-improvement.

We also recognize that we must "fulfill our social responsibilities as a company", "comply with corporate ethics", and "elevate the corporate brand value" in our activities while deepening our trusting relationship with our shareholders and other stakeholders.

In order to achieve this goal, we wish to spread the idea of self-improvement to each organizational structure and employee as well as aggressively maximizing our corporate value based on the slogan, "Strength through kindness."

## (2) Management Goals

Our long-term goal includes taking the following three points into consideration 1) our core business is manpower dispatching services, 2) the business of medical support and those businesses in the welfare field are expected to expand in the future and 3) share value should be focused upon;

1) Net sales growth $\rightarrow$ double-digit growth
2) Operating income to Net sales $\rightarrow 7 \%$ or higher
3) ROE (return on equity) $\rightarrow 15 \%$ or higher

## (3) Mid- to Long-Term Strategies

Japan is becoming a society that faces a decline in population due to a low birthrate and an aging population. Given the situation, our Group is putting into effect a business growth strategy and organizational reform with an aim of establishing a robust corporate structure that quickly and adequately responds to the changes in business environment.

Regarding our business growth strategy, the office is tackling the concepts of reinforcing existing businesses, expanding business operations and creating new businesses for each division. The head office (Information and Strategy Headquarters) at the Port Island Center is now involved in the development of new services and products, including the development of "Receipt Check Eye" which is a new product for the Medical Support Business.

Although multiple brands existed in our group, we integrated all these brands into one brand, "Nichii" and are carrying out corporate activities aiming at improving our brand value.

The acquisition of the COMSN companies that provide nursing care services allows us to provide comprehensive care services ranging from preventive care service to facility care service. Furthermore, synergistic effects with our existing business operations will be achieved, enabling us to provide high-quality services and efficient delivery of services in all segments of our business.

While leveraging our know-how regarding facility care services, we are committed to develop and provide quality services, and at the same time to improve the structure of the group, so that further synergetic effects and more efficient business management will be achieved.

## (4) Issues to be Handled

## Medical Support Business

Because the law relating to the reform of the medical/health insurance system was passed in 2006, it is expected that medical/health insurance system reform will begin in 2008, including "moderation in health care costs", and "improvement of the local care system" and "the medical care system for 'late elderly' people". This reform includes the strengthening of the collaboration between medical care and long-term nursing care. As a result of the reform, medical institutions will be requested to realize optimal and effective management by taking full advantage of existing medical resources. We believe this situation will facilitate the differentiation of functions (hospitals and care services) and the strengthening of the medical care and nursing collaboration in local areas.

In order to support medical institutions as our partners, we will strive to build and develop collaboration between medical care and long-term nursing care by utilizing our business resources (facility care services and home care services).

To adequately deal with various problems faced by medical institutions, we aim to stabilize and improve utilization of human resources, and enhance human resources development

As a mid- and long-term business strategy, we will promote expansion of system resource related services aiming at improving information technology such as online processing of receipts and the use of electronic medical charts for healthcare institutions and will aggressively develop and provide "Healthcare management support services" to produce better value services including the enhancement of staff members' skills.

## Health Care Business

As a result of the amendment of the long-term care insurance system in April 2006, the number of recipients of long-term care insurance in 2006 decreased by $2.3 \%$ from the previous year. It was the first time that the number of recipients decreased since the start of this insurance system, marking a significant turning point. It is expected that other reforms will be introduced in a step-by-step fashion in order to provide care services that satisfy the needs of the elderly, including provision of housing, until the year 2015 when all members of the "Dankai" generation will be 65 or older.

In order to address such changes, we are making efforts to effectively attract and retain service users, and develop services that are not covered by the long-term care insurance, which are less subject to the changes and reforms of the medical/insurance system.

To effectively attract and enroll users, we have built up an infrastructure for "preventive care service" at an early stage, and have been consistently providing this service. Based on our results and experience, we will continue to focus on the development and management of "Comprehensive Regional Support Centers" and pursue more contracts for local support business.

Our efforts will also include further development and strengthening of services for the handicapped, in order to promote disabled independence support services, and the strengthening of services covered by long-term care insurance, including preventive care services.

The market for services covered by long-term care insurance is most likely to grow, so we will endeavor to expand the use of such services and improve the profitability of this business segment by increasing the quality of services.

As one of the services not covered by long-term care insurance, we offer "facility care service". We have already established the "Nichii Living Co., Ltd.", that provides rental residences for the elderly, and we are aiming to build this type of facilities primarily in the Tokyo metropolitan area.

As a result of the acquisition of the COMSN companies and Japan-Silver Inc. (now the Nichii Care Palace Co., Ltd.), we have 183 group homes and 63 pay nursing homes, and one home for the elderly, in Japan. We will ensure smooth management of these facilities and provide quality services, and at the same time will try to complete the 23 in-progress facilities promptly.

By leveraging five types of service infrastructure (preventive care, home care, rental residence for the elderly, group homes and pay nursing homes), we will provide seamless services for all users, from those who do not require immediate nursing care to those who require a nursing level of middle or high. We endeavor to provide high-quality services that satisfy our users.

In parallel with organizational reform, we will continue to train and educate our employees at all facilities to ensure compliance with applicable laws, including the standards/rules for personnel allocation. Our efforts also include the proper management of offices and facilities, the improvement and expansion of our services, and an increase in customer satisfaction.

By providing consistent services covered by long-term care insurance and contributing to the development of the nursing-care industry, we will maintain our position as the leading company in the field.

## Education Business

With the declining birthrate and aging population, the number of workers in nursing care and social services totaled about $3,280,000$ in 2005, about 4.6 times that in 1994, 710,000 workers. The Cabinet Office estimates that we will see a society where one out of every twenty workers must be engaged in nursing care services by 2030. If the number of long-term care beds in hospitals is further reduced according to official policies, "family caregivers" are likely to increase. Under these conditions, it is expected that even people who do not wish to work as a care worker will have to gain nursing care knowledge and skills.

We are developing and providing several training courses related to nursing care and welfare, all of which are based on our long-term care services know-how, changes in legal frameworks and policies, and information on the purposes and skills of the people involved in nursing care. We are also creating and providing training courses that deal with the medical field, which are popular among those who seek employment in medical institutions, including a medical office worker course that concentrates on the computerized processing of medical records, and a nursing assistant training course. We will continue to attract more students to take these courses.

The Education Business is operated on the basis of our unique concept "education will lead to employment," and, in that sense, it serves as a source of employees for our business segments. Our education business maintains its lead against competitors under the situation where staffing shortages are getting worse in the medical and nursing care fields.

We have positioned the Education Business as a fundamental strategic service that also supplies us with human resources. For this reason, we will execute promotional activities through the prioritized use of advertising media that can achieve high response rates, including TV commercials and the Web, and, at the same time, will implement effective classroom/course management best suited for the scheme of specialized branch offices and a specific area, in order to improve the profitability of this business segment.

## Other Businesses

The Other Businesses focus on support operations such as publication of books on medicine and welfare, taking advantage of our management resources in the medical and welfare services.

The publication business is making a contribution through improving the quality of personnel by providing the latest specialized information through publication of magazines specializing in medicine and welfare, and textbooks for the Education Business.

We will continue to implement our group strategies with the ideal form of organization in order to increase the corporate value of the Nichii Gakkan group.

## (5) Matters Concerning Parent Company

There are no relevant matters.

