



Financial Results
for the Full Year Ended Mar. 31, 2014

D A T A B O O K

May. 14, 2014

Nichii Gakkan Company 【9792】



Income Statement (Consolidated)

(Millions of Yen)

	FY2013. 3				FY2014. 3						FY2015. 3			
	Half-year		Full-Year		Half-year		Full-year				Half-year		Full-year	
	Amount	Change	Amount	Change	Amount	Change	Amount(Forecast)	Change	Amount	Change	Amount(Forecast)	Change	Amount(Forecast)	Change
Net Sales	132,132	7.1%	267,191	3.8%	136,049	3.0%	273,200	2.2%	271,447	1.6%	138,200	1.6%	278,400	2.6%
Operating Income	3,903	▲20.4%	8,741	▲25.1%	3,229	▲17.3%	6,600	▲24.5%	6,322	▲27.7%	2,700	▲16.4%	7,700	21.8%
%	3.0%		3.3%		2.4%		2.4%		2.3%		2.0%		2.8%	
Ordinary Income	3,491	▲28.1%	8,326	▲34.3%	2,502	▲28.3%	5,000	▲39.9%	4,940	▲40.7%	1,700	▲32.1%	5,700	15.4%
%	2.6%		3.1%		1.8%		1.8%		1.8%		1.2%		2.0%	
Net Income	1,432	▲35.1%	4,383	▲25.7%	1,660	15.9%	2,800	▲36.1%	2,831	▲35.4%	600	▲63.9%	3,000	6.0%
%	1.1%		1.6%		1.2%		1.0%		1.0%		0.4%		1.1%	

Income Statement (Non-Consolidated)

(Millions of Yen)

	FY2013. 3				FY2014. 3						FY2015. 3			
	Half-year		Full-Year		Half-year		Full-year				Half-year		Full-Year	
	Amount	Change	Amount	Change	Amount	Change	Amount(Forecast)	Change	Amount	Change	Amount(Forecast)	Change	Amount(Forecast)	Change
Net Sales	117,273	2.8%	236,272	2.8%	119,580	2.0%	239,800	1.5%	238,342	0.9%	121,100	1.3%	243,200	2.0%
Operating Income	2,999	▲43.0%	6,648	▲39.7%	1,926	▲35.8%	3,900	▲41.3%	3,485	▲47.6%	1,400	▲27.3%	4,300	23.4%
%	2.6%		2.8%		1.6%		1.6%		1.5%		1.2%		1.8%	
Ordinary Income	2,829	▲47.8%	6,708	▲45.9%	1,761	▲37.7%	3,200	▲52.3%	2,918	▲56.5%	1,000	▲43.2%	3,200	9.6%
%	2.4%		2.8%		1.5%		1.3%		1.2%		0.8%		1.3%	
Net Income	1,294	▲54.7%	3,418	▲45.6%	1,561	20.6%	2,100	▲38.6%	1,471	▲56.9%	500	▲68.0%	1,500	1.9%
%	1.1%		1.4%		1.3%		0.9%		0.6%		0.4%		0.6%	

Segmental Results (Consolidated)

(Millions of Yen)

	FY2013. 3				FY2014. 3						FY2015. 3			
	Half-year		Full-Year		Half-year		Full-year				Half-year		Full-Year	
	Amount	Change	Amount	Change	Amount	Change	Amount(Forecast)	Change	Amount	Change	Amount(Forecast)	Change	Amount(Forecast)	Change
Medical Support Section	51,869	0.8%	104,110	0.8%	52,770	1.7%	105,800	1.6%	105,974	1.8%	53,300	1.0%	106,800	0.8%
Long-term care Section	68,112	—	137,586	—	71,456	4.9%	144,200	4.8%	143,019	3.9%	73,700	3.1%	148,100	3.6%
Health care Section	1,962	—	3,725	—	1,776	▲9.5%	3,800	2.0%	3,724	▲0.0%	2,000	12.6%	4,300	15.5%
Reference (Long-term care+Health care)	70,075	—	141,311	—	73,232	4.5%	148,000	4.7%	146,744	3.8%	75,700	3.4%	152,400	3.9%
Education Section	10,152	72.1%	21,727	40.6%	9,873	▲2.8%	19,200	▲11.6%	18,516	▲14.8%	9,100	▲7.8%	19,100	3.2%
Others	863	31.1%	1,684	18.0%	651	▲24.6%	1,300	▲22.8%	1,330	▲21.0%	800	22.8%	1,500	12.7%
Eliminations	▲829	—	▲1,642	—	▲478	—	▲1,100	—	▲1,117	—	▲700	—	▲1,400	—
Net Sales	132,132	7.1%	267,191	3.8%	136,049	3.0%	273,200	2.2%	271,447	1.6%	138,200	1.6%	278,400	2.6%
Medical Support Section	4,100	5.6%	8,301	▲2.9%	3,900	▲4.9%	7,900	▲4.8%	8,660	4.3%	4,100	5.1%	8,900	2.8%
%	7.9%		8.0%		7.4%		7.5%		8.2%		7.7%		8.3%	
Long-term care Section	5,314	—	10,890	—	6,555	23.4%	13,400	23.0%	12,549	15.2%	6,700	2.2%	13,400	6.8%
%	7.8%		7.9%		9.2%		9.3%		8.8%		9.1%		9.0%	
Health care Section	273	—	292	—	49	▲82.0%	0	—	221	▲24.3%	100	104.0%	400	80.4%
%	13.9%		7.9%		2.8%		0.0%		6.0%		5.0%		9.3%	
Reference (Long-term+Health care)	5,587	—	11,183	—	6,604	18.2%	13,400	19.8%	12,770	14.2%	6,800	3.0%	13,800	8.1%
%	8.0%		7.9%		9.0%		9.1%		8.7%		9.0%		9.1%	
Education Section	▲1,978	—	▲3,338	—	▲3,208	—	▲6,900	—	▲7,269	—	▲4,200	—	▲7,200	—
%	▲19.5%		▲15.4%		▲32.5%		▲35.9%		▲39.3%		▲46.2%		▲37.7%	
Others	26	—	128	—	▲30	—	100	▲22.2%	45	▲64.7%	100	—	200	340.3%
%	3.0%		7.6%		▲4.7%		7.7%		3.4%		12.5%		13.3%	
Eliminations	▲3,831	—	▲7,534	—	▲4,036	—	▲7,900	—	▲7,885	—	▲4,100	—	▲8,000	—
Operating Income	3,903	▲20.4%	8,741	▲25.1%	3,229	▲17.3%	6,600	▲24.5%	6,322	▲27.7%	2,700	▲16.4%	7,700	21.8%
%	3.0%		3.3%		2.4%		2.4%		2.3%		2.0%		2.8%	