# Financial Results <br> for the Year Ending March 2009 <br> (April 1, 2008 to March 31, 2009) <br> DATABOOK 

May 19, 2009

Nichiigakkan Company【9792】
www.nichiigakkan.co.jp

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[^0]
## Income Statement (Consolidated)

(Millions of Yen)

|  | FY Mar. 2008 |  |  |  | FY Mar. 2009 |  |  |  | FY Mar. 2010 (Forecast) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  |
|  | Amount | hange | Amount | Change | Amount | Change | Amount | Change | Amount | ange | Amount | Chane |
| Net Sales | 96,701 | 45.4\% | 199,797 | $\triangle 1.48$ | 105,958 | 9.6\% | 213,601 | 6.9\% | 113,300 | 6.9\% | 236,000 | 10.5\% |
| Operating Income | 880 | A3,7\% | 2,171 | A 17.68 | A1,181 |  | 1,013 | -5.35\% | 1,600 |  | 5,470 | 440.0 |
| \% | 0.9\% |  | 1.1\% |  | 41.1\% |  | 0.5\% |  | 1.4\% |  | 2.3\% |  |
| Ordinary Income | 966 | 129.58 | 2,042 | A 24.68 | -1,313 |  | 800 | -60.8\% | 1,500 |  | 5,350 | 568.8 |
| \% | 1.0\% |  | 1.0\% |  | (1.2\% |  | 0.4\% |  | 1.3\% |  | 2.3\% |  |
| Net Income | 13 | 4973.38 | -834 | - | -1,539 |  | -1,090 |  | 500 |  | 2,500 |  |
| \% | 0.0\% |  | - 0.4\% |  | A $1.5 \%$ |  | - $0.5 \%$ |  | 0.4\% |  | 1.1\% |  |

## Income Statement (Non-Consolidated)

(Millions of Yen)

|  | FY Mar. 2008 |  |  |  | FY Mar. 2009 |  |  |  | FY Mar. 2010 (Forecast) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  |
|  | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change |
| Net Sales | 93,865 | 4.1\% | 185,557 | 46.3\% | 88,540 | - 5.7\% | 177,871 | 4.1\% | 93,200 | 5.3\% | 200,900 | 12.9\% |
| Operating Income | 757 | - 42.10 | 2,660 | 6.1\% | 207 | - $72.7 \%$ | 2,853 | 7.3\% | 2,000 | 866.2\% | 5,500 | 92.8\% |
| \% | 0.8\% |  | 1.4\% |  | 0.2\% |  | 1.6\% |  | 2.1\% |  | 2.7\% |  |
| Ordinary Income | 888 | -36.20\% | 2,983 | 11.2\% | 381 | - $57.1 \%$ | 3,301 | 10.7\% | 2,100 | 451.2\% | 5,700 | 72.7\% |
| \% | 0.9\% |  | 1.6\% |  | 0.4\% |  | 1.9\% |  | 2.3\% |  | 2.8\% |  |
| Net Income | 321 | - 3.88 | 954 | 11.4\% | 39 | - 87.9\% | 1,312 | 37.5\% | 1,100 | 2.720.50 | 3,100 | 136.3\% |
| \% | 0.3\% |  | 0.5\% |  | 0.0\% |  | 0.7\% |  | 1.2\% |  | 1.5\% |  |

## Segmental Results (Consolidated)

(Millions of Yen)