## 4. Consolidated Financial Statements

(1) Consolidated Balance Sheets
(thousands of yen)

| Category |  | Half-Year ended Sep. 30, 2006 |  | Half-Year ended Sep. 30, 2007 |  | Year ended Mar. 31, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note No. | Amount | Share (\%) | Amount | Share (\%) | Amount | Share (\%) |
| (ASSETS) <br> I Current assets <br> 1. Cash and deposits <br> 2. Notes and accounts receivable <br> 3. Inventories <br> 4. Short-term loans receivable <br> 5. Deferred tax assets <br> 6. Other current assets <br> 7. Allowance for doubtful accounts | *2 | $\begin{array}{r} 9,414,600 \\ 25,512,929 \\ 1,877,408 \\ - \\ 2,330,274 \\ 2,824,452 \\ (109,616) \\ \hline \end{array}$ |  | $\begin{array}{r} 6,402,420 \\ 25,031,145 \\ 1,233,228 \\ 10,325,600 \\ 3,423,444 \\ 2,882,191 \\ (93,066) \\ \hline \end{array}$ |  | $\begin{array}{r} 9,872,547 \\ 24,124,838 \\ 1,475,298 \\ 900 \\ 3,766,302 \\ 3,329,580 \\ (105,039) \\ \hline \end{array}$ |  |
| Total current assets <br> II Fixed assets <br> (1) Tangible fixed assets <br> 1. Buildings and structures <br> 2. Land <br> 3. Other tangible fixed assets | $* 1$ $* 3$ $* 3$ | $\begin{array}{r} 41,850,049 \\ \\ 26,830,136 \\ 7,828,496 \\ 783,007 \\ \hline \end{array}$ | 44.3 | $49,204,962$ $\begin{array}{r} 29,413,803 \\ 8,205,304 \\ 736,416 \\ \hline \end{array}$ | 45.3 | $\begin{array}{r} 42,464,428 \\ \\ 26,351,745 \\ 7,681,997 \\ 440,157 \end{array}$ | 46.1 |
| Total tangible fixed assets <br> (2) Intangible fixed assets <br> 1. Goodwill <br> 2. Other intangible fixed assets |  | $\begin{array}{r} \hline 35,441,640 \\ 2,774,831 \\ 1,237,157 \\ \hline \end{array}$ | 37.5 | $\begin{array}{r} 38,355,524 \\ 6,149,280 \\ 1,093,079 \\ \hline \end{array}$ | 35.3 | $\begin{array}{r} 34,473,899 \\ 2,670,896 \\ 1,133,609 \\ \hline \end{array}$ | 37.4 |
| Total intangible fixed assets <br> (3) Investments and other assets <br> 1. Investment in securities <br> 2. Long-term loans receivable <br> 3. Guarantee money deposited <br> 4. Deferred tax assets <br> 5. Other investments and other assets <br> 6. Allowance for doubtful accounts | *1 | $4,011,988$ 921,848 $2,463,168$ $4,955,686$ $3,412,716$ $3,981,483$ $(2,532,638)$ | 4.2 | $\begin{aligned} & \hline 7,242,360 \\ & 1,298,575 \\ & 3,032,733 \\ & 5,246,133 \\ & 1,578,469 \\ & 3,462,763 \\ & (700,005) \\ & \hline \end{aligned}$ | 6.6 | $\begin{aligned} & \hline 3,804,505 \\ & 1,201,807 \\ & 2,444,542 \\ & 4,763,833 \\ & 1,525,228 \\ & 2,169,636 \\ & (732,681) \\ & \hline \end{aligned}$ | 4.1 |
| Total investments and other assets |  | 13,202,266 | 14.0 | 13,918,670 | 12.8 | 11,372,368 | 12.4 |
| Total fixed assets |  | 52,655,895 | 55,7 | 59,516,555 | 54,7 | 49,650,772 | 53.9 |
|  |  | 94,505,944 | 100.0 | 108,721,517 | 100.0 | 92,115,200 | 100.0 |

(thousands of yen)

|  |  | Half-Year ended Sep. 30, 2006 |  | Half-Year ended Sep. 30, 2007 |  | Year ended Mar. 31, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | $\begin{gathered} \hline \text { Note } \\ \text { No. } \\ \hline \end{gathered}$ | Amount | Share (\%) | Amount | $\begin{gathered} \text { Share } \\ (\%) \\ \hline \end{gathered}$ | Amount | $\begin{gathered} \text { Share } \\ (\%) \end{gathered}$ |
| (LIABILITIES) <br> I Current liabilities <br> 1. Notes and accounts payable <br> 2. Short-term loans payable <br> 3. Current installments of long-term debt <br> 4. Current redemption of bonds <br> 5. Accrued expenses <br> 6. Consumption tax payable <br> 7. Income taxes payable <br> 8. Allowance for employee bonuses <br> 9. Allowance for directors' bonuses <br> 10. Other current liabilities |  | $1,425,359$ 395,000 49,546 $3,808,000$ $16,282,914$ $1,309,096$ 598,588 $3,428,992$ - $4,918,485$ |  | $\begin{array}{r} 931,780 \\ 13,613,000 \\ 23,287 \\ 3,808,000 \\ 16,704,525 \\ 1,360,771 \\ 556,077 \\ 3,554,612 \\ \\ 22,680 \\ 5,060,849 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,144,987 \\ 402,000 \\ 33,178 \\ 3,808,000 \\ 16,011,429 \\ 1,574,166 \\ 154,193 \\ 3,320,330 \\ 36,000 \\ 4,891,422 \\ \hline \end{array}$ |  |
| II Long-term liabilities <br> 1. Bonds <br> 2. Long-term loans payable <br> 3. Long-term advance received <br> 4. Allowance for employee retirement benefits <br> 5. Allowance for directors' retirement benefits <br> 6. Other long-term liabilities |  | $\begin{array}{r} 32,215,984 \\ 7,192,000 \\ 27,110 \\ - \\ 2,867,891 \\ 128,006 \\ 120,683 \end{array}$ | 34.1 | $\begin{array}{r} 45,635,584 \\ 3,384,000 \\ 20,732 \\ 4,654,523 \\ 3,262,066 \\ 136,346 \\ 147,861 \\ \hline \end{array}$ | 42.0 | $\begin{array}{r} 31,375,708 \\ 5,288,000 \\ 19,118 \\ - \\ 2,941,991 \\ 132,243 \\ 110,927 \\ \hline \end{array}$ | 34.1 |
| Total long-term liabilities |  | 10,335,692 | 10.9 | 11,605,531 | 10.6 | 8,492,282 | 9.2 |
| Total liabilities <br> (NET ASSETS) |  | 42,551,677 | 45.0 | 57,241,115 | 52.6 | 39,867,990 | 43.3 |
| I Shareholders' equity |  |  |  |  |  |  |  |
| 1. Common stock |  | 11,933,790 | 12.6 | 11,933,790 | 11.0 | 11,933,790 | 13.0 |
| 2. Capital surplus |  | 17,354,214 | 18.4 | 17,354,214 | 16.0 | 17,354,214 | 18.8 |
| 3. Retained earnings <br> 4. Treasury stock |  | $\begin{array}{r} 28,396,360 \\ (5,931,686) \\ \hline \end{array}$ | $\begin{aligned} & 30.0 \\ & (6.2) \end{aligned}$ | $\begin{array}{r} 27,924,858 \\ (5,936,267) \\ \hline \end{array}$ | $\begin{aligned} & 25.7 \\ & (5.5) \end{aligned}$ | $\begin{array}{r} 28,686,400 \\ (5,934,751) \\ \hline \end{array}$ | $\begin{array}{r} 31.1 \\ (6.4) \end{array}$ |
| Total shareholders' equity <br> II Unrealized gains and adjustments |  | 51,752,679 | 54.8 | 51,276,596 | 47.2 | 52,039,654 | 56.5 |
| 1. Unrealized gains on other securities |  | 67,437 | 0.1 | 42,128 | 0.0 | 56,826 | 0.0 |
| Total unrealized gains and adjustments |  | 67,437 | 0.1 | 42,128 | 0.0 | 56,826 | 0.0 |
| III Minority interests |  | 134,151 | 0.1 | 161,677 | 0.2 | 150,729 | 0.2 |
| Total net assets |  | 51,954,267 | 55.0 | 51,480,402 | 47.4 | 52,247,210 | 56.7 |
| Total liabilities and net assets |  | 94,505,944 | 100.0 | 108,721,517 | 100.0 | 92,115,200 | 100.0 |


(Thousands of yen)


