
Financial Results
for Nine months Ended Dec.31, 2010

D A T A B O O K

Feb.9, 2011

Nichii Gakkan Company 【9792】

Income Statement (Consolidated)

(Millions of Yen)

	FY Mar. 2010								FY Mar. 2011							
	1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q(Result)		Full-year(Forecast)	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	56,174	6.4%	112,643	6.3%	176,693	10.8%	235,352	10.2%	59,468	5.9%	119,623	6.2%	180,643	2.2%	240,000	2.0%
Operating Income	1,046	–	2,398	–	4,810	–	6,864	577.1%	1,721	64.5%	3,401	41.9%	6,187	28.6%	8,000	16.5%
%	1.9%		2.1%		2.7%		2.9%		2.9%		2.8%		3.4%		3.3%	
Ordinary Income	989	–	2,293	–	4,844	–	6,877	759.2%	1,834	85.4%	3,727	62.6%	6,856	20.7%	8,300	20.7%
%	1.8%		2.0%		2.7%		2.9%		3.1%		3.1%		3.8%		3.5%	
Net Income	109	–	677	–	2,260	–	3,154	–	523	380.4%	1,329	96.1%	2,794	23.6%	3,500	10.9%
%	0.2%		0.6%		1.3%		1.3%		0.9%		1.1%		1.5%		1.5%	

Income Statement (Non-Consolidated)

(Millions of Yen)

	FY Mar. 2010								FY Mar. 2011							
	1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q(Result)		Full-year(Forecast)	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	46,466	5.2%	92,938	5.0%	146,714	10.2%	200,483	12.7%	55,113	18.6%	110,793	19.2%	167,062	13.9%	221,000	10.2%
Operating Income	1,380	–	2,917	1,309.2%	5,192	292.7%	7,389	159.0%	1,928	39.7%	3,833	31.4%	6,665	28.4%	8,400	13.7%
%	3.0%		3.1%		3.5%		3.7%		3.5%		3.5%		4.0%		3.8%	
Ordinary Income	1,464	–	3,032	695.8%	5,470	241.7%	7,785	135.9%	2,161	47.6%	4,250	40.2%	7,457	36.3%	8,900	14.3%
%	3.2%		3.3%		3.7%		3.9%		3.9%		3.8%		4.5%		4.0%	
Net Income	648	–	1,532	3,828.2%	1,556	131.5%	4,009	205.6%	1,012	56.2%	2,092	36.6%	3,820	145.5%	4,400	9.7%
%	1.4%		1.6%		1.1%		2.0%		1.8%		1.9%		2.3%		2.0%	

Segmental Results (Consolidated)

(Millions of Yen)

		FY Mar. 2010								FY Mar. 2011									
		1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q(Result)				Full-year(Forecast Revised)	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change	New standard	Change	New standard	Change	Conventional standard	Change	New standard	Change	New standard	Change
Medical Support Business		25,124	▲0.9%	50,435	▲0.6%	75,884	▲0.1%	101,553	0.3%	25,505	1.5%	51,223	1.6%	77,124	1.6%	77,124	1.6%	102,400	0.8%
Health Care Business		26,409	7.3%	53,632	8.2%	88,550	18.4%	118,074	18.3%	30,070	13.9%	61,177	14.1%	93,002	5.0%	93,002	5.0%	123,500	4.6%
Education Business		4,528	65.5%	8,333	55.6%	11,866	44.6%	15,255	28.0%	3,826	▲15.5%	7,076	▲15.1%	10,162	▲14.4%	10,162	▲14.4%	13,000	▲14.8%
Others		747	25.3%	1,340	11.0%	2,034	12.7%	2,603	4.6%	474	▲36.5%	805	▲39.9%	1,361	▲33.1%	1,361	▲33.1%	2,300	▲11.6%
Eliminations		▲635	-	▲1,098	-	▲1,642	-	▲2,134	-	▲408	-	▲660	-	▲1,006	-	▲1,006	-	▲1,200	-
Net Sales		56,174	6.4%	112,643	6.3%	176,693	10.8%	235,352	10.2%	59,468	5.9%	119,623	6.2%	180,643	2.2%	180,643	2.2%	240,000	2.0%
Medical Support Business %		1,667	▲6.9%	3,680	▲1.5%	5,872	▲3.9%	8,181	▲6.9%	1,342	▲19.5%	2,951	▲19.8%	5,795	▲1.3%	4,910	▲16.4%	6,500	▲20.5%
		6.6%		7.3%		7.7%		8.1%		5.3%		5.8%		7.5%		6.4%		6.3%	
Health Care Business %		97	-	731	-	2,296	-	3,586	-	1,249	1,176.2%	3,102	324.4%	5,851	154.8%	5,125	123.2%	7,300	103.6%
		0.4%		1.4%		2.6%		3.0%		4.2%		5.1%		6.3%		5.5%		5.9%	
Education Business %		1,319	-	1,923	-	2,591	-	2,992	-	871	▲34.0%	1,043	▲45.8%	1,405	▲45.8%	1,573	▲39.3%	1,600	▲46.5%
		29.1%		23.1%		21.8%		19.6%		22.8%		14.7%		13.8%		15.5%		12.3%	
Others %		76	38.2%	185	55.5%	341	25.0%	394	▲3.7%	60	▲20.9%	5	▲97.3%	45	▲86.8%	45	▲86.8%	0	-
		10.2%		13.8%		16.8%		15.1%		12.7%		0.6%		3.3%		3.3%		-	
Eliminations		▲2,114	-	▲4,123	-	▲6,290	-	▲8,291	-	▲1,801	-	▲3,700	-	▲6,910	-	▲5,466	-	▲7,400	-
Operating Income		1,046	-	2,398	-	4,810	-	6,864	577.1%	1,721	64.5%	3,401	41.9%	6,187	28.6%	6,187	28.6%	8,000	16.5%
%		1.9%		2.1%		2.7%		2.9%		2.9%		2.8%		3.4%		3.4%		3.3%	

※New standard: From the year ending March 31, 2011, Change in Allocation Standards due to New Management Approach