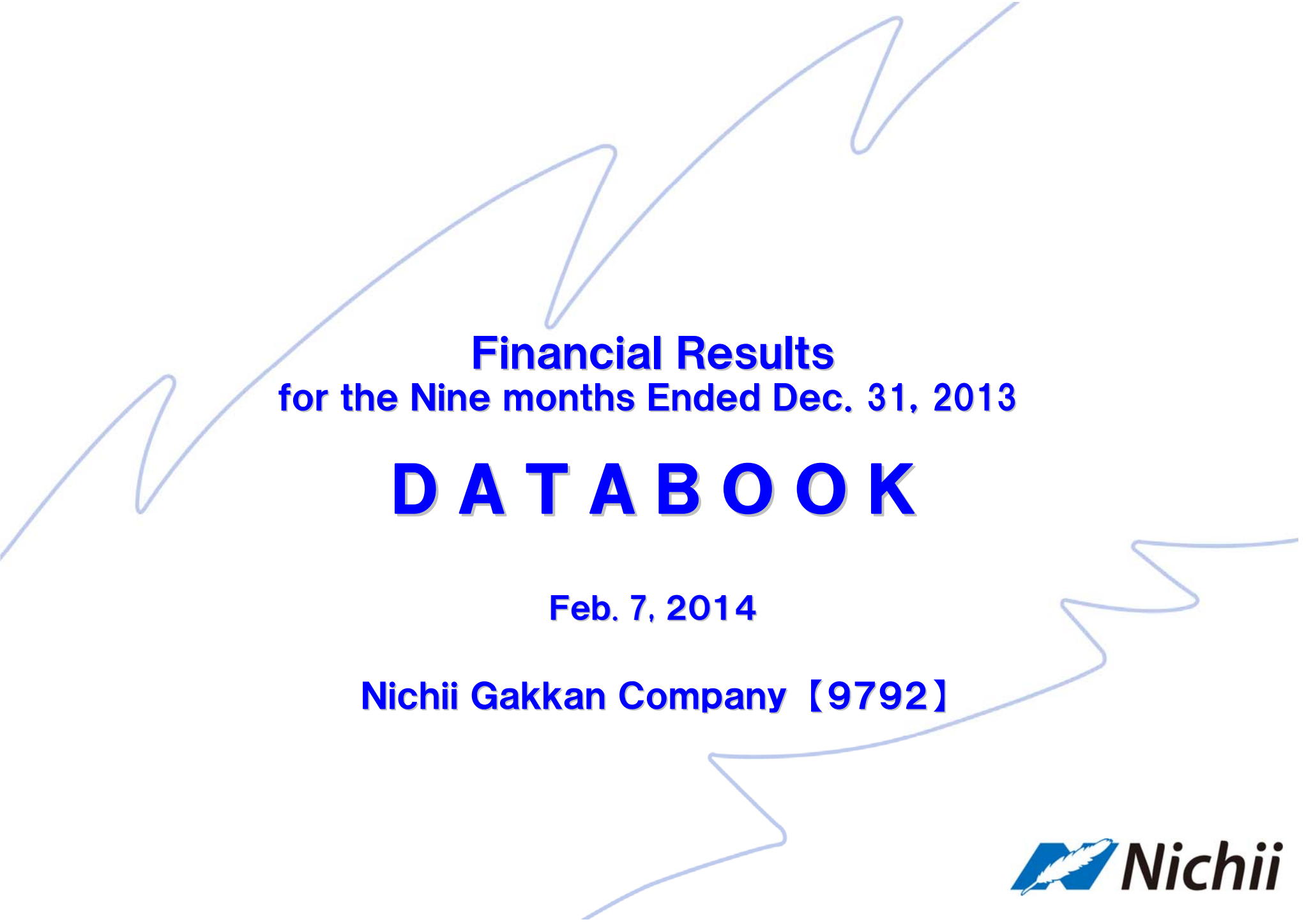




Financial Results
for the Nine months Ended Dec. 31, 2013

DATABOOK

Feb. 7, 2014

Nichii Gakkan Company 【9792】



Income Statement (Consolidated)

(Millions of Yen)

	FY2013.3								FY2014.3									
	1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q		Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast(Previous)	Change	Forecast(Revised)	Change
Net Sales	65,644	7.4%	132,132	7.1%	199,587	6.0%	267,191	3.8%	68,161	3.8%	136,049	3.0%	204,208	2.3%	277,600	3.9%	273,200	2.2%
Operating Income	1,863	▲16.3%	3,903	▲20.4%	6,634	▲23.3%	8,741	▲25.1%	1,727	▲7.3%	3,229	▲17.3%	5,061	▲23.7%	9,000	3.0%	6,600	▲24.5%
%	2.8%		3.0%		3.3%		3.3%		2.5%		2.4%		2.5%		3.2%		2.4%	
Ordinary Income	1,673	▲26.5%	3,491	▲28.1%	6,126	▲29.0%	8,326	▲34.3%	1,367	▲18.3%	2,502	▲28.3%	3,951	▲35.5%	8,000	▲3.9%	5,000	▲39.9%
%	2.5%		2.6%		3.1%		3.1%		2.0%		1.8%		1.9%		2.9%		1.8%	
Net Income	613	▲40.9%	1,432	▲35.1%	2,885	▲26.1%	4,383	▲25.7%	1,047	70.8%	1,660	15.9%	2,300	▲20.3%	4,500	2.7%	2,800	▲36.1%
%	0.9%		1.1%		1.4%		1.6%		1.5%		1.2%		1.1%		1.6%		1.0%	

Income Statement (Non-Consolidated)

(Millions of Yen)