## (3) Consolidated Statements of Changes in Shareholders' Equity

The current consolidated fiscal term (April 1, 2007 to September 30, 2007)
(Thousands of yen)

|  | Shareholders' equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance as of March 31, 2007 | 11,933,790 | 17,354,214 | 28,686,400 | (5,934,751) | 52,039,654 |
| Amount of fluctuation during the consolidated fiscal term |  |  |  |  |  |
| Dividends from retained earnings |  |  | (774,875) |  | $(774,875)$ |
| Net income |  |  | 13,725 |  | 13,725 |
| Purchase of treasury stock |  |  |  | $(2,184)$ | $(2,184)$ |
| Retirement of treasury stock |  |  | (391) | 668 | 276 |
| Amount of fluctuation of items other than shareholders' equity during the consolidated fiscal term |  |  |  |  |  |
| Total amount of fluctuation during the consolidated fiscal term | - | - | $(761,541)$ | $(1,516)$ | $(763,057)$ |
| Balance as of September 30, 2007 | 11,933,790 | 17,354,214 | 27,924,858 | $(5,936,267)$ | 51,276,596 |


|  | Unrealized gains and adjustments |  | Minority interests | Total net assets |
| :---: | :---: | :---: | :---: | :---: |
|  | Unrealized gains on other securities | Total unrealized gains and adjustments |  |  |
| Balance as of March 31, 2007 | 56,826 | 56,826 | 150,729 | 52,247,210 |
| Amount of fluctuation during the consolidated fiscal term |  |  |  |  |
| Dividends from retained earnings |  |  |  | $(774,875)$ |
| Net income |  |  |  | 13,725 |
| Purchase of treasury stock |  |  |  | $(2,184)$ |
| Retirement of treasury stock |  |  |  | 276 |
| Amount of fluctuation of items other than shareholders' equity during the consolidated fiscal term | $(14,698)$ | $(14,698)$ | 10,947 | $(3,750)$ |
| Total amount of fluctuation during the consolidated fiscal term | $(14,698)$ | $(14,698)$ | 10,947 | $(766,808)$ |
| Balance as of September 30, 2007 | 42,128 | 42,128 | 161,677 | 51,480,402 |


|  |  | Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended <br> Mar. 31, 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Category | Note No. | Amount | Amount | Amount |
| I Cash flows from operating activities |  |  |  |  |
| 1. Income before income taxes |  | 1,205,487 | 572,862 | 2,230,512 |
| 2. Depreciation expenses |  | 986,683 | 1,001,775 | 2,021,741 |
| 3. Decrease in allowance for doubtful accounts |  | $(31,862)$ | $(65,188)$ | $(1,836,397)$ |
| 4. Increase (decrease) in allowance for employee bonuses |  | $(46,901)$ | 200,282 | $(155,563)$ |
| 5. Increase(decrease) in allowance for directors' and auditors' bonuses |  | - | $(13,320)$ | 36,000 |
| 6. Increase in allowance for employee retirement benefits |  | 100,028 | 157,125 | 174,129 |
| 7. Increase (decrease) in allowance for directors' and auditors' retirement benefits |  | $(1,202)$ | 4,102 | 3,034 |
| 8. Interest and dividends income |  | $(29,056)$ | $(44,676)$ | $(39,181)$ |
| 9. Interest expenses |  | 43,878 | 63,939 | 97,860 |
| 10. Loss on disagreement of guarantee money deposited |  | - | 34,607 | - |
| 11. Amortization of goodwill |  | 103,820 | 103,533 | 207,389 |
| 12. Gain on sale of investment in securities |  | - | - | $(2,850)$ |
| 13. Other incomes |  | 0 | 1 | $(8,148)$ |
| 14. Loss on retirement of fixed assets |  | 17,393 | 25,468 | 59,472 |
| 15. Loss on sale of fixed assets |  | - | - | 22,147 |
| 16. Gain on sale of fixed assets |  | - | (489) | $(29,320)$ |
| 17. Loss on impairment |  | 52,560 | - | 52,560 |
| 18. Cost for the settlement |  | - | 180,000 | - |
| 19. Loss on revaluation of inventories |  | - | 216,258 | 274,665 |
| 20. (Increase) decrease in accounts receivable |  | $(176,568)$ | $(54,818)$ | 1,135,841 |
| 21. Decrease in inventories |  | 66,483 | 29,472 | 193,928 |
| 22. Increase in other current assets |  | $(164,542)$ | $(236,598)$ | $(718,806)$ |
| 23. Decrease in claims provable in bankruptcies |  | - | 12,215 | 1,842,880 |
| 24. Decrease in accounts payable |  | $(311,367)$ | $(213,206)$ | $(591,739)$ |
| 25. (Decrease) increase in other current liabilities |  | 717,230 | $(717,040)$ | 513,686 |
| 26. Decrease in consumption tax payable |  | $(433,569)$ | $(337,087)$ | $(168,499)$ |
| 27. Decrease in other fixed assets |  | 506 | 431 | 73 |
| 28. Increase in other long-term liabilities |  | 18,350 | 1,534 | 8,593 |
| 29. Directors' and auditors' bonuses paid |  | $(36,000)$ | - | $(27,850)$ |
| Subtotal |  | 2,085,353 | 921,182 | 5,296,163 |
| Interest and dividends received |  | 28,279 | 26,753 | 38,253 |
| Interest paid |  | $(29,408)$ | $(62,909)$ | $(85,398)$ |
| Income and other taxes paid |  | $(1,694,691)$ | $(148,918)$ | $(2,592,692)$ |
| Income and other taxes refunded |  | - | 1,223,751 | - |
| Amount of the settlement |  | - | $(180,000)$ | - |
| Cash flows from operating activities |  | 389,532 | 1,779,859 | 2,656,325 |
|  |  |  |  |  |

(Thousands of yen)


| Half-Year ended Sep. 30, 2006 |
| :--- |
| $\frac{1 .}{}$ Scope of Consolidation |
| The accompanying consolidated financial |
| statements include the account of the |
| following 7 subsidiaries: |
| Tokyo Marunouchi Publishing Co., Ltd., |
| Nihon Support Service Co., Ltd., Roris |
| Co., Ltd., Keihin Life Service Co., Ltd., |
| Reha Team Japan Co., Ltd., Nihon |
| Credit Lease Co., Ltd., Power Bank Co., |
| Ltd. |
| "Hospica Co., Ltd." and 6 other |
| subsidiaries are not included in the scope |
| of consolidation because their total assets, |
| net sales, net income and loss |
| (corresponding to respective equity) and |
| retained earnings (corresponding to |
| respective equity) are all small, and have |
| little effect on the financial statements as a |
| whole. | whole.

2. Application of the Equity Method Investments in "Hospica Co., Ltd." and 6 other unconsolidated subsidiaries and 1 affiliate are not covered by the equity method because their net income and loss (corresponding to respective equity) and retained earnings (corresponding to respective equity) have little effect on the financial statements, and have little importance as a whole.

## 3. The Balance Sheet Dates of Consolidated

 SubsidiariesShown below are interim accounting closing dates for some of the company's consolidated subsidiaries.
Keihin Life Service Co., Ltd.
The end of Jun.
Nihon Credit Lease Co., Ltd.
The end of Jun.
Tokyo Marunouchi Publishing Co., Ltd.
The end of Jul.
Nihon Support Service Co., Ltd.
The end of Aug.
For the purpose of preparing these consolidated financial statements, we have used financial statement data for these companies as of their respective balance sheet dates. However, appropriate adjustments were made for material transactions during the periods from their respective balance sheet dates to September 30.

## 1. Scope of Consolidation

The accompanying consolidated financial statements include the account of the following 7 subsidiaries:

Tokyo Marunouchi Publishing Co., Ltd., Nihon Support Service Co., Ltd., Roris Co., Ltd., Keihin Life Service Co., Ltd., Nichii Carenet Co., Ltd., Nihon Credit Lease Co., Ltd., Nichii
Care Palace Co., Ltd.
Please note that the financial results for the Nichii Care Palace Co., Ltd. have been included in the results for the first half of the current consolidated fiscal year ending March 31, 2008, because it became a consolidated subsidiary by the acquisition of stock in September 2007. Also note that only the balance sheet for Nichii Care Palace Co., Ltd. has been included in the first half of the current consolidated fiscal year, since the deemed date of acquisition is the last date of the first half period.
"Hospica Co., Ltd." and 14 other subsidiaries are not included in the scope of consolidation because their total assets, net sales, net income and loss (corresponding to respective equity) and retained earnings (corresponding to respective equity) are all small, and have little effect on the financial statements as a whole.
2. Application of the Equity Method Investments in "Hospica Co., Ltd." and 14 other unconsolidated subsidiaries and 1 affiliate are not covered by the equity method because their net income and loss (corresponding to respective equity) and retained earnings (corresponding to respective equity) have little effect on the financial statements, and have little importance as a whole.

