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Financial Results  
for the First quarter Ended June 30, 2008  
**D A T A B O O K**

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August 11, 2008

Nichiigakkan Company **【9792】**

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All the profit targets and other future data including the number of contracts, number of users and goals contained in this document are forecasts based on the information that Nichii Group has a grasp of at present. Such information is subject to influence of uncertain factors such as economic circumstances, relaxation of regulations and employment conditions. Please understand, therefore, that actual outcome of business performance and other achievements such as the number of contracts and number of users may be substantially different from the forecast.

# Income Statement (Consolidated)

(Millions of Yen)

	FY Mar. 2008						FY Mar. 2009					
	1st. Quarter		1st. Six months		Full-year		1st. Quarter (Result)		1st. Six months (Forecast)		Full-year (Forecast)	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	48,624	▲4.8%	96,701	▲5.4%	199,797	▲1.4%	52,815	8.6%	108,400	12.1%	222,000	11.1%
Operating Income	229	▲11.9%	880	▲33.7%	2,171	▲17.6%	▲881	▲484.7%	17	▲98.1%	3,140	44.6%
%	0.5%		0.9%		1.1%		▲1.7%		0.0%		1.4%	
Ordinary Income	262	▲14.9%	966	▲29.5%	2,042	▲24.6%	▲946	▲461.1%	▲138	▲114.3%	2,720	33.2%
%	0.5%		1.0%		1.0%		▲1.8%		▲0.1%		1.2%	
Net Income	2	▲95.9%	13	▲97.3%	▲834	▲207.8%	▲946	▲47,400.0%	▲960	▲7,484.6%	50	400.0%
%	0.0%		0.0%		▲0.4%		▲1.8%		▲0.9%		0.0%	

# Income Statement (Non-Consolidated)

(Millions of Yen)

	FY Mar. 2008						FY Mar. 2009					
	1st. Quarter		1st. Six months		Full-year		1st. Quarter (Result)		1st. Six months (Forecast)		Full-year (Forecast)	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	47,420	▲5.1%	93,865	▲6.1%	185,557	▲6.3%	44,153	▲6.9%	91,000	▲3.1%	185,500	▲0.0%
Operating Income	211	▲22.7%	757	▲42.1%	2,660	6.1%	▲117	▲155.5%	1350	78.3%	4,700	76.7%
%	0.4%		0.8%		1.4%		▲0.3%		1.5%		2.5%	
Ordinary Income	287	▲19.8%	888	▲36.2%	2,983	11.2%	▲6	▲102.1%	1,600	80.2%	5,140	72.3%
%	0.6%		0.9%		1.6%		▲0.0%		1.8%		2.8%	
Net Income	172	19.4%	321	▲35.8%	954	11.4%	▲48	▲127.9%	900	180.4%	2,730	186.2%
%	0.4%		0.3%		0.5%		▲0.1%		1.0%		1.5%	

# Segmental Results (Consolidated)

(Millions of Yen)

		FY Mar. 2008						FY Mar. 2009					
		1st. Quarter		1st. Six months		Full-year		1st. Quarter (Resalt)		1st. Six months (Forecast)		Full-year (Forecast)	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
	Medical Support Business	27,475	▲0.5%	54,945	▲0.7%	109,217	▲1.6%	25,343	▲7.8%	51,700	▲5.9%	104,400	▲4.4%
	Health Care Business	18,131	▲8.3%	35,993	▲9.3%	79,702	1.8%	24,610	35.7%	50,900	41.4%	105,400	32.2%
	Education Business	2,856	▲17.7%	5,401	▲20.0%	10,158	▲18.6%	2,736	▲4.2%	5,600	3.7%	11,500	13.2%
	Others	463	▲55.0%	965	▲43.1%	1,970	▲29.5%	596	28.7%	900	▲6.7%	2,000	1.5%
	Eliminations	▲ 301	—	▲ 604	—	1,251	▲163.8%	▲470	—	▲ 700	—	▲ 1,300	—
	Net Sales	48,624	▲4.8%	96,701	▲5.4%	199,797	▲1.4%	52,815	8.6%	108,400	12.1%	222,000	11.1%
	Medical Support Business	2,405	▲0.8%	5,116	▲1.1%	10,700	▲1.1%	1,791	▲25.5%	4,350	▲15.0%	9,600	▲10.3%
	%	8.8%		9.3%		9.8%		7.1%		8.4%		9.2%	
	Health Care Business	238	▲10.2%	441	▲58.6%	190	▲89.6%	▲690	▲389.9%	▲500	▲213.4%	700	268.4%
	%	1.3%		1.2%		0.2%		▲2.8%		−1.0%		0.7%	
	Education Business	▲351	—	▲820	—	▲1,793	—	▲281	—	▲600	—	▲900	—
	%	▲12.3%		▲15.2%		▲17.7%		▲10.3%		▲10.7%		▲7.8%	
	Others	43	10.3%	21	▲54.3%	215	▲15.4%	55	27.9%	80	281.0%	200	▲7.0%
	%	9.3%		2.2%		10.9%		9.2%		8.9%		10.0%	
	Eliminations	▲ 2,107	—	▲ 3,878	—	▲ 7,139	—	▲1,756	—	▲ 3,313	—	▲ 6,460	—
	Operating Income	229	▲11.8%	880	—	2,171	▲17.6%	▲881	▲484.7%	17	—	3,140	—
	%	0.5%		0.9%		1.1%		▲1.7%		0.0%		1.4%	

