
Financial Results
for the Year Ending March 2009
(April 1, 2008 to March 31, 2009)
D A T A B O O K

May 19, 2009

Nichiigakkan Company **【9792】**

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All the profit targets and other future data including the number of contracts, number of users and goals contained in this document are forecasts based on the information that Nichii Group has a grasp of at present. Such information is subject to influence of uncertain factors such as economic circumstances, relaxation of regulations and employment conditions. Please understand, therefore, that actual outcome of business performance and other achievements such as the number of contracts and number of users may be substantially different from the forecast.

Income Statement (Consolidated)

(Millions of Yen)

	FY Mar. 2008				FY Mar. 2009				FY Mar. 2010 (Forecast)			
	1st. Six months		Full-year		1st. Six months		Full-year		1st. Six months		Full-year	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	96,701	▲5.4%	199,797	▲1.4%	105,958	9.6%	213,601	6.9%	113,300	6.9%	236,000	10.5%
Operating Income	880	▲33.7%	2,171	▲17.6%	▲1,181	–	1,013	▲53.3%	1,600	–	5,470	440.0%
%	0.9%		1.1%		▲1.1%		0.5%		1.4%		2.3%	
Ordinary Income	966	▲29.5%	2,042	▲24.6%	▲1,313	–	800	▲60.8%	1,500	–	5,350	568.8%
%	1.0%		1.0%		▲1.2%		0.4%		1.3%		2.3%	
Net Income	13	▲97.3%	▲834	–	▲1,539	–	▲1,090	–	500	–	2,500	–
%	0.0%		▲0.4%		▲1.5%		▲0.5%		0.4%		1.1%	

Income Statement (Non-Consolidated)

(Millions of Yen)

	FY Mar. 2008				FY Mar. 2009				FY Mar. 2010 (Forecast)			
	1st. Six months		Full-year		1st. Six months		Full-year		1st. Six months		Full-year	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	93,865	▲6.1%	185,557	▲6.3%	88,540	▲5.7%	177,871	▲4.1%	93,200	5.3%	200,900	12.9%
Operating Income	757	▲42.1%	2,660	6.1%	207	▲72.7%	2,853	7.3%	2,000	866.2%	5,500	92.8%
%	0.8%		1.4%		0.2%		1.6%		2.1%		2.7%	
Ordinary Income	888	▲36.2%	2,983	11.2%	381	▲57.1%	3,301	10.7%	2,100	451.2%	5,700	72.7%
%	0.9%		1.6%		0.4%		1.9%		2.3%		2.8%	
Net Income	321	▲35.8%	954	11.4%	39	▲87.9%	1,312	37.5%	1,100	2,720.5%	3,100	136.3%
%	0.3%		0.5%		0.0%		0.7%		1.2%		1.5%	

Segmental Results (Consolidated)

(Millions of Yen)

		FY Mar. 2008				FY Mar. 2009				FY Mar. 2010 (Forecast)			
		1st. Six months		Full-year		1st. Six months		Full-year		1st. Six months		Full-year	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
	Medical Support Business	54,945	▲0.7%	109,217	▲1.6%	50,723	▲7.7%	101,289	▲7.3%	50,800	0.2%	102,000	0.7%
	Health Care Business	35,993	▲9.3%	79,702	1.8%	49,549	37.7%	99,770	25.2%	54,500	10.0%	119,000	19.3%
	Education Business	5,401	▲20.0%	10,158	▲18.6%	5,354	▲0.9%	11,914	17.3%	7,700	43.8%	14,500	21.7%
	Others	965	▲43.1%	1,970	▲29.5%	1,207	25.1%	2,488	26.3%	1,200	▲0.6%	2,200	▲11.6%
	Eliminations	▲ 604	—	▲1,251	—	▲ 877	—	▲ 1,861	—	▲ 900	—	▲ 1,700	—
	Net Sales	96,701	▲5.4%	199,797	▲1.4%	105,958	9.6%	213,601	6.9%	113,300	6.9%	236,000	10.5%
	Medical Support Business %	5,116 9.3%	▲1.1%	10,700 9.8%	▲1.1%	3,736 7.4%	▲27.0%	8,784 8.7%	▲17.9%	3,800 7.5%	1.7%	8,800 8.6%	0.2%
	Health Care Business %	441 1.2%	▲58.6%	190 0.2%	▲89.6%	▲833 ▲1.7%	—	▲758 ▲0.8%	—	570 1.0%	—	2,500 2.1%	—
	Education Business %	▲820 ▲15.2%	—	▲1,793 ▲17.7%	—	▲887 ▲16.6%	—	▲677 ▲5.7%	—	550 7.1%	—	800 5.5%	—
	Others %	21 2.2%	▲54.3%	215 10.9%	▲15.4%	119 9.9%	466.7%	409 16.4%	90.2%	80 6.7%	▲32.8%	70 3.2%	▲82.9%
	Eliminations	▲ 3,878	—	▲7,139	—	▲ 3,316	—	▲ 6,743	—	▲ 3,400	—	▲ 6,700	—
	Operating Income %	880 0.9%	▲33.7%	2,171 1.1%	▲17.6%	▲1,181 ▲1.1%	—	1,013 0.5%	▲53.3%	1,600 1.4%	—	5,470 2.3%	440.0%