## 3. The Balance Sheet Dates of Consolidated

 SubsidiariesShown below are interim accounting closing dates for some of the company's consolidated subsidiaries.
Keihin Life Service Co., Ltd.
The end of Jun.
Nihon Credit Lease Co., Ltd.
The end of Jun.
Nichii Care Palace Co., Ltd.
The end of Jun.
Tokyo Marunouchi Publishing Co., Ltd. The end of Jul.
Nihon Support Service Co., Ltd.
The end of Aug.
For the purpose of preparing these consolidated financial statements, we have used financial statement data for these companies as of their respective balance sheet dates. However, appropriate adjustments were made for material transactions during the periods from their respective balance sheet dates to September 30.

1. Scope of Consolidation

The accompanying consolidated financial statements include the account of the following 6 subsidiaries:
Tokyo Marunouchi Publishing Co., Ltd., Nihon Support Service Co., Ltd., Roris
Co., Ltd., Keihin Life Service Co., Ltd.,
Nichii Carenet Co., Ltd. (renamed from
"Reha Team Japan Co., Ltd."), Nihon Credit Lease Co., Ltd.
Having liquidated Power Bank Co., Ltd. as of March 27, 2007, we have only consolidated its income and loss in these statements.
"Hospica Co., Ltd." and 5 other subsidiaries are not included in the scope of consolidation because their total assets, net sales, net income and loss (corresponding to respective equity) and retained earnings (corresponding to respective equity) are all small and have little effect on the financial statements as a whole.

## 2. Application of the Equity Method

 Investments in "Hospica Co., Ltd." and 5 other unconsolidated subsidiaries and 1 affiliate are not covered by the equity method because their net income and loss (corresponding to respective equity) and retained earnings (corresponding to respective equity) have little effect on the financial statements, and have little importance as a whole.3. The Balance Sheet Dates of Consolidated Subsidiaries
Shown below are accounting closing dates for some of the company's consolidated subsidiaries.
Keihin Life Service Co., Ltd.
The end of Dec.
Nihon Credit Lease Co., Ltd.
The end of Dec.
Tokyo Marunouchi Publishing Co., Ltd.
The end of Jan.
Nihon Support Service Co., Ltd.
The end of Feb.
For the purpose of preparing these consolidated financial statements, we have used financial statement data for these companies as of their respective balance sheet dates. However, appropriate adjustments were made for material transactions during the periods from their respective balance sheet dates to March 31.

| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: |
| 4. Summary of Significant Accounting Policies | 4. Summary of Significant Accounting Policies | 4. Summary of Significant Accounting Policies |
| (1) Valuation standard and method for significant assets <br> (a) Securities Other Securities Securities with available fair market values are stated at fair market value based on the quoted market price as of the end of the interim consolidated period. The related valuation differences are directly charged or credited to the net assets, and cost of securities sold is computed using the moving average method. | (1) Valuation standard and method for significant assets <br> (a) Securities Other Securities Securities with available fair market values Same as on the left. | (1) Valuation standard and method for significant assets <br> (a) Securities Other Securities Securities with available fair market values are stated at fair market value based on the quoted market price as of the end of the consolidated fiscal year. The related valuation differences are directly charged or credited to the net assets, and cost of securities sold is computed using the moving average method. |
| Securities without available fair market values are stated at a cost determined using the moving average method. | Securities without available fair market values Same as on the left. | Securities without available fair market value <br> Same as on the left. |
| (b) Inventories <br> 1) Merchandise is stated at a cost determined using the moving average method. | (b) Inventories <br> 1) Same as on the left. | (b) Inventories <br> 1) Same as on the left. |
| 2) Teaching materials are stated at a cost determined using the moving average method. | 2) Same as on the left. | 2) Same as on the left. |
| 3) Other inventories are mainly stated at a cost determined using the specific cost method. | 3) Same as on the left. | 3) Same as on the left. |
| (2) Depreciation method for significant depreciable assets | (2) Depreciation method for significant depreciable assets | (2) Depreciation method for significant depreciable assets |
| Tangible fixed assets are depreciated using the declining balance method. However, buildings (except for building attachments) and day care facilities' building attachments, structures and fittings acquired on and after April 1, 1998 are depreciated using the straight-line method. The range of useful lives is as follows: | Tangible fixed assets are depreciated using the declining balance method. However, buildings (except for building attachments) and day care facilities' building attachments, structures and fittings acquired on and after April 1, 1998 are depreciated using the straight-line method. The range of useful lives is as follows: | Tangible fixed assets are depreciated using the declining balance method. However, buildings (except for building attachments) and day care facilities' building attachments, structures and fittings acquired on and after April 1, 1998 are depreciated using the straight-line method. The range of useful lives is as follows: |
| Buildings and structures: 10 to 50 years Other assets (fittings): 3 to 6 years | Buildings and structures: 10 to 50 years Other assets (fittings): 3 to 6 years | Buildings and structures: 10 to 50 years Other assets (fittings): 3 to 6 years |
|  | (Change in Accounting Policy) In line with amendments to the Corporation Tax Law, and effective as of the first half of the current consolidated fiscal year, Nichii Gakkan Company and its domestic consolidated subsidiaries have changed the depreciation method applied to tangible fixed assets acquired on or after April 1, 2007, according to the change in the depreciation method stipulated by the revised Corporation Tax Law. This change has had only a slight influence on profit and loss. |  |


| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: |
| (b) Intangible fixed assets Intangible fixed assets are depreciated using the straight-line method. Software for internal use is amortized using the straight-line method over the expected available period (5 years). | (Additional Information) In line with amendments to the Corporation Tax Law, Nichii Gakkan Company and its domestic consolidated subsidiaries record the assets acquired on and before March 31, 2007, in such a way that the difference between an amount equivalent to $5 \%$ of the acquisition price and the memorandum value is depreciated equally over five years from the fiscal year following the year in which the remaining value reached $5 \%$ of the acquisition price calculated based on the depreciation method under the previous Corporation Tax Law. The resulting depreciation amount is included in the allowance for depreciation account. This change has had only a slight influence on profit and loss. <br> (b) Intangible fixed assets Same as on the left. | (b) Intangible fixed assets Same as on the left. |
| (3) Accounting for significant allowances and reserves <br> (a) Allowance for doubtful accounts In the case of bad debt loss for accounts receivable, general allowances are provided using a rate determined by past bad debt experience for general accounts, and also specific allowances are provided in the estimated amounts considered to be uncollectible after reviewing certain doubtful accounts. | (3) Accounting for significant allowances and reserves <br> (a) Allowance for doubtful accounts Same as on the left. | (3) Accounting for significant allowances and reserves <br> (a) Allowance for doubtful accounts Same as on the left. |
| (b) Allowance for employee bonuses To provide for payment of bonuses to employees, allowance for employee bonuses are recorded as the amount expected to be paid. | (b) Allowance for employee bonuses Same as on the left. | (b) Allowance for employee bonuses Same as on the left. |
| (c) Allowance for directors' bonuses | (c) Allowance for directors' bonuses The amount set aside for the allowance for directors' bonuses is based on the estimated amount appropriate for the Half-Year ended September 30, 2007. | (c) Allowance for directors' bonuses The amount set aside for the allowance for directors' bonuses is based on the estimated amount appropriate for the Year ended March 31, 2007. <br> (Change in accounting policy) Effective including the Year ended March 31, 2007, the Company has adopted the "Accounting Guidelines for Directors' Bonuses" (Business Accounting Guideline No.4, November $29,2005)$. When compared with the previous accounting policy, operating income, ordinary income and net income before tax decreased by $¥ 36,000$ thousand, respectively. |