|  | FY Mar. 2008 |  |  |  | FY Mar. 2009 |  |  |  | FY Mar. 2010 (Forecast) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  |
|  | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change |
| Medical Support Business | 54,945 | - 0.7\% | 109,217 | 41.6\% | 50,723 | - 7.7\% | 101,289 | 4.7.3\% | 50,800 | 0.2\% | 102,000 | 0.7\% |
| Health Care Business | 35,993 | - $9.3 \%$ | 79,702 | 1.8\% | 49,549 | 37.7\% | 99,770 | 25.2\% | 54,500 | 10.0\% | 119,000 | 19.3\% |
| Education <br> Business | 5,401 | 420.0\% | 10,158 | 418.6\% | 5,354 | - 0.9\% | 11,914 | 17.3\% | 7,700 | 43.8\% | 14,500 | 21.7\% |
| Others | 965 | 443.1\% | 1,970 | 429.5\% | 1,207 | 25.1\% | 2,488 | 26.3\% | 1,200 | - 0.6\% | 2,200 | -11.6\% |
| Eliminations | - 604 | - | A1,251 | - | -877 | - | - 1,861 | - | - 900 | - | -1,700 |  |
| Net Sales | 96,701 | - 5.4\% | 199,797 | A1.4\% | 105,958 | 9.6\% | 213,601 | 6.9\% | 113,300 | 6.9\% | 236,000 | 10.5\% |
| mealcalsupport <br> Business <br> \% | $\begin{array}{r} 5,116 \\ 9.3 \% \end{array}$ | -1.1\% | $\begin{array}{r} 10,700 \\ 9.8 \% \end{array}$ | 41.1\% | $\begin{array}{r} 3,736 \\ 7.4 \% \end{array}$ | 4 27.0\% | $\begin{array}{r} 8,784 \\ 8.7 \% \\ \hline \end{array}$ | -17.9\% | $\begin{array}{r} 3,800 \\ 7.5 \% \\ \hline \end{array}$ | 1.7\% | $\begin{array}{r} 8,800 \\ 8.6 \% \\ \hline \end{array}$ | 0.2\% |
| Health Care Business \% | $\begin{array}{r} 441 \\ 1.2 \% \\ \hline \end{array}$ | -58.6\% | $\begin{gathered} 190 \\ 0.2 \% \\ \hline \end{gathered}$ | 489.6\% | - 833 $\mathbf{4 1 . 7 \%}$ | - | $\begin{array}{r} \Delta 758 \\ \mathbf{\Delta 0 . 8 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} 570 \\ 1.0 \% \end{array}$ | - | $\begin{array}{r} 2,500 \\ 2.1 \% \\ \hline \end{array}$ |  |
| Education <br> Business <br> \% | $\begin{array}{r} \boldsymbol{\Delta} 820 \\ \mathbf{\Delta} 15.2 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta} 1,793 \\ \mathbf{\Delta} 17.7 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{\Delta} 887 \\ \mathbf{\Delta} 16.6 \% \end{array}$ | - | $\begin{array}{r} \Delta 677 \\ \mathbf{\Delta 5 . 7 \%} \end{array}$ | - | $\begin{array}{r} 550 \\ 7.1 \% \\ \hline \end{array}$ | - | $\begin{array}{r} 800 \\ 5.5 \% \end{array}$ |  |
| Others <br> \% | $\begin{gathered} 21 \\ 2.2 \% \end{gathered}$ | -54.3\% | $\begin{gathered} 215 \\ 10.9 \% \end{gathered}$ | 415.4\% | $\begin{array}{r} 119 \\ 9.9 \% \\ \hline \end{array}$ | 466.7\% | $\begin{aligned} & 409 \\ & 16.4 \% \end{aligned}$ | 90.2\% | $\begin{gathered} 80 \\ 6.7 \% \end{gathered}$ | - 32.8\% | 70 $3.2 \%$ | -82.9\% |
| Eliminations | - 3,878 | - | A7,139 | - | - 3,316 | - | - 6,743 | - | - 3,400 | - | -6,700 |  |
| Operating Income \% | $\begin{array}{r} 880 \\ 0.9 \% \end{array}$ | - 33.7\% | $\begin{array}{r} 2,171 \\ 1.1 \% \\ \hline \end{array}$ | 417.6\% | $\mathbf{1}, 181$ $\mathbf{1 1 . 1 \%}$ | - | 1,013 $\qquad$ | - 53.3\% | $1,600$ $1.4 \%$ | - | $\begin{array}{r} 5,470 \\ 2.3 \% \\ \hline \end{array}$ | 440.0\% |