# Segmental Results (Non-Consolidated)

(Millions of Yen)

		FY Mar. 2008						FY Mar. 2009					
		1st. Quarter		1st. Six months		Full-year		1st. Quarter (Result)		1st. Six months (Forecast)		Full-year (Forecast)	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	Medical Support Business	27,386	▲0.5%	54,777	▲0.7%	108,879	▲1.6%	25,253	▲7.8%	51,500	▲6.0%	104,000	▲4.5%
	Health Care Business	16,997	▲10.3%	33,686	▲11.5%	66,519	▲11.3%	16,163	▲4.9%	33,900	0.6%	70,000	5.2%
	Education Business	2,856	▲17.7%	5,401	▲20.0%	10,158	▲18.6%	2,736	▲4.2%	5,600	3.7%	11,500	13.2%
		47,240	▲5.4%	93,865	▲6.1%	185,557	▲6.3%	44,153	▲6.5%	91,000	▲3.1%	185,500	▲0.0%
Cost of Sales	Medical Support Business	22,645	▲1.2%	45,142	▲1.3%	89,080	▲2.4%	21,165	▲6.5%	42,400	▲6.1%	85,000	▲4.6%
	%	82.7%		82.4%		81.8%		83.8%		82.3%		81.7%	
	Health Care Business	14,719	▲7.5%	29,409	▲6.8%	58,001	▲7.2%	13,719	▲6.8%	29,100	▲1.1%	59,650	2.8%
	%	86.6%		87.3%		87.2%		84.9%		85.8%		85.2%	
Gross Profit	Education Business	1,357	▲16.3%	2,658	▲17.5%	5,120	▲14.1%	1,359	0.1%	2,800	5.3%	5,350	4.5%
	%	47.5%		49.2%		50.4%		49.7%		50.0%		46.5%	
		38,722	▲4.3%	77,210	▲4.1%	152,202	▲4.7%	36,244	▲6.4%	74,300	▲3.8%	150,000	▲1.4%
	%	82.0%		82.3%		82.0%		82.1%		81.6%		80.9%	
Selling, General and Administrative Expenses	Medical Support Business	4,740	3.0%	9,635	2.4%	19,798	2.3%	4,087	▲13.8%	9,100	▲5.6%	19,000	▲4.0%
	%	17.3%		17.6%		18.2%		16.2%		17.7%		18.3%	
	Health Care Business	2,278	▲25.3%	4,276	▲34.6%	8,518	▲31.8%	2,444	7.3%	4,800	12.3%	10,350	21.5%
	%	13.4%		12.7%		12.8%		15.1%		14.2%		14.8%	
Operating Income	Education Business	1,499	▲19.0%	2,743	▲22.3%	5,037	▲22.7%	1,377	▲8.1%	2,800	2.1%	6,150	22.1%
	%	52.5%		50.8%		49.6%		50.3%		50.0%		53.5%	
		8,517	▲10.3%	16,654	▲14.5%	33,355	▲13.1%	7,908	▲7.2%	16,700	0.3%	35,500	6.4%
	%	18.0%		17.7%		18.0%		17.9%		18.4%		19.1%	
Operating Expenses	Medical Support Business	3,580	6.1%	6,837	2.3%	13,381	▲0.1%	3,325	▲7.1%	6,550	▲4.2%	13,000	▲2.8%
	%	13.1%		12.5%		12.3%		13.2%		12.7%		12.5%	
	Health Care Business	2,756	▲22.1%	5,269	▲24.9%	10,088	▲26.3%	2,933	6.4%	5,150	▲2.3%	10,350	2.6%
	%	16.2%		15.6%		15.2%		18.1%		15.2%		14.8%	
Operating Income	Education Business	1,969	▲14.9%	3,789	▲15.1%	7,224	▲17.6%	1,767	▲10.3%	3,650	▲3.7%	7,450	3.1%
	%	68.9%		70.2%		71.1%		64.6%		65.2%		64.8%	
		8,305	▲10.0%	15,897	▲12.5%	30,694	▲14.4%	8,025	▲3.4%	15,350	▲3.4%	30,800	0.3%
	%	17.6%		16.9%		16.5%		18.2%		16.9%		16.6%	
Operating Income	Medical Support Business	1,160	▲5.4%	2,797	2.6%	6,417	7.6%	762	▲34.3%	2,550	▲8.8%	6,000	▲6.5%
	%	4.2%		5.1%		5.9%		3.0%		5.0%		5.8%	
	Health Care Business	▲478	—	▲993	—	▲1,569	—	▲489	—	▲350	—	0	—
	%	▲2.8%		▲2.9%		▲2.4%		▲3.0%		▲1.0%		0.0%	
Operating Income	Education Business	▲470	—	▲1,046	—	▲2,187	—	▲390	—	▲850	—	▲1,300	—
	%	▲16.5%		▲19.4%		▲21.5%		▲14.3%		▲15.2%		▲11.3%	
		211	▲22.7%	757	—	2,660	6.1%	▲118	▲155.9%	1,350	78.3%	4,700	76.7%
	%	0.4%		0.8%		1.4%		▲0.3%		1.5%		2.5%	