Half-Year ended Sep. 30, 2006
(d) Allowance for employees' retirement benefits
To provide for employees' retirement benefits, a reserve for retirement benefits deemed accrued at the end of the interim consolidated accounting is recorded, based on the projected retirement benefit obligations and related plan assets as of the end of year ended Mar. 31, 2007.
Actuarial differences are amortized on a straight-line basis over certain years (5 years for regular and junior employees and managing service staff, and 4 years for non-managing service staff) within the average remaining years of service of employees, allocated proportionately starting from the year following the respective consolidated fiscal year of occurrence.
(e) Allowance for directors' retirement benefits
To provide for benefits for retired directors and auditors, reserve for retirement benefits is recorded for the necessary payment amount as of the end of the interim consolidated accounting period based on internal regulations.
(4) Accounting of deferred assets Bond issue costs are recorded in full at the time of occurrence.
(5) Accounting for significant leases Finance lease transactions, other than those that are deemed to transfer the ownership of the leased assets to lessees, are accounted for using the method that is applicable to ordinary operating leases.
(6) Other significant issues for presenting interim consolidated financial statements Accounting for consumption taxes National and local consumption taxes are accounted for based on the tax exclusion method. Nondeductible consumption taxes are treated as selling, general and administrative expenses.
5. Scope of Cash and Cash Equivalents in the Interim Consolidated Statement of Cash Flows

The cash and cash equivalents consists of cash on hand, deposits with banks withdrawable on demand, and short-term investments which are readily convertible to cash subject to an insignificant risk of any change in their value and which were purchased with an original maturity of 3 months or less.

Half-Year ended Sep. 30, 2007
(d) Allowance for employees' retirement benefits
Same as on the left.
(e) Allowance for directors' retirement benefits
Same as on the left.
(4) Accounting of deferred assets
(5) Accounting for significant leases Same as on the left.
(6) Other significant issues for presenting interim consolidated financial statements Accounting for consumption taxes Same as on the left.
5. Scope of Cash and Cash Equivalents in the Interim Consolidated Statement of Cash Flows

Same as on the left.

Year ended Mar. 31, 2007
(d) Allowance for employees' retirement benefits
To provide for employees' retirement benefits, a reserve for retirement benefits deemed accrued at the end of the consolidated accounting year is recorded, based on the projected retirement benefit obligations and related plan assets as of the end of year ended Mar. 31, 2007.
Actuarial differences are amortized on a straight-line basis over certain years ( 5 years for regular and junior employees and managing service staff, and 4 years for non-managing service staff) allocated proportionately starting from the year following the respective consolidated fiscal year of occurrence.
(e) Allowance for directors' retirement benefits
To provide for benefits for retired directors, reserve for retirement benefits is recorded for the necessary payment amount as of the end of the consolidated fiscal year based on internal regulations.
(4) Accounting for deferred assets Bond issue costs are recorded in full at the time of occurrence.
(5) Accounting for significant leases Same as on the left.
(6) Other significant issues for presenting consolidated financial statements Accounting for consumption taxes Same as on the left.
5. Scope of Cash and Cash Equivalents in the Consolidated Statement of Cash Flows Same as on the left.

Change in Basis of Presenting Consolidated Financial Statements

| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: |
| (Accounting Standard for Presentation of Net Assets on Balance Sheet) Effective from the interim consolidated accounting period ended September 30, 2006, the Company has adopted the "Accounting Standard for Presentation of Net Assets in the Balance Sheet" (Accounting Standard Board of Japan, Statement No. 5, December 9, 2005) and the "Implementation Guidance for Accounting Standard for Presentation of Net Assets in the Balance Sheet" (Accounting Standard Board of Japan, Guideline No. 8, December 9, 2005). <br> The latest total shareholders' equity is equivalent to $¥ 51,820,116$ thousand. <br> Net assets are shown on the consolidated balance sheet for the interim consolidated accounting period in line with amended guidelines for the preparation of interim consolidated financial statements. | - | (Accounting Standard for Presentation of Net Assets on Balance Sheet) Effective including the year ended March 31, 2007, the Company has adopted the "Accounting Standard for Presentation of Net Assets on Balance Sheet" (Accounting Standards Board of Japan, Statement No.5, December 9, 2005) and the "Implementation Guidance for Presentation of Net Assets on Balance Sheet" (Accounting Standards Board of Japan, Guidance No.8, December 9, 2005). The amount corresponding to the previous sum of Shareholders' Equity in the balance sheet is $¥ 52,096,481$ thousand. <br> Net assets are shown on the consolidated balance sheet for the consolidated accounting year in line with amended guidelines for the preparation of consolidated financial statements. |

## Changes in Listing Method

| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 |
| :---: | :---: |
| (Interim Consolidated Balance Sheets) <br> The item named "Consolidated adjustment account" in the financial statements for the previous interim consolidated accounting period is presented as "Goodwill" from the current interim consolidated accounting period. <br> (Interim Consolidated Statements of Income) <br> The item named "Amortization of consolidated adjustment account" in the financial statements for the previous interim consolidated accounting period is presented as "Amortization of goodwill" from the current interim consolidated accounting period. <br> (Interim Consolidated Statements of Cash Flows) <br> The item named "Amortization of consolidated adjustment account" in the financial statements for the previous interim consolidated accounting period is presented as "Amortization of goodwill" from the current interim consolidated accounting period. | (Interim Consolidated Statements of Income) <br> In the previous interim consolidated accounting period, the "interest on refund of income taxes and others" and the "income from lease of fixed assets" were collectively included in "Others" under the non-operating income section. However, because the amount of each of these accounts in the current interim consolidated accounting period has exceeded $10 \%$ of the total amount of the non-operating income, they have been recorded as separate accounts. The amounts of "interest on refund of income taxes and others" and "income from lease of fixed assets" in the previous interim consolidated accounting period were $¥ 130,000$ and $¥ 9,761,000$, respectively. <br> In the previous interim consolidated accounting period, the "loss on disengagement of guarantee money deposited" was included in "Others" under the non-operating expenses section. However, because the amount of this account in the first half of the current consolidated fiscal year has exceeded $10 \%$ of the total amount of the non-operating expenses, it has been recorded as a separate item. The amount of this account in the previous interim consolidated accounting period was $¥ 402,000$. <br> (Interim Consolidated Statements of Cash Flows) |

Notes
(Consolidated Balance Sheets)
Half-Year ended Sep. 30, 2006
*1. Accumulated depreciation related to tangible fixed assets

$$
¥ 8,050,370 \text { thousand }
$$

Accumulated depreciation related to other investments and other assets (assets leased to others) $¥ 264,240$ thousand
*2. Accounting for notes matured at the end of the interim consolidated accounting period The notes receivable to be matured on the book closing date at the end of the interim consolidated accounting period are settled on the date of bank clearing. As the end of the interim consolidated accounting period was a bank holiday, the following notes matured at the end of the interim consolidated accounting period are included in the balance as of the end of the interim consolidated accounting period.
Accounts receivable
$¥ 1,224$ thousand
*3. Due to the receipt of governmental subsidies related to tangible fixed assets, accumulated advanced depreciation amounts to $¥ 161,570$ thousand for buildings and structures, $¥ 18,856$ thousand for others, and $¥ 180,426$ thousand in total.
4. Guarantee liabilities

The company is liable as guarantor for indebtedness of non-consolidated companies as follows:
Keihin Recycle Jigyo-Kumiai
$¥ 222,530$ thousand
5. Overdraft contract

The company and its consolidated subsidiaries (Nihon Support Service Co., Ltd. and 1 other company) have an overdraft contract from five banks in order to perform efficient financing. Based on these contracts, total unused credit available at the end of this interim consolidated accounting period was as follows:
(Thousands of yen)
Total credit available $24,500,000$
Total credit used $\quad 388,000$ Balance $\quad 24,112,000$

Half-Year ended Sep. 30, 2007
*1. Accumulated depreciation related to tangible fixed assets
$¥ 11,496,161$ thousand
Accumulated depreciation related to other investments and other assets (assets leased to others)
$¥ 292,489$ thousand
*2. Accounting for notes matured at the end of the interim consolidated accounting period
The notes receivable to be matured on the book closing date at the end of the interim consolidated accounting period are settled on the date of bank clearing. As the end of the current interim consolidated accounting period was a bank holiday, the following notes matured at the end of the interim consolidated accounting period are included in the balance as of the end of the interim consolidated accounting period.
Accounts receivable
$¥ 690$ thousand
*3. Due to the receipt of governmental subsidies related to tangible fixed assets, accumulated advanced depreciation amounts to $¥ 304,077$ thousand for buildings and structures, $¥ 21,422$ thousand for others, and $¥ 325,499$ thousand in total.
4. Guarantee liabilities

