



Financial Results
for the Half year Ended Sep. 30, 2012

D A T A B O O K

Nov. 7, 2012

Nichii Gakkan Company 【9792】

やさしさを、私たちの強さにしたい。



Income Statement (Consolidated)

(Millions of Yen)

	FY2012.3						FY2013.3									
	1Q		Half-year		Full-year		1Q		Half-year				Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast	Change	Result	Change	Forecast(Previous)	Change	Forecast(Revised)	Change
Net Sales	61,132	2.8%	123,342	3.1%	257,340	6.9%	65,644	7.4%	134,300	8.9%	132,132	7.1%	274,000	6.5%	266,800	3.7%
Operating Income	2,225	29.3%	4,902	44.1%	11,672	48.3%	1,863	▲16.3%	4,000	▲18.4%	3,903	▲20.4%	11,400	▲2.3%	7,200	▲38.3%
%	3.6%		4.0%		4.5%		2.8%		3.0%		3.0%		4.2%		2.7%	
Ordinary Income	2,277	24.2%	4,855	30.3%	12,674	31.2%	1,673	▲26.5%	3,600	▲25.9%	3,491	▲28.1%	11,000	▲13.2%	6,700	▲47.1%
%	3.7%		3.9%		4.9%		2.5%		2.7%		2.6%		4.0%		2.5%	
Net Income	1,038	98.3%	2,208	66.2%	5,897	69.5%	613	▲40.9%	1,600	▲27.6%	1,432	▲35.1%	5,800	▲1.6%	2,900	▲50.8%
%	1.7%		1.8%		2.3%		0.9%		1.2%		1.1%		2.1%		1.1%	

Income Statement (Non-Consolidated)

(Millions of Yen)

	FY2012.3						FY2013.3									
	1Q		Half-year		Full-year		1Q		Half-year				Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast	Change	Result	Change	Forecast(Previous)	Change	Forecast(Revised)	Change
Net Sales	56,595	2.7%	114,130	3.0%	229,889	3.3%	58,327	3.1%	119,100	4.4%	117,273	2.8%	242,900	5.7%	235,800	2.6%
Operating Income	2,515	30.4%	5,258	37.2%	11,031	30.0%	1,409	▲44.0%	3,100	▲41.0%	2,999	▲43.0%	9,000	▲18.4%	5,200	▲52.9%
%	4.4%		4.6%		4.8%		2.4%		2.6%		2.6%		3.7%		2.2%	
Ordinary Income	2,700	24.9%	5,415	27.4%	12,395	18.0%	1,372	▲49.2%	2,800	▲48.3%	2,829	▲47.8%	9,100	▲26.6%	5,100	▲58.9%
%	4.8%		4.7%		5.4%		2.4%		2.4%		2.4%		3.7%		2.2%	
Net Income	1,499	48.1%	2,857	36.5%	6,288	31.2%	561	▲62.6%	1,400	▲51.0%	1,294	▲54.7%	4,900	▲22.1%	2,400	▲61.8%
%	2.6%		2.5%		2.7%		1.0%		1.2%		1.1%		2.0%		1.0%	

Segmental Results (Consolidated)

(Millions of Yen)

	FY2012.3						FY2013.3									
	1Q		Half-year		Full-year		1Q		Half-year				Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast	Change	Result	Change	Forecast(Previous)	Change	Forecast(Revised)	Change
Medical Support Section	25,694	0.7%	51,444	0.4%	103,301	0.1%	25,871	0.7%	51,600	0.3%	51,869	0.8%	103,800	0.5%	104,100	0.8%
Insurance Services	29,820	—	60,593	—	127,340	—	31,664	6.2%	64,500	6.4%	63,908	5.5%	130,700	2.6%	129,800	1.9%
Non-Insurance Services	2,538	—	5,321	—	11,153	—	2,988	17.7%	5,900	10.9%	6,152	15.6%	12,500	12.1%	12,200	9.4%
Health Care Section	32,358	7.6%	65,914	7.7%	138,493	11.4%	34,653	7.1%	70,400	6.8%	70,060	6.3%	143,200	3.4%	142,000	2.5%
Education Section	3,027	▲20.9%	5,900	▲16.6%	15,451	19.7%	5,087	68.0%	12,100	105.1%	10,152	72.1%	26,600	72.1%	20,400	32.0%
Others	347	▲26.8%	659	▲18.2%	1,427	▲13.1%	487	40.5%	700	6.2%	863	31.1%	1,400	▲1.9%	1,700	19.1%
Eliminations	▲295	—	▲576	—	▲1,333	—	▲454	—	▲500	—	▲815	—	▲1,000	—	▲1,400	—
Net Sales	61,132	2.8%	123,342	3.1%	257,340	6.9%	65,644	7.4%	134,300	8.9%	132,132	7.1%	274,000	6.5%	266,800	3.7%
Medical Support Section %	1,962	46.2%	3,884	31.6%	8,547	21.4%	2,086	6.3%	3,500	▲9.9%	4,100	5.6%	7,900	▲7.6%	8,400	▲1.7%
Insurance Services %	1,821	—	4,136	—	8,591	—	2,336	28.3%	4,200	1.6%	5,017	21.3%	8,600	0.1%	9,600	11.7%
Non-Insurance Services %	269	—	622	—	1,550	—	302	12.2%	600	▲3.7%	569	▲8.6%	1,400	▲9.7%	1,000	▲35.5%
Health Care Section %	2,090	67.3%	4,758	53.4%	10,142	56.0%	2,638	26.2%	4,800	0.9%	5,587	17.4%	10,000	▲1.4%	10,600	4.5%
Education Section %	309	▲64.5%	358	▲65.7%	715	▲55.2%	▲827	—	▲500	—	▲1,978	—	700	▲2.2%	▲4,800	—
Others %	▲144	—	▲250	—	▲334	—	33	—	▲100	—	26	—	0	—	200	—
Eliminations	▲1,992	—	▲3,847	—	▲7,397	—	▲2,068	—	▲3,700	—	▲3,831	—	▲7,200	—	▲7,200	—
Operating Income	2,225	29.3%	4,902	44.1%	11,672	48.3%	1,863	▲16.3%	4,000	▲18.4%	3,903	▲20.4%	11,400	▲2.3%	7,200	▲38.3%
%	3.6%		4.0%		4.5%		2.8%		3.0%		3.0%		4.2%		2.7%	

*From the year ending March 31, 2012, Entering in the details of non-insurance services (welfare services for handicapped, housekeeping services etc..) from health care section.