Segmental Results (Non-Consolidated)

(Millions of Yen)													
		FY Mar. 2008				FY Mar. 2009				FY Mar. 2010 (Forecast)			
		1st. Six months		Full-year		1st. Six months		Full-year		1st. Six months		Full-year	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
	Medical Support Business	54,777	▲0.7%	108,879	▲1.6%	50,561	▲7.7%	100,983	▲7.3%	50,600	0.1%	101,800	0.8%
	Health Care Business	33,686	▲11.5%	66,519	▲11.3%	32,623	▲3.2%	64,973	▲2.3%	35,000	7.3%	84,600	30.2%
	Education Business	5,401	▲20.0%	10,158	▲18.6%	5,354	▲0.9%	11,914	17.3%	7,600	41.9%	14,500	21.7%
Net Sales		93,865	▲6.1%	185,557	▲6.3%	88,540	▲5.7%	177,871	▲4.1%	93,200	5.3%	200,900	12.9%
	Medical Support Business %	45,142	▲1.3%	89,080	▲2.4%	41,910	▲7.2%	82,567	▲7.3%	41,800	▲0.3%	83,300	0.9%
		82.4%		81.8%		82.9%		81.8%		82.6%		81.8%	
	Health Care %	29,409	▲6.8%	58,001	▲7.2%	27,460	▲6.6%	54,880	▲5.4%	29,200	6.3%	72,000	31.2%
		87.3%		87.2%		84.2%		84.5%		83.4%		85.1%	
	Education Business %	2,658	▲17.5%	5,120	▲14.1%	2,686	1.1%	5,388	5.2%	3,100	15.4%	6,000	11.4%
		49.2%		50.4%		50.2%		45.2%		40.8%		41.4%	
Cost of Sales %		77,210	▲4.1%	152,202	▲4.7%	72,057	▲6.7%	142,836	▲6.2%	74,100	2.8%	161,300	12.9%
		82.3%		82.0%		81.4%		80.3%		79.5%		80.3%	
	Medical Support Business %	9,635	2.4%	19,798	2.3%	8,651	▲10.2%	18,415	▲7.0%	8,800	1.7%	18,500	0.5%
		17.6%		18.2%		17.1%		18.2%		17.4%		18.2%	
	Health Care Business %	4,276	▲34.6%	8,518	▲31.8%	5,162	20.7%	10,092	18.5%	5,800	12.4%	12,600	24.9%
		12.7%		12.8%		15.8%		15.5%		16.6%		14.9%	
	Education Business %	2,743	▲22.3%	5,037	▲22.7%	2,668	▲2.7%	6,526	29.6%	4,500	68.7%	8,500	30.2%
		50.8%		49.6%		49.8%		54.8%		59.2%		58.6%	
Gross Profit %		16,654	▲14.5%	33,355	▲13.1%	16,483	▲1.0%	35,035	5.0%	19,100	15.9%	39,600	13.0%
		17.7%		18.0%		18.6%		19.7%		20.5%		19.7%	
	Medical Support Business %	6,837	2.3%	13,381	▲0.1%	6,872	0.5%	13,515	1.0%	6,900	0.4%	13,500	▲0.1%
		12.5%		12.3%		13.6%		13.4%		13.6%		13.3%	
	Health Care Business %	5,269	▲24.9%	10,088	▲26.3%	5,642	7.1%	11,009	9.1%	5,950	5.5%	12,400	12.6%
		15.6%		15.2%		17.3%		16.9%		17.0%		14.7%	
	Education Business %	3,789	▲15.1%	7,224	▲17.6%	3,761	▲0.7%	7,656	6.0%	4,250	13.0%	8,200	7.1%
		70.2%		71.1%		70.2%		64.3%		55.9%		56.6%	
Selling, General and Administrative Expenses %		15,897	▲12.5%	30,694	▲14.4%	16,276	2.4%	32,182	4.8%	17,100	5.1%	34,100	6.0%
		16.9%		16.5%		18.4%		18.1%		18.3%		17.0%	
	Medical Support Business %	2,797	2.6%	6,417	7.6%	1,779	▲36.4%	4,899	▲23.7%	1,900	6.8%	5,000	2.1%
		5.1%		5.9%		3.5%		4.9%		3.8%		4.9%	
	Health Care Business %	▲993	—	▲1,569	—	▲480	—	▲916	—	▲150	—	200	—
		▲2.9%		▲2.4%		▲1.5%		▲1.4%		▲0.4%		0.2%	
	Education Business %	▲1,046	—	▲2,187	—	▲1,092	—	▲1,129	—	250	—	300	—
		▲19.4%		▲21.5%		▲20.4%		▲9.5%		3.3%		2.1%	
Operating Income %		757	—	2,660	6.1%	207	▲72.7%	2,853	7.3%	2,000	866.2%	5,500	92.8%
		0.8%		1.4%		0.2%		1.6%		2.1%		2.7%	