The company is liable as guarantor for indebtedness of non-consolidated companies as follows:
Keihin Recycle Jigyo-Kumiai
$¥ 182,070$ thousand
5. Overdraft contract

The company and its consolidated subsidiaries (Nihon Support Service Co., Ltd.) have an overdraft contract from five banks in order to perform efficient financing. Based on these contracts, total unused credit available at the end of this interim consolidated accounting period was as follows:
(Thousands of yen)
Total credit available $24,300,000$

| Total credit used | $13,598,000$ |
| :--- | :--- |
| Balance | $10,702,000$ |

*1. Accumulated depreciation related to tangible fixed assets

$$
¥ 8,621,106 \text { thousand }
$$

Accumulated depreciation related to other investments and other assets (assets leased to others)
$¥ 278,690$ thousand
*2. Accounting for note matured at the end of the consolidated accounting year The notes receivable to be matured on the book closing date at the end of the consolidated accounting year are settled on the date of bank clearing. As the end of the consolidated accounting year was a bank holiday, the following notes matured at the end of the consolidated accounting year are included in the balance as of the end of the consolidated accounting year.

Accounts receivable
$¥ 749$ thousand
*3. In the year ended March 31, 2007, the Company carried out advanced depreciation for $¥ 142,506$ thousand worth of buildings and structures and $¥ 2,565$ thousand worth of others by accepting governmental subsidies. The cumulative total of advanced depreciation of tangible fixed assets through acceptance of governmental subsidies amounts to $¥ 304,077$ thousand for buildings and structures, $¥ 21,422$ thousand for others, and $¥ 325,499$ thousand in total.
4. Guarantee liabilities

The company is liable as guarantor for indebtedness of
non-consolidated companies as follows:
Keihin Recycle Jigyo-Kumiai
$¥ 202,300$ thousand
5.Overdraft contract

The company and its consolidated subsidiaries (Nihon Support
Service Co., Ltd. and 1 other company) have an overdraft contract from five banks in order to perform efficient financing. Based on these contracts, total unused credit available at the end of the consolidated accounting year was as follows:
(Thousands of yen)
Total credit available $24,470,000$
Total credit used $\quad 380,000$
Balance $\quad 24,090,000$
(Consolidated Statement of Income)

| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: |
| *1. Losses on retirement of fixed assets is itemized as follows: <br> Losses on retirement of fixed assets (Thousands of yen) <br> Buildings and structures 14,454 <br> Other tangible fixed assets 2,622 <br> Other intangible fixed assets 316 <br> Total <br> 17,393 <br> *2. Impairment losses <br> The group recorded the following impairment losses in the interim consolidated accounting period. <br> Location <br> Airis CareShop <br> (Kamakura-shi, Kanagawa) <br> Use <br> Shop <br> Category and amount <br> (Thousands of yen) <br> Buildings and structures 36,570 <br> Land $\quad 15,831$ <br> Others <br> 158 <br> The group categorizes assets and applies asset-impairment accounting based on the smallest business units that generate cash flow independently. The headquarters and properties such as training facilities are recognized as shared assets, as they do not generate cash flow by themselves. <br> The above-listed assets scheduled for sale have been accounted for as impaired assets, and the carrying amount was reduced to a recoverable value. Recoverable value is measured using net sale value. The calculation is based on the remaining balance of the amount equivalent to the appraised value by a real estate appraiser after deducting estimated disposal cost. | *1. Gains on sales of fixed assets, losses on retirement of fixed assets are as follows: | *1. Gains on sales of fixed assets, losses on retirement of fixed assets and losses on sales of fixed assets are as follows: <br> Gains on sales of fixed assets <br> (Thousands of yen) <br> Land 29,320 <br> Losses on retirement of fixed assets (Thousands of yen) <br> Buildings and structures 32,526 <br> Other tangible fixed assets 5,189 <br> Other intangible fixed assets 21,756 <br> Total <br> 59,472 <br> Losses on sales of fixed assets <br> (Thousands of yen) <br> Buildings and structures 451 <br> *2. Impairment losses <br> The group recorded the following impairment losses in the consolidated accounting year. <br> Location <br> Airis CareShop <br> (Kamakura-shi, Kanagawa) <br> Use <br> Shop <br> Category and amount <br> (Thousands of yen) <br> Others <br> The group categorizes assets and applies asset-impairment accounting based on the smallest business units that generate cash flow independently. The head office and properties such as training facilities are recognized as shared assets, as they do not generate cash flow by themselves. <br> The above-listed assets scheduled for sale have been accounted for as impaired assets, and the carrying amount was reduced to a recoverable value. Recoverable value is measured using net sale value. The calculation is based on the remaining balance of appraised value by a real estate appraiser after deducting estimated disposal cost. |

## (Consolidated Statements of Changes in Shareholders' Equity)

The current consolidated fiscal term (April 1, 2007 to September 30, 2007)

1. Items regarding the type and total number of issued outstanding shares and the type and number of shares of treasury stocks
(Shares)

|  | Number of shares at the end of FY2007 | Increased number of shares in Half-Year ended Sep. 30, 2007 | Decreased number of shares in Half-Year ended Sep. 30, 2007 | Number of Shares at the end of Half-Year ended Sep. 30, 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Issued and outstanding stock |  |  |  |  |
| Common stock | 36,508,976 | - | - | 36,508,976 |
| Total | 36,508,976 | - | - | 36,508,976 |
| Treasury stock |  |  |  |  |
| Common stock* | 1,287,351 | 1,108 | 145 | 1,288,314 |
| Total | 1,287,351 | 1,108 | 145 | 1,288,314 |

(Notes)1. The increase in the number of common stock for treasury stock by 1,108 resulted from acquisition of fractional stock.
2. The decrease in the number of common stock for treasury stock by 145 resulted from additional acquisition of fractional stock.
2. Items regarding stock acquisition rights and treasury stock acquisition rights

| Category | Breakdown <br> of stock acquisition rights | Type of shares | Number of shares (shares) |  |  |  | Balance at the end of Half-Year ended Sep. 30, 2007 (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | At the end of FY2007 | Increased in Half-Year ended Sep. 30, 2007 | $\begin{gathered} \text { Decreased in } \\ \text { Half-Year } \\ \text { ended Sep. 30, } \\ 2007 \end{gathered}$ | At the end of Half-Year ended Sep. 30, 2007 |  |
| Company submitting these | FY2003* | Common stock | 247,500 | - | 247,500 |  | - |
| statements (parent company) | Stock option | - | - | - | - | - | - |
| Consolidated subsidiaries | - | - | - | - | - | - | - |
| Total |  | - | 247,500 | - | 247,500 | - | - |

(Note) The decrease in stock acquisition rights in FY2003 resulted from termination of the period for the exercise of the rights.
3. Items regarding dividends
(1) Amount of paid dividends

| (Resolutions) | Type of shares | Total amount of <br> dividends <br> (Thousands of yen) | Amount of <br> dividends per share <br> (yen) | Base date | Effective date |
| :---: | :---: | :---: | :---: | :---: | :---: |
| June 27, 2007 <br> Annual meeting of <br> shareholders | Common stock | 774,875 |  | 22 | March 31,2007 |

(Consolidated Statements of Cash Flows)

| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: |
| 1. The reconciliations of cash and cash equivalents at the end of the interim period, and accounts in theconsolidated balance sheets as of September 30, 2006 are as follows. <br> (Thousands of yen) | 1. The reconciliations of cash and cash equivalents at the end of the interim period, and accounts in the consolidated balance sheets as of September 30, 2007 are as follows. <br> (Thousands of yen) | 1. The reconciliations of cash and cash equivalents at the end of the fiscal year, and accounts in the consolidated balance sheets as of March 31, 2007 are as follows. <br> (Thousands of yen) |
| Cash and deposits 9,414,600 | Cash and deposits 6,402,420 | Cash and deposits 9,872,547 |
| Time deposits maturing after 3months $(224,000)$ | $\begin{array}{r}\text { Time deposits maturing after } 3 \text { months } \\ (291,000) \\ \hline\end{array}$ | Time deposits maturing after 3months $(302,000)$ |
| Marketable securities $\quad 40,099$ | Cash and cash equivalents $6,111,420$ | Cash and cash equivalents $9,570,547$ |
| Cash and cash equivalents $9,230,700$ |  |  |