## Segmental Results (Non-Consolidated)

|  | FY Mar. 2008 |  |  |  | FY Mar. 2009 |  |  |  | FY Mar. 2010 (Forecast) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  | 1st. Six months |  | Full-year |  |
|  | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount | Change |
|  $\begin{array}{l}\text { Medical Support } \\ \text { Business }\end{array}$ <br> Health Care  <br> Business  | 54,777 | - 0.7\% | 108,879 | -1.6\% | 50,561 | - 7.7\% | 100,983 | - 7.3\% | 50,600 | 0.1\% | 101,800 | 0.8\% |
|  | 33,686 | - 11.5\% | 66,519 | -11.3\% | 32,623 | - 3.2\% | 64,973 | - 2.3\% | 35,000 | 7.3\% | 84,600 | 30.2\% |
|  | 5,401 | - 20.0\% | 10,158 | - 18.6\% | 5,354 | - 0.9\% | 11,914 | 17.3\% | 7,600 | 41.9\% | 14,500 | 21.7\% |
|  | 93,865 | -6.1\% | 185,557 | -6.3\% | 88,540 | - 5.7\% | 177,871 | -4.1\% | 93,200 | 5.3\% | 200,900 | 12.9\% |
| Medical Sup <br> Business <br> \% | $\begin{array}{r} 45,142 \\ 82.4 \% \\ \hline \end{array}$ | -1.3\% | $\begin{array}{r} 89,080 \\ 81.8 \% \\ \hline \end{array}$ | - 2.4\% | $\begin{array}{r} 41,910 \\ 82.9 \% \\ \hline \end{array}$ | - 7.2\% | $\begin{array}{r} 82,567 \\ 81.8 \% \\ \hline \end{array}$ | - 7.3\% | $\begin{array}{r} 41,800 \\ 82.6 \% \\ \hline \end{array}$ | -0.3\% | $\begin{array}{r} 83,300 \\ 81.8 \% \end{array}$ | 0.9\% |
|  | $\begin{array}{r} 29,409 \\ 87.3 \% \\ \hline \end{array}$ | -6.8\% | $\begin{array}{r} 58,001 \\ 87.2 \% \end{array}$ | - $7.2 \%$ | $\begin{array}{r} 27,460 \\ 84.2 \% \\ \hline \end{array}$ | -6.6\% | $\begin{array}{r} 54,880 \\ 84.5 \% \\ \hline \end{array}$ | - 5.4\% | $\begin{array}{r} 29,200 \\ 83.4 \% \\ \hline \end{array}$ | 6.3\% | $\begin{array}{r} 72,000 \\ 85.1 \% \end{array}$ | 31.2\% |
|  | $\begin{array}{r} 2,658 \\ 49.2 \% \\ \hline \end{array}$ | - $17.5 \%$ | $\begin{array}{r} 5,120 \\ 50.4 \% \\ \hline \end{array}$ | - $14.1 \%$ | $\begin{array}{r} 2,686 \\ 50.2 \% \\ \hline \end{array}$ | 1.1\% | $\begin{array}{r} 5,388 \\ 45.2 \% \\ \hline \end{array}$ | 5.2\% | $\begin{array}{r} 3,100 \\ 40.8 \% \\ \hline \end{array}$ | 15.4\% | $\begin{array}{r} 6,000 \\ 41.4 \% \\ \hline \end{array}$ | 11.4\% |
|  | $\begin{array}{r} 77,210 \\ 82.3 \% \\ \hline \end{array}$ | -4.1\% | $\begin{array}{r} 152,202 \\ 82.0 \% \\ \hline \end{array}$ | -4.7\% | $\begin{array}{r} 72,057 \\ 81.4 \% \\ \hline \end{array}$ | - 6.7\% | $\begin{array}{\|r\|} \hline 142,836 \\ 80.3 \% \\ \hline \end{array}$ | -6.2\% | $\begin{array}{r} 74,100 \\ 79.5 \% \\ \hline \end{array}$ | 2.8\% | $\begin{array}{r} 161,300 \\ 80.3 \% \\ \hline \end{array}$ | 12.9\% |