## Medical Support Business (Non-consolidated)

- Sales breakdown and  
number of contracted medical institutions-

### Sales-Breakdown

(Millions of Yen)

		FY Mar. 2008			FY Mar. 2009		
		1st. Quarter	1st. Six months	Full-year	1st. Quarter (Result)	1st. Six months (Forecast)	Full-year (Forecast)
	Hospitals	22,982	45,970	91,351	20,522	41,900	84,650
	Clinics and Pharmacies	4,403	8,806	17,527	4,736	9,600	19,350
TOTAL		27,386	54,777	108,879	25,258	51,500	104,000

### Number of contracted medical institutions

		FY Mar. 2008			FY Mar. 2009		
		End of Jun.	End of Sep.	End of Mar.	End of Jun.(Result)	End of Sep. (Forecast)	End of Mar. (Forecast)
	Hospitals	2,261	2,227	2,204	2,008	2,030	2,030
	Clinics and Pharmacies	10,370	10,285	10,232	9,489	9,550	9,700
TOTAL		12,631	12,512	12,436	11,497	11,580	11,730

## Health Care Business (Non-consolidated)

- Sales breakdown and  
the number of services used -

### Sales-Breakdown

(Millions of Yen)

		FY Mar. 2008			FY Mar. 2009		
		1st. Quarter	1st. Six months	Full-year	1st. Quarter (Result)	1st. Six months (Forecast)	Full-year (Forecast)
	Home-visit nursing care service	9,746	19,241	37,849	9,428	20,000	41,500
	Day care service	3,781	7,630	15,301	3,966	8,100	16,200
	Rental/selling of welfare equipment, housing improvement service	1,574	3,039	6,032	1,477	3,000	6,000
	Other services	1,895	3,774	7,337	1,290	2,900	6,300
Net Sales		16,997	33,686	66,519	16,161	34,000	70,000

### Number of services used(Number of contracts)

		FY Mar. 2008			FY Mar. 2009		
		End of Jun.	End of Sep.	End of Mar.	End of Jun.(Result)	End of Sep. (Forecast)	End of Mar. (Forecast)
Number of care planning users		33,844	33,012	32,916	33,484	35,700	37,700
Home-visit nursing care service		61,671	61,072	61,193	62,138	67,000	70,500
Day care service		17,722	17,585	17,600	17,965	18,500	19,000
Rental of welfare equipment		25,422	24,680	23,999	24,178	25,000	25,500
TOTAL (Number of service users)		104,815	103,337	102,792	104,281	110,500	115,000



## Education Business (non-consolidated) - Sales breakdown -

### Sales-Breakdown

(Millions of Yen)

		FY Mar. 2008			FY Mar. 2009		
		1st. Quarter	1st. Six months	Full-year	1st. Quarter (Result)	1st. Six months (Forecast)	Full-year (Forecast)
	Medical office work course	1,348	2,598	5,022	1,418	2,850	5,800
	Home helper training course	1,276	2,338	4,292	1,102	2,350	4,800
	Babysitter training course and others	232	464	844	216	400	900
TOTAL		2,856	5,401	10,158	2,736	5,600	11,500

\* Babysitter training course and others include "preventive exercise instructor course" and "Nursing care office work course"