## (Lease Transactions)

| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: |
| 1. Finance lease transactions other than those that are deemed to transfer the ownership of the leased assets to lessees | 1. Finance lease transactions other than those that are deemed to transfer the ownership of the leased assets to lessees | 1. Finance lease transactions other than those that are deemed to transfer the ownership of the leased assets to lessees |
| (1) Acquisition cost, accumulated depreciation, accumulated impairment loss and period ending balance of leased assets. | (1) Acquisition cost, accumulated depreciation, accumulated impairment loss and period ending balance of leased assets. | (1) Acquisition cost, accumulated depreciation, accumulated impairment loss and period ending balance of leased assets. |
| (Thousands of yen) | (Thousands of yen) | (Thousands of yen) |
| Buildings and structures | Buildings and structures | Buildings and structures |
| Acquisition cost 42,809 | Acquisition cost 25,010 | Acquisition cost $\quad 25,120$ |
| Accumulated depreciation 20,147 | Accumulated depreciation 15,473 | Accumulated depreciation 13,303 |
| Period ending balance $\quad 22,661$ | Period ending balance 9,536 | Period ending balance $\quad 11,817$ |
| Other tangible fixed assets | Other tangible fixed assets | Other tangible fixed assets |
| Acquisition cost 13,760,059 | Acquisition cost 12,324,806 | Acquisition cost 12,278,706 |
| Accumulated depreciation 6,942,739 | Accumulated depreciation 6,942,649 | Accumulated depreciation 6,525,034 |
| Period ending balance $6,817,319$ | Period ending balance $5,382,156$ | Period ending balance 5 ,753,671 |
| Other intangible fixed assets | Other intangible fixed assets | Other intangible fixed assets |
| Acquisition cost 2,144,290 | Acquisition cost 1,372,059 | Acquisition cost 1,967,320 |
| Accumulated depreciation 1,244,216 | Accumulated depreciation 785,831 | Accumulated depreciation 1,252,832 |
| Period ending balance 900,073 | Period ending balance 586,227 | Period ending balance $\quad 714,487$ |
| Total acquisition cost 15,947,158 | Total acquisition cost 13,721,876 | Total acquisition cost 14,271,146 |
| Total accumulated depreciation 8,207,104 | Total accumulated depreciation 7,743,955 | Total accumulated depreciation 7,791,170 |
| Total period ending balance $7,740,054$ | Total period ending balance $5,977,920$ | Total period ending balance $6,479,976$ |
| (2) Outstanding balance of future lease payments at the end of the period | (2) Outstanding balance of future lease payments at the end of the period | (2) Outstanding balance of future lease payments at the end of the period |
| (Thousands of yen) | (Thousands of yen) | (Thousands of yen) |
| Within one year 3,006,066 | Within one year 2,546,815 | Within one year 2,609,739 |
| Over one year $\quad 4,918,663$ | Over one year $\quad 3,598,833$ | Over one year $\quad 4,045,305$ |
| Total 7,924,730 | Total 6,145,649 | Total 6,655,044 |
| (3) Lease fee payments, reversal of the impairment of lease property, depreciation expenses, interest expenses and impairment losses <br> (Thousands of yen) | (3) Lease fee payments, reversal of the impairment of lease property, depreciation expenses, interest expenses and impairment losses <br> (Thousands of yen) | (3) Lease fee payments, reversal of the impairment of lease property, depreciation expenses, interest expenses and impairment losses <br> (Thousands of yen) |
| Lease fee payments 2,137,420 | Lease fee payments 1,530,768 | Lease fee payments 3,862,102 |
| Depreciation expenses $\quad 1,989,065$ | Depreciation expenses 1,421,999 | Depreciation expenses $\quad 3,601,903$ |
| Interest expenses 127,992 | Interest expenses 91,417 | Interest expenses 235,552 |
| (4) Accounting method for depreciation expenses <br> Calculated by assuming the lease term is the depreciable life and depreciating the remaining amount to zero using the straight-line method. | (4) Accounting method for depreciation expenses Same as on the left. | (4) Accounting method for depreciation expenses <br> Same as on the left. |



## (Marketable Securities)

(Half-Year ended September 30, 2006)

1. Other Marketable Securities with Market Value
(Thousands of yen)

|  | Half-Year ended Sep. 30, 2006 |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | Acquisition cost | Value stated on interim <br> consolidated balance sheet | Difference |  |
|  | 20,776 | 134,480 |  |  |
|  | 20,776 | 134,480 | 113,703 |  |

2. Marketable Securities without Market Value (Thousands of yen)

|  | Half-Year ended Sep. 30, 2006 |
| :--- | :---: |
| Other marketable securities <br> Unlisted stocks | Value stated on interim consolidated balance sheet |

(Half-Year ended September 30, 2007)

## 1. Other Marketable Securities with Market Value

(Thousands of yen)

|  | Half-Year ended Sep. 30, 2007 |  |  |
| :--- | ---: | ---: | ---: |
|  | Acquisition cost | Value stated on interim <br> consolidated balance sheet | Difference |
|  | 20,776 | 91,808 |  |
|  | Total | 20,776 | 91,808 |

## 2. Marketable Securities without Market Value (Thousands of yen)

|  | Half-Year ended Sep. 30, 2007 |
| :--- | :--- |
| Other marketable securities <br> Unlisted stocks | Value stated on interim consolidated balance sheet |

(Year ended March 31, 2007)

1. Other Marketable Securities with Market Value
(Thousands of yen)

|  | Year ended Mar. 31, 2007 |  |  |
| :--- | ---: | ---: | ---: |
|  | Acquisition cost | Value stated on consolidated <br> balance sheet | Difference |
|  | 20,776 | 116,590 | 116,590 |

## 2. Marketable Securities without Market Value

(Thousands of yen)

|  | Year ended Mar. 31, 2007 |
| :--- | :---: |
|  | Value stated on consolidated balance sheet |
| Other marketable securities <br> Unlisted stocks |  |

## (Derivative Transactions)

The group did not have any derivative transactions in the Half-Year ended September 30, 2006, Half-Year ended September 30, 2007, and Year ended March 31, 2007.

## (Stock Options)

There are no relevant matters in the Half-Year ended September 30, 2006 and Half-Year ended September 30, 2007.

Year ended March 31, 2007 (April 1, 2006 to March 31, 2007)

1. Contents, scale and changes of stock options
(1) Contents of stock options

|  | FY2001 | FY2003 |
| :---: | :---: | :---: |
| Classification and number of persons for grant | Director 16 <br> Employee 323 | Director 16 <br> Employee 586 <br> Subsidiaries' director 11 <br> Subsidiaries' auditor 1 <br> Subsidiaries' employee 14 |
| Number of stock option*1 | Common stock 207,408 shares | Common stock 247,500 shares |
| Date of grant | June 28, 2001 | June 27, 2003 |
| Condition of vested right | Holders of stock acquisition rights are required to act as directors, executive officers, auditors or employees of the Company or affiliated companies at the execution of such stock acquisition rights. <br> This requirement however, does not apply to those holders who resigned as directors or auditors of the Company or affiliated companies at the expiration of their term of office or to those holders who retired as employees of the Company or affiliated companies at the compulsory age of retirement. | Holders of stock acquisition rights are required to act as directors, executive officers, auditors or employees of the Company or affiliated companies at the execution of such stock acquisition rights. <br> This requirement however, does not apply to those holders who resigned as directors or auditors of the Company or affiliated companies at the expiration of their term of office or to those holders who retired as employees of the Company or affiliated companies at the compulsory age of retirement. |
| Requisite service period*2 | - | - |
| Exercise period | July 1, 2003 to June 30, 2006 | July 1, 2005 to June 29, 2007 |

(Notes) 1. The number of stock options is indicated as the converted number of shares.
2. Requisite service period was not specified.
(2) Scale and changes of stock options

This section covers stock options existent in the Year ended March 31, 2007, and the number of stock options is indicated as the converted number of shares.