|  | $\begin{array}{r} 9,635 \\ 17.6 \% \\ \hline \end{array}$ | 2.4\% | $\begin{array}{r} 19,798 \\ 18.2 \% \end{array}$ | 2.3\% | $\begin{array}{r} 8,651 \\ 17.1 \% \\ \hline \end{array}$ | - 10.2\% | $\begin{array}{r} 18,415 \\ 18.2 \% \end{array}$ | - 7.0\% | $\begin{array}{r} 8,800 \\ 17.4 \% \\ \hline \end{array}$ | 1.7\% | $\begin{array}{r} 18,500 \\ 18.2 \% \\ \hline \end{array}$ | 0.5\% |
|  | $\begin{array}{r} 4,276 \\ 12.7 \% \\ \hline \end{array}$ | - 34.6\% | $\begin{array}{r} 8,518 \\ 12.8 \% \\ \hline \end{array}$ | - 31.8\% | $\begin{array}{r} 5,162 \\ 15.8 \% \\ \hline \end{array}$ | 20.7\% | $\begin{array}{r} 10,092 \\ 15.5 \% \\ \hline \end{array}$ | 18.5\% | $\begin{array}{r} 5,800 \\ 16.6 \% \\ \hline \end{array}$ | 12.4\% | $\begin{array}{r} 12,600 \\ 14.9 \% \\ \hline \end{array}$ | 24.9\% |
|  | $\begin{array}{r} 2,743 \\ 50.8 \% \\ \hline \end{array}$ | - 22.3\% | $\begin{array}{r} 5,037 \\ 49.6 \% \\ \hline \end{array}$ | - 22.7\% | $\begin{array}{r} 2,668 \\ 49.8 \% \\ \hline \end{array}$ | - 2.7\% | $\begin{array}{r} 6,526 \\ 54.8 \% \\ \hline \end{array}$ | 29.6\% | $\begin{array}{r} 4,500 \\ 59.2 \% \\ \hline \end{array}$ | 68.7\% | $\begin{array}{r} 8,500 \\ 58.6 \% \\ \hline \end{array}$ | 30.2\% |
|  | $\begin{array}{r} 16,654 \\ 17.7 \% \\ \hline \end{array}$ | - $14.5 \%$ | $\begin{array}{r} 33,355 \\ 18.0 \% \\ \hline \end{array}$ | - $13.1 \%$ | $\begin{array}{r} 16,483 \\ 18.6 \% \\ \hline \end{array}$ | - 1.0\% | $\begin{array}{r} 35,035 \\ 19.7 \% \end{array}$ | 5.0\% | $\begin{array}{r} 19,100 \\ 20.5 \% \\ \hline \end{array}$ | 15.9\% | $\begin{array}{r} 39,600 \\ 19.7 \% \\ \hline \end{array}$ | 13.0\% |
|  Medical Support <br> Business  <br>  \% <br>  Health Care <br> Business  <br> \%  <br>  Education Business <br> on  <br> Selling, General and  <br> Administrative Expenses  <br> $\%$  | $\begin{array}{r} 6,837 \\ 12.5 \% \\ \hline \end{array}$ | 2.3\% | $\begin{array}{r} 13,381 \\ 12.3 \% \\ \hline \end{array}$ | - 0.1\% | $\begin{array}{r} 6,872 \\ 13.6 \% \\ \hline \end{array}$ | 0.5\% | $\begin{array}{r} 13,515 \\ 13.4 \% \\ \hline \end{array}$ | 1.0\% | $\begin{array}{r} 6,900 \\ 13.6 \% \\ \hline \end{array}$ | 0.4\% | $\begin{array}{r} 13,500 \\ 13.3 \% \\ \hline \end{array}$ | - $0.1 \%$ |
|  | $\begin{array}{r} 5,269 \\ 15.6 \% \\ \hline \end{array}$ | - 24.9\% | $\begin{array}{r} 10,088 \\ 15.2 \% \\ \hline \end{array}$ | - 26.3\% | $\begin{array}{r} 5,642 \\ \quad 17.3 \% \\ \hline \end{array}$ | 7.1\% | $\begin{array}{r} 11,009 \\ 16.9 \% \end{array}$ | 9.1\% | $\begin{array}{r} 5,950 \\ 17.0 \% \\ \hline \end{array}$ | 5.5\% | $\begin{array}{r} 12,400 \\ 14.7 \% \end{array}$ | 12.6\% |