	FY2013.3								FY2014.3									
	1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q		Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast(Previous)	Change	Forecast(Revised)	Change
Net Sales	58,327	3.1%	117,273	2.8%	176,803	2.7%	236,272	2.8%	59,957	2.8%	119,580	2.0%	179,435	1.5%	242,800	2.8%	239,800	1.5%
Operating Income	1,409	▲44.0%	2,999	▲43.0%	5,185	▲39.0%	6,648	▲39.7%	1,160	▲17.7%	1,926	▲35.8%	2,802	▲46.0%	6,100	▲8.2%	3,900	▲41.3%
%	2.4%		2.6%		2.9%		2.8%		1.9%		1.6%		1.6%		2.5%		1.6%	
Ordinary Income	1,372	▲49.2%	2,829	▲47.8%	4,966	▲43.1%	6,708	▲45.9%	1,256	▲8.4%	1,761	▲37.7%	2,360	▲52.5%	5,600	▲16.5%	3,200	▲52.3%
%	2.4%		2.4%		2.8%		2.8%		2.1%		1.5%		1.3%		2.3%		1.3%	
Net Income	561	▲62.6%	1,294	▲54.7%	2,468	▲43.1%	3,418	▲45.6%	1,297	131.2%	1,561	20.6%	1,768	▲28.4%	2,800	▲18.1%	2,100	▲38.6%
%	1.0%		1.1%		1.4%		1.4%		2.2%		1.3%		1.0%		1.2%		0.9%	

Segmental Results (Consolidated)

(Millions of Yen)

	FY2013.3								FY2014.3									
	1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q		Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast(Previous)	Change	Forecast(Revised)	Change
Medical Support Section	25,871	0.7%	51,869	0.8%	77,955	0.9%	104,110	0.8%	26,314	1.7%	52,770	1.7%	79,373	1.8%	104,900	0.8%	105,800	1.6%
Long-term Care	33,718	-	68,112	-	103,190	-	137,586	-	35,461	5.2%	71,456	4.9%	107,685	4.4%	143,500	4.3%	144,200	4.8%
Health Care	943	-	1,962	-	2,967	-	3,725	-	827	▲12.2%	1,776	▲9.5%	2,816	▲5.1%	5,500	47.6%	3,800	2.0%
Long-term Care+Health Care	34,662	-	70,075	-	106,157	-	141,311	-	36,288	4.7%	73,232	4.5%	110,502	4.1%	149,000	5.4%	148,000	4.7%
Education Section	5,087	68.0%	10,152	72.1%	15,458	45.6%	21,727	40.6%	5,466	7.5%	9,873	▲2.8%	14,124	▲8.6%	23,300	7.2%	19,200	▲11.6%
Others	487	40.5%	863	31.1%	1,386	26.1%	1,684	18.0%	382	▲21.6%	651	▲24.6%	1,051	▲24.1%	1,600	▲5.0%	1,300	▲22.8%
Eliminations	▲463	-	▲829	-	▲1,370	-	▲1,642	-	▲291	-	▲478	-	▲843	-	▲1,200	-	▲1,100	-
Net Sales	65,644	7.4%	132,132	7.1%	199,587	6.0%	267,191	3.8%	68,161	3.8%	136,049	3.0%	204,208	2.3%	277,600	3.9%	273,200	2.2%
Medical Support Section	2,086	6.3%	4,100	5.6%	6,169	▲1.6%	8,301	▲2.9%	1,855	▲11.1%	3,900	▲4.9%	6,110	▲1.0%	8,500	2.4%	7,900	▲4.8%
%	8.1%		7.9%		7.9%		8.0%		7.0%		7.4%		7.7%		8.1%		7.5%	
Long-term Care	2,453	-	5,314	-	8,308	-	10,890	-	3,149	28.4%	6,555	23.4%	9,841	18.5%	11,300	3.8%	13,400	23.0%
%	7.3%		7.8%		8.1%		7.9%		8.9%		9.2%		9.1%		7.9%		9.3%	
Health Care	185	-	273	-	296	-	292	-	7	▲95.7%	49	▲82.0%	105	▲64.4%	200	▲31.7%	0	-
%	19.6%		13.9%		10.0%		7.9%		1.0%		2.8%		3.8%		3.6%		0.0%	
Long-term Care+Health Care	2,638	-	5,587	-	8,604	-	11,183	-	3,157	19.7%	6,604	18.2%	9,947	15.6%	11,500	2.8%	13,400	19.8%
%	7.6%		8.0%		8.1%		7.9%		8.7%		9.0%		9.0%		7.7%		9.1%	
Education Section	▲827	-	▲1,978	-	▲2,662	-	▲3,338	-	▲1,169	-	▲3,208	-	▲5,163	-	▲3,300	-	▲6,900	-
%	▲16.3%		▲19.5%		▲17.2%		▲15.4%		▲21.4%		▲32.5%		▲36.6%		▲14.2%		▲35.9%	
Others	33	-	26	-	140	-	128	-	▲9	-	▲30	-	69	▲50.9%	100	▲22.2%	100	▲22.2%
%	6.8%		3.0%		10.1%		7.6%		▲2.4%		▲4.7%		6.6%		6.3%		7.7%	
Eliminations	▲2,068	-	▲3,831	-	▲5,617	-	▲7,534	-	▲2,107	-	▲4,036	-	▲5,901	-	▲7,800	-	▲7,900	-
Operating Income	1,863	▲16.3%	3,903	▲20.4%	6,634	▲23.3%	8,741	▲25.1%	1,727	▲7.3%	3,229	▲17.3%	5,061	▲23.7%	9,000	3.0%	6,600	▲24.5%
%	2.8%		3.0%		3.3%		3.3%		2.5%		2.4%		2.5%		3.2%		2.4%	