1) Number of stock option
(Shares)

|  | FY2001 | FY2003 |
| :--- | ---: | ---: |
| Before the right is vested |  |  |
| End of the previous fiscal year | - | - |
| Right granted | - | - |
| Invalidation | - | - |
| Right vested | - | - |
| Unvested stock options | - | - |
| After the right is vested | 207,408 | - |
| End of the previous fiscal year | - | - |
| Right vested | - | - |
| Exercise of right | 207,408 | - |
| Invalidation | - | - |
| Unexercised stock options |  | 247,500 |

2) Unit information
(Yen)

|  | FY2001 | FY2003 |
| :--- | ---: | ---: |
| Price at execution of right | 4,930 | 5,746 |
| Market average at execution of right | - | - |
| Fair assessed unit price (date of grant) | - | - |

## (Segment Information)

a. Information by Business Segment

Half-Year ended Sep. 30, 2006 (April 1, 2006 to September 30, 2006)
(Thousands of yen)

|  | Medical Support Business | Health Care Business | Education Business | Other Businesses | Total | Elimination <br> or <br> Unallocated | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales and operating income <br> Net sales <br> (1) Net sales to external customers <br> (2) Inter-segment net sales or transfer amounts | $\begin{array}{r} 55,316,834 \\ 8,967 \end{array}$ | $\begin{array}{r} 39,532,497 \\ 162,680 \end{array}$ | $\begin{array}{r} 6,741,968 \\ 8,972 \end{array}$ | $\begin{array}{r} 620,418 \\ 1,076,559 \end{array}$ | $\begin{array}{r} 102,211,719 \\ 1,257,181 \end{array}$ | (1,257,181) | 102,211,719 |
| Total | 55,325,802 | 39,695,178 | 6,750,941 | 1,696,978 | 103,468,900 | $(1,257,181)$ | 102,211,719 |
| Operating expenses | 50,154,570 | 38,629,575 | 7,391,563 | 1,650,838 | 97,826,548 | 3,056,598 | 100,883,147 |
| Operating income | 5,171,231 | 1,065,602 | $(640,622)$ | 46,139 | 5,642,351 | $(4,313,779)$ | 1,328,571 |

Half-Year ended Sep. 30, 2007 (April 1, 2007 to September 30, 2007)
(Thousands of yen)

|  | Medical <br> Support <br> Business | Health Care <br> Business | Education <br> Business | Other <br> Businesses | Total | Elimination <br> or <br> Unallocated | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales and operating income <br> Net sales <br> (1) Net sales to external customers <br> (2) Inter-segment net sales or transfer <br> amounts <br> Total | $54,945,566$ | $35,954,011$ | $5,401,841$ | 400,503 | $96,701,923$ |  |  |
| Operating expenses | - | 39,130 | 130 | 564,853 | 604,114 | $(604,114)$ | $96,701,923$ |
| Operating income | $54,945,566$ | $35,993,142$ | $5,401,972$ | 965,357 | $97,306,038$ | $(604,114)$ | $96,701,923$ |

Year ended March 31, 2007 (April 1, 2006 to March 31, 2007)
(Thousands of yen)

|  | Medical Support Business | Health Care Business | Education Business | Other Businesses | Total | Elimination or Unallocated | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales and operating income <br> Net sales <br> (1) Net sales to external customers <br> (2) Inter-segment net sales or transfer amounts | $\begin{array}{r} 110,956,722 \\ 9,723 \end{array}$ | $\begin{array}{r} 78,027,908 \\ 245,007 \end{array}$ | $\begin{array}{r} 12,469,297 \\ 9,216 \end{array}$ | $\begin{aligned} & 1,095,168 \\ & 1,698,138 \end{aligned}$ | $\begin{array}{r} 202,549,097 \\ 1,962,085 \end{array}$ | (1,962,085) | 202,549,097 |
| Total | 110,966,445 | 78,272,916 | 12,478,513 | 2,793,307 | 204,511,182 | (1,962,085) | 202,549,097 |
| Operating expenses | 100,141,959 | 76,452,322 | 14,187,667 | 2,538,341 | 193,320,291 | 6,592,990 | 199,913,281 |
| Operating income | 10,824,486 | 1,820,593 | $(1,709,154)$ | 254,965 | 11,190,891 | $(8,555,075)$ | 2,635,815 |

(Notes) 1. The group's operations are classified into the above business segments with regard to the type of business and other similarities.
2. Principal businesses and products of each business segment

| Business Segment | Principal Businesses / Products |
| :--- | :--- |
| Medical Support | Medical practice services such as reception, medical fee claims, accounting, computer operations, and medical <br> record management, sales/disinfection/sterilization services for medical equipment, medical affairs consulting |
| Health Care | Home-visit long-term care, home-visit bathing, day care, rental/sale of welfare equipment, catering, etc. |
| Education | Courses for medical office work, home helper training, babysitter training, and sign language |
| Other | Information processing, storage and delivery service, publication and sale of books, production and sale of <br> flowers, ornamental plants, seeds and saplings, leasing, manpower service, etc. |

3. Unallocatable operating expenses

The unallocatable operating expenses included in the "Elimination or Unallocated" account of the operating expenses for Half-Year ended Sep. 30, 2006, Half-Year ended Sep. 30, 2007 and Year ended March 31, 2007 are $¥ 4,378,438$ thousand, $¥ 3,923,210$ thousand, $¥ 8,595,030$ thousand, respectively. They mainly consist of expenses for the parent company’s administrative sections such as general administration division and accounting division.
b. Information by Geographical Segments

Geographic segment information is not presented because the company has had no overseas consolidated subsidiaries or significant ranches in Half-Year ended Sep. 30, 2006, Half-Year ended Sep. 30, 2007 and Year ended March 31, 2007.
c. Overseas Sales

Overseas information is not presented because the company has had no overseas sales in Half-Year ended Sep. 30, 2006, Half-Year ended
Sep. 30, 2007 and Year ended March 31, 2007.
(Per Share Information)

| Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: |
| Net assets per share $\quad ¥ 1,471.19$ | Net assets per share $¥ 1,457.06$ | Net assets per share $\quad ¥ 1,479.10$ |
| Net income per share $\quad ¥ 13.75$ | Net income per share $\quad ¥ 0.39$ | Net income per share $\quad ¥ 22.00$ |
| Diluted net income per share is not presented because there were no potential stocks with dilutive effect. | Diluted net income per share is not presented because there were no potential stocks. | Diluted net income per share is not presented because there were no potential stocks with dilutive effect. |

Note: Shown below is the basis for calculation of net income per share and diluted income per share.

|  | Half-Year ended Sep. 30, 2006 | Half-Year ended Sep. 30, 2007 | Year ended Mar. 31, 2007 |
| :---: | :---: | :---: | :---: |
| Net income per share |  |  |  |
| Net income (Thousands of yen) | 484,478 | 13,725 | 774,768 |
| Amount not attributable to common stockholders (Thousands of yen) | - | - | - |
| (Directors' and auditors' bonuses through profit distribution included) | - | - | - |
| Net income relating to common stock <br> (Thousands of yen) | 484,478 | 13,725 | 774,768 |
| Average number of shares during the fiscal year (Thousands of shares) | 35,223 | 35,221 | 35,223 |
|  |  |  |  |
| Net income per share - diluted |  |  |  |
| Dilution of net income (Thousands of yen) | - | - |  |
| Increase in amount of common stock (Thousands of yen) | - | - |  |
| (Stock acquisition rights included) | - | - | - |
| Outline of stock not included in diluted net income per share due to lack of dilutive effect | Stock acquisition rights Number of shares for the stock acquisition rights based on the resolution of the annual meeting of shareholders held on June 27, 2003: 2,250 shares | - | Stock acquisition rights Number of shares for the stock acquisition rights based on the resolution of the annual meeting of shareholders held on June 27, 2003: 2,250 shares |

## (Important Subsequent Events)

There are no relevant matters.