|  | $\begin{array}{r} 3,789 \\ 70.2 \% \\ \hline \end{array}$ | - $15.1 \%$ | $\begin{array}{r} 7,224 \\ 71.1 \% \end{array}$ | - 17.6\% | $\begin{array}{r} 3,761 \\ 70.2 \% \\ \hline \end{array}$ | - 0.7\% | $\begin{array}{r} 7,656 \\ 64.3 \% \end{array}$ | 6.0\% | $\begin{array}{r} 4,250 \\ 55.9 \% \end{array}$ | 13.0\% | $\begin{array}{r} 8,200 \\ 56.6 \% \end{array}$ | 7.1\% |
|  | $\begin{array}{r} 15,897 \\ 16.9 \% \\ \hline \end{array}$ | - 12.5\% | $\begin{array}{r} 30,694 \\ 16.5 \% \\ \hline \end{array}$ | - 14.4\% | $\begin{array}{r} 16,276 \\ 18.4 \% \\ \hline \end{array}$ | 2.4\% | $\begin{array}{r} 32,182 \\ 18.1 \% \\ \hline \end{array}$ | 4.8\% | $\begin{array}{r} 17,100 \\ 18.3 \% \\ \hline \end{array}$ | 5.1\% | $\begin{array}{r} 34,100 \\ 17.0 \% \\ \hline \end{array}$ | 6.0\% |
|  | $\begin{array}{r} 2,797 \\ 5.1 \% \\ \hline \end{array}$ | 2.6\% | $\begin{array}{r} 6,417 \\ 5.9 \% \\ \hline \end{array}$ | 7.6\% | $\begin{array}{r} 1,779 \\ 3.5 \% \\ \hline \end{array}$ | - 36.4\% | $\begin{array}{r} 4,899 \\ 4.9 \% \\ \hline \end{array}$ | - 23.7\% | $\begin{array}{r} 1,900 \\ 3.8 \% \\ \hline \end{array}$ | 6.8\% | $\begin{array}{r} 5,000 \\ 4.9 \% \\ \hline \end{array}$ | 2.1\% |
|  | $\begin{array}{r} \mathbf{~} 993 \\ \mathbf{~} 2.9 \% \end{array}$ | - | $\begin{array}{r} \Delta 1,569 \\ \mathbf{\Delta 2 . 4 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} \Delta 480 \\ \mathbf{~} 1.5 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{A 1 6} \\ \mathbf{~} 1.4 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \Delta 150 \\ \mathbf{n} 0.4 \% \\ \hline \end{array}$ | - | $\begin{array}{r} 200 \\ 0.2 \% \end{array}$ | - |
|  | $\begin{array}{r} \Delta 1,046 \\ \mathbf{1} 19.4 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \Delta 2,187 \\ \mathbf{2 1 . 5 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{1}, 092 \\ \mathbf{~ 2 0 . 4 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} \mathbf{1} 129 \\ \mathbf{1 9 . 5 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} 250 \\ 3.3 \% \end{array}$ | - | $\begin{array}{r} 300 \\ 2.1 \% \end{array}$ | - |
|  | $\begin{array}{r} 757 \\ 0.8 \% \\ \hline \end{array}$ | - | $\begin{array}{r} \hline 2,660 \\ 1.4 \% \\ \hline \end{array}$ | 6.1\% | $\begin{array}{r} 207 \\ 0.2 \% \\ \hline \end{array}$ | - $72.7 \%$ | $\begin{array}{r} 2,853 \\ 1.6 \% \\ \hline \end{array}$ | 7.3\% | $\begin{array}{r} 2,000 \\ 2.1 \% \\ \hline \end{array}$ | 866.2\% | $5,500$ | 92.8\% |

