

**Financial Results**  
**for the nine months Ended Mar. 31, 2012**

# **DATABOOK**

**May. 15, 2012**

**Nichii Gakkan Company 【9792】**

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# Income Statement (Consolidated)

(Millions of Yen)

	FY2011.3				FY2012.3				FY2013.3			
	Half-year		Full-year		Half-year		Full-year		Half-year		Full-year	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast	Change	Forecast	Change
Net Sales	119,623	6.2%	240,827	2.3%	123,342	3.1%	257,340	6.9%	134,300	8.9%	274,000	6.5%
Operating Income	3,401	41.9%	7,868	14.6%	4,902	44.1%	11,672	48.3%	4,000	▲18.4%	11,400	▲2.3%
%	2.8%		3.3%		4.0%		4.5%		3.0%		4.2%	
Ordinary Income	3,727	62.6%	9,660	40.5%	4,855	30.3%	12,674	31.2%	3,600	▲25.9%	11,000	▲13.2%
%	3.1%		4.0%		3.9%		4.9%		2.7%		4.0%	
Net Income	1,329	96.1%	3,478	10.3%	2,208	66.2%	5,897	69.5%	1,600	▲27.6%	5,800	▲1.6%
%	1.1%		1.4%		1.8%		2.3%		1.2%		2.1%	

# Income Statement (Non–Consolidated)

(Millions of Yen)

	FY2011.3				FY2012.3				FY2013.3			
	Half-year		Full-year		Half-year		Full-year		Half-year		Full-year	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast	Change	Forecast	Change
Net Sales	110,793	19.2%	222,565	11.0%	114,130	3.0%	229,889	3.3%	119,100	4.4%	242,900	5.7%
Operating Income	3,833	31.4%	8,484	14.8%	5,258	37.2%	11,031	30.0%	3,100	▲41.0%	9,000	▲18.4%
%	3.5%		3.8%		4.6%		4.8%		2.6%		3.7%	
Ordinary Income	4,250	40.2%	10,502	34.9%	5,415	27.4%	12,395	18.0%	2,800	▲48.3%	9,100	▲26.6%
%	3.8%		4.7%		4.7%		5.4%		2.4%		3.7%	
Net Income	2,092	36.5%	4,791	19.5%	2,857	36.5%	6,288	31.2%	1,400	▲51.0%	4,900	▲22.1%
%	1.9%		2.2%		2.5%		2.7%		1.2%		2.0%	

# Segmental Results (Consolidated)

(Millions of Yen)

	FY Mar. 2011				FY Mar. 2012				FY Mar. 2013			
	Half-year		Full-year		Half-year		Full-year		Half-year		Full-year	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast	Change	Forecast	Change
Medical Support Section	51,223	1.6%	103,227	1.6%	51,444	0.4%	103,301	0.1%	51,600	0.3%	103,800	0.5%
Insurance Services	—	—	—	—	60,593	—	127,340	—	64,500	6.4%	130,700	2.6%
Non-Insurance Services	—	—	—	—	5,321	—	11,153	—	5,900	10.9%	12,500	12.1%
Health Care Section	61,177	14.1%	124,321	5.3%	65,914	7.7%	138,493	11.4%	70,400	6.8%	143,200	3.4%
Education (Non-consolidated)	7,076	▲15.1%	12,907	▲15.4%	5,900	▲16.6%	10,911	▲15.5%	7,600	28.8%	17,600	61.3%
GABA	—	—	—	—	—	—	4,540	—	4,500	—	9,000	98.2%
Education Section	7,076	▲15.1%	12,907	▲15.4%	5,900	▲16.6%	15,451	19.7%	12,100	105.1%	26,600	72.1%
Others	805	▲39.9%	1,642	▲36.9%	659	▲18.2%	1,427	▲13.1%	700	6.2%	1,400	▲1.9%
Eliminations	▲ 660	—	▲ 1,271	—	▲ 576	—	▲ 1,333	—	▲ 500	—	▲ 1,000	—
Net Sales	119,623	6.2%	253,734	7.8%	123,342	3.1%	257,340	6.9%	134,300	8.9%	274,000	6.5%
Medical Support Section %	2,951	▲19.8%	7,042	▲13.9%	3,884	31.6%	8,547	21.4%	3,500	▲9.9%	7,900	▲7.6%
Insurance Services %	—	—	—	—	4,136	—	8,591	—	4,200	1.6%	8,600	0.1%
Non-Insurance Services %	—	—	—	—	622	—	1,550	—	600	▲3.7%	1,400	▲9.7%
Health Care Section %	3,102	324.2%	6,500	81.2%	4,758	53.4%	10,142	56.0%	4,800	0.9%	10,000	▲1.4%
Education (Non-consolidated) %	1,043	▲45.7%	1,596	▲46.7%	358	▲65.7%	112	▲93.0%	▲1,000	▲379.0%	▲250	▲322.6%
GABA %	—	—	—	—	—	—	603	—	500	—	950	57.5%
Education Section %	1,043	▲45.7%	1,596	▲46.7%	358	▲65.7%	715	▲55.2%	▲500	▲239.5%	700	▲2.2%
Others %	5	▲97.2%	▲68	—	▲250	—	▲334	—	▲100	—	0	—
Eliminations	▲ 3,700	—	▲ 7,201	—	▲ 3,847	—	▲ 7,397	—	▲ 3,700	—	▲ 7,200	—
Operating Income %	3,401	41.9%	7,868	14.6%	4,902	44.1%	11,672	48.3%	4,000	▲18.4%	11,400	▲2.3%

\*From the year ending March 31, 2012, Entering in the details of non-insurance services (welfare services for handicapped, housekeeping services etc.) from health care section.

\*From the nine months ending December 31, 2011, Incorporating GABA's operating results into Nichii Gakkan's Consolidated Financial results.