Medical Support Business (Non-consolidated)

Sales-Breakdown

(Millions of Yen)

		FY Mar. 2008		FY Mar. 2009		FY Mar. 2010 (Forecast)	
		1st. Six months	Full-year	1st. Six months	Full-year	1st. Six months	Full-year
	Hospitals	43,589	86,664	41,155	82,224	41,300	83,000
	Clinics and Pharmacies	11,187	22,214	9,405	18,759	9,300	18,800
TOTAL		54,777	108,879	50,561	100,983	50,600	101,800

Number of contracted medical institutions

(Number of Contract)

		FY Mar. 2008		FY Mar. 2009		FY Mar. 2010 (Forecast)	
		End of Sep.	End of Mar.	End of Sep.	End of Mar.	End of Sep.	End of Mar.
	Hospitals	2,227	2,204	2,014	1,977	1,990	2,010
	Clinics and Pharmacies	10,285	10,232	9,397	9,364	9,340	9,380
TOTAL		12,512	12,436	11,411	11,341	11,330	11,390

Health Care Business (Non-consolidated)

- Sales breakdown and
the number of services used -

Sales-Breakdown

(Millions of Yen)

	FY Mar. 2008		FY Mar. 2009		FY Mar. 2010 (Forecast)	
	1st. Six months	Full-year	1st. Six months	Full-year	1st. Six months	Full-year
Home-visit nursing care service	19,241	37,849	18,965	37,766	21,200	44,800
Day care service	7,630	15,301	8,047	16,074	8,500	17,500
Rental/selling of welfare equipment, housing improvement service	3,039	6,032	2,970	6,017	2,900	6,200
facility service	—	—	—	—	—	11,300
Other service	3,774	7,337	2,639	5,116	2,400	4,800
Net Sales	33,686	66,519	32,623	64,973	35,000	84,600

* Home-visit nursing care service includes home-visit bathing service and care planning. Other services include catering service, etc.

Number of services used(Number of contracts)

(Number)

	FY Mar. 2009		FY Mar. 2009		FY Mar. 2010 (Forecast)	
	End of Sep.	End of Mar.	End of Sep.	End of Mar.	End of Sep.	End of Mar.
Number of care planning users	33,012	32,916	33,912	35,412	37,500	40,800
Home-visit nursing care service	61,072	61,193	62,669	63,651	66,800	74,500
Day care service	17,585	17,600	18,026	18,191	18,900	20,000
Rental of welfare equipment	24,680	23,999	23,839	24,006	24,800	27,000
facility care	—	—	—	—	—	4,800
TOTAL (Number of service users)	103,337	102,792	104,534	105,848	110,500	126,300

* Home-visit nursing care service includes home-visit bathing service.

Health Care Business (Facility Care)

Facility - Care Sales and Operating Income

(Millions of Yen)

		FY Mar. 2008	FY Mar. 2009		FY Mar. 2010 (Forecast)	
		Full-year	1st. Six months	Full-year	1st. Six months	Full-year
	Hohoemi	2,002	6,073	12,548	7,410	18,680
	Kirameki	458	1,560	3,605	2,450	6,430
	Home	394	1,205	2,617	1,680	3,500
	Care Palace	5,528	5,684	11,340	5,590	11,570
Net Sales		8,383	14,523	30,110	17,130	40,180
	Hohoemi	▲11	56	435	460	1,300
	%	▲0.5%	0.9%	3.5%	6.2%	7.0%
	Kirameki	▲199	▲797	▲1,370	▲220	▲190
	%	▲43.4%	▲51.1%	▲38.0%	▲9.0%	▲3.0%
	Home	▲94	▲449	▲817	▲200	▲270
	%	▲23.9%	▲37.3%	▲31.2%	▲11.9%	▲7.7%
	Care Palace	▲377	▲68	▲6	▲80	60
	%	▲6.8%	▲1.2%	▲0.1%	▲1.4%	0.5%
Operating Income		▲682	▲1,258	▲1,759	▲40	900
%		▲8.1%	▲8.7%	▲5.8%	▲0.2%	2.2%

Education Business (non-consolidated) - Sales breakdown -

Sales-Breakdown

(Millions of Yen)

		FY Mar. 2008		FY Mar. 2009		FY Mar. 2010 (Forecast)	
		1st. Six months	Full-year	1st. Six months	Full-year	1st. Six months	Full-year
	Medical office work course	2,598	5,022	2,802	6,003	3,850	7,250
	Home helper training course	2,338	4,292	2,136	5,109	3,200	6,300
	Babysitter training course and others	464	844	416	802	550	950
TOTAL		5,401	10,158	5,354	11,914	7,600	14,500

* Babysitter training course and others include preventive exercise instructor