## Medical Support Business (Non-consolidated)

## Sales-Breakdown

(Millions of Yen)

|  |  | FY Mar. 2008 |  | FY Mar. 2009 |  | FY Mar. 2010(Forecast) |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1st. Six months | Full-year | 1st. Six months | Full-year | 1st. Six months | Full-year |  |
|  | 43,589 | 86,664 | 41,155 | 82,224 | 41,300 | 83,000 |  |
| Hospitals | 11,187 | 22,214 | 9,405 | 18,759 | 9,300 | 18,800 |  |
| Clinics and <br> Pharmacies | 54,777 | 108,879 | 50,561 | 100,983 | 50,600 | 101,800 |  |

Number of contracted medical institutions

|  | FY Mar. 2008 |  | FY Mar. 2009 |  | FY Mar. 2010(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | End of Sep. | End of Mar. | End of Sep. | End of Mar. | End of Sep. | End of Mar. |
| Hospitals | 2,227 | 2,204 | 2,014 | 1,977 | 1,990 | 2,010 |
| Clinics and Pharmacies | 10,285 | 10,232 | 9,397 | 9,364 | 9,340 | 9,380 |
| TOTAL | 12,512 | 12,436 | 11,411 | 11,341 | 11,330 | 11,390 |

## Health Care Business (Non-consolidated)

- Sales breakdown and the number of services used -


## Sales-Breakdown

(Millions of Yen)

|  | FY Mar. 2008 |  | FY Mar. 2009 |  | FY Mar. 2010(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 1st. Six months | Full-year | ${ }_{1}$ st. Six months | Fullyear | 1st. Six months | Fullyear |
| Home-visit nursing care service | 19,241 | 37,849 | 18,965 | 37,766 | 21,200 | 44,800 |
| Day care service | 7,630 | 15,301 | 8,047 | 16,074 | 8,500 | 17,500 |
| Rental/selling of welfare equipment, housing improvement service | 3,039 | 6,032 | 2,970 | 6,017 | 2,900 | 6,200 |
| facility service | - | - | - | - | - | 11,300 |
| Other service | 3,774 | 7,337 | 2,639 | 5,116 | 2,400 | 4,800 |
| Net Sales | 33,686 | 66,519 | 32,623 | 64,973 | 35,000 | 84,600 |

* Home-visit nursing care service includes home-visit bathing service and care planning. Other services include catering service, etc.

Number of services used(Number of contracts) (Number)

|  | FY Mar. 2009 |  | FY Mar. 2009 |  | FY Mar. 2010(Forecast) |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | End of Sep. | End of Mar. | End of Sep. | End of Mar. | End of Sep. | End of Mar. |
| Number of care planning users | 33,012 | 32,916 | 33,912 | 35,412 | 37,500 | 40,800 |
|       <br> Home-visit nursing care service 61,072 61,193 62,669 63,651 66,800 <br> Day care service 17,585 17,600 18,026 18,191 18,900 <br> Rental of welfare equipment 24,680 23,999 23,839 24,006 24,800 <br> facility care - - - - $-27,000$ <br> TOTAL (Number of service users) 103,337 102,792 104,534 105,848 110,500 |  |  |  |  |  |  |

[^1]
## Health Care Business ( Facility Care )

Facility - Care
Sales and Operating Income
(Millions of Yen)

|  | FY Mar. 2008 | FY Mar. 2009 |  | FY Mar. 2010 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full-year | 1st. Six months | Full-year | 1st. Six months | Full-year |
| Hohoemi | 2,002 | 6,073 | 12,548 | 7,410 | 18,680 |
| Kirameki | 458 | 1,560 | 3,605 | 2,450 | 6,430 |
| Home | 394 | 1,205 | 2,617 | 1,680 | 3,500 |
| Care Palace | 5,528 | 5,684 | 11,340 | 5,590 | 11,570 |
| Net Sales | 8,383 | 14,523 | 30,110 | 17,130 | 40,180 |
| Hohoemi | -11 | 56 $0.9 \%$ | 435 $3.5 \%$ | 460 $6.2 \%$ | 1,300 |
| Kirameki | -199 | - 797 | -1370 | - 220 | +190 |
| \% | - 43.4\% | - $51.1 \%$ | - 38.0\% | - 9.0\% | -3.0\% |
| Home | - 94 | -449 | $\triangle 817$ | - 200 | - 270 |
| \% | - 23.9\% | - $37.3 \%$ | - 31.2\% | -11.9\% | -7.7\% |
| Care Palace | - 377 | -68 | $\Delta 6$ | -80 | 60 |
| \% | -6.8\% | -1.2\% | - $0.1 \%$ | -1.4\% | 0.5\% |
| Operating Income | - 682 | -1,258 | -1,759 | -40 | 900 |
| \% | -8.1\% | -8.7\% | - 5.8\% | -0.2\% | 2.2\% |

## Education Business (non-consolidated) - Sales breakdown -

## Sales-Breakdown

|  | FY Mar. 2008 |  | FY Mar. 2009 |  | FY Mar. 2010(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st. Six months | Full-year | 1st. Six months | Full-year | 1st. Six months | Full-year |
| Medical office work course | 2,598 | 5,022 | 2,802 | 6,003 | 3,850 | 7,250 |
| Home helper training course | 2,338 | 4,292 | 2,136 | 5,109 | 3,200 | 6,300 |
| Babysitter training course and others | 464 | 844 | 416 | 802 | 550 | 950 |
| TOTAL | 5,401 | 10,158 | 5,354 | 11,914 | 7,600 | 14,500 |

* Babysitter training course and others include" preventive exercise instructo,


[^0]:    All the profit targets and other future data including the number of contracts, number of users and goals contained in this document are forecasts based on the information that Nichii Group has a grasp of at present. Such information is subject to influence of uncertain factors such as economic circumstances, relaxation of regulations and employment conditions. Please understand, therefore, that actual outcome of business performance and other achievements such as the number of contracts and number of users may be substantially different from the forecast.

[^1]:    * Home-visit nursing care service includes home-visit bathing service

