Financial Results
for the Three months Ended JUN. 30, 2014

## DATABOOK

Aug. 7, 2014
Nichii Gakkan Company【9792】
(Unit:million yen)

|  | FY2014.3 |  |  |  |  |  | FY2015. 3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year |  | Full-year |  |
|  | Amount | chane | Amount | Change | Amount | change | Amount | chane | Amount(foreast) | Change | Amountforecast | 怱 |
| Net Sales | 68,161 | 3.8\% | 136,049 | 3.0\% | 271,447 | 1.6\% | 67,720 | 20.60\% | 138,200 | 1.6\% | 278,400 | 2.6\% |
| Operating <br> Income | 1,727 | A.73\% | 3,229 | A17.3\% | 6,322 | A27,90 | 1,258 | A27.1\% | 2,700 | 16.4\% | 7,700 | 21.8\% |
| \% | 2.5\% |  | 2.4\% |  | 2.3\% |  | 1.9\% |  | 2.0\% |  | 2.8\% |  |
| Ordinary Income | 1,367 | 18.3\% | 2,502 | A283\% | 4,940 | A0.79 | 788 | 44 | 1,700 | A32.1\% | 5,700 | 15.4\% |
| \% | 2.0\% |  | 1.8\% |  | 1.8\% |  | 1.2\% |  | 1.2\% |  | 2.0\% |  |
| Net Income | 1,047 | 70.8\% | 1,660 | 15.9\% | 2,831 | -3544 | 147 | 185 | 600 | A63.9\% | 3,000 | 6.0\% |
| \% | 1.5\% |  | 1.2\% |  | 1.0\% |  | 0.2\% |  | 0.4\% |  | 1.1\% |  |

(Unit:million yen)

|  | FY2014.3 |  |  |  |  |  | FY2015.3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year |  | Full-year |  |
|  | Amount | change | Amount | Change | Amount | Change | Amount | Change | Amount(foreast) | change | Amount frocexa) | Change |
| Net Sales | 59,957 | 2.8\% | 119,580 | 2.0\% | 238,342 | 0.9\% | 59,453 | 20.8\% | 121,100 | 1.3\% | 243,200 | 2.0\% |
| Operationg <br> Imcome | 1,160 | A17.7\% | 1,926 | A35.84 | 3,485 | A4.69 | 634 | 455.3\% | 1,400 | A27.3 | 4,300 | 23.4\% |
| \% | 1.9\% |  | 1.6\% |  | 1.5\% |  | 1.1\% |  | 1.2\% |  | 1.8\% |  |
| $\begin{array}{\|l} \hline \text { Ordinary } \\ \text { Income } \end{array}$ | 1,256 | A.4\% | 1,761 | A37.7\% | 2,918 | A6.59 | 766 | 439,0\% | 1,000 | A432\% | 3,200 | 9.6\% |
| \% | 2.1\% |  | 1.5\% |  | 1.2\% |  | 1.3\% |  | 0.8\% |  | 1.3\% |  |
| $\begin{aligned} & \text { Net } \\ & \text { Income } \end{aligned}$ | 1,297 | ${ }^{1312 \%}$ | 1,561 | 20.6\% | 1,471 | A56.99 | 560 | 156 | 500 | 468.0\% | 1,500 | 1.9\% |
| \% | 2.2\% |  | 1.3\% |  | 0.6\% |  | 0.9\% |  | 0.4\% |  | 0.6\% |  |

## Segmental Results (Consolidated)

|  | FY2014.3 |  |  |  |  |  | FY2015.3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 |  | Half-year |  | Full-year |  | 10 |  | Half-year |  | Full-year |  |
|  | Amount | Change | Amount | Change | Amount | Change | Amount | Change | Amount(Forecast) | Change |  |  |
| Medical Support Section | 26,314 | 1.7\% | 52,770 | 1.7\% | 105,974 | 1.8\% | 26,412 | 0.4\% | 53,300 | 1.0\% | 106,800 | 0.8\% |
| Long-term Care Section | 35,461 | 5.2\% | 71,456 | 4.9\% | 143,019 | 3.9\% | 36,165 | 2.0\% | 73,700 | 3.1\% | 148,100 | 3.6\% |
| Health Care Section | 827 | ${ }^{122.2 \%}$ | 1,776 | A9.5\% | 3,724 | A0.0\% | 891 | 7.7\% | 2,000 | 12.6\% | 4,300 | 15.5 |
| Reference <br> (Long-term Care+Health care) | 36,288 | 4.7\% | 73,232 | 4.5\% | 146,744 | 3.8\% | 37,057 | 2.1\% | 75,700 | 3.4\% | 152,400 | 3.9\% |
| Educcation Section | 5,466 | 7.5\% | 9,873 | - $2.8 \%$ | 18,516 | 14.8 | 4,176 | A23.6\% | 9,100 | - $7.8 \%$ | 19,100 | 3.2\% |
| Others | 382 | ${ }^{\text {221.6\% }}$ | 651 | .5\% | 1,330 | ${ }^{211.08}$ | 430 | 12.6\% | 800 | 22.8\% | 1,500 | 12.7\% |
| Eliminations | - 291 | - | -478 |  | -1,117 |  | - 355 |  | - 700 |  | -1,400 |  |
| Net Sales | 68,161 | 3.8\% | 136,049 | 3.0\% | 271,447 | 1.6\% | 67,720 | 40.6\% | 138,200 | 1.6\% | 278,400 | 2.6\% |
| Medical Support Section \% | $\begin{array}{r} 1,855 \\ 7.0 \% \end{array}$ | ${ }^{111.1 \%}$ | $\begin{array}{r} 3,900 \\ 7.4 \% \end{array}$ | -4.9\% | $\begin{array}{r} 8,660 \\ 8.2 \% \\ \hline \end{array}$ | 4.3\% | $\begin{array}{r} 2,286 \\ 8.7 \% \\ \hline \end{array}$ | 23.3\% | $\begin{array}{r} 4,100 \\ 7.7 \% \end{array}$ | 5.1\% | $\begin{array}{r} \hline 8,900 \\ 8.3 \% \\ \hline \end{array}$ | 2.8\% |
| Long-term Care Section \% | $\begin{array}{r} 3,149 \\ 8.9 \% \\ \hline \end{array}$ | 28.4\% | $\begin{array}{r} 6,555 \\ 9.2 \% \\ \hline \end{array}$ | 23.4\% | $\begin{array}{r} 12,549 \\ 8.8 \% \\ \hline \end{array}$ | 15.2\% | $\begin{array}{r} 3,239 \\ 9.0 \% \\ \hline \end{array}$ | 2.9\% | $\begin{array}{r} 6,700 \\ 9.1 \% \\ \hline \end{array}$ | 2.2\% | $\begin{array}{r} 13,400 \\ 9.0 \% \\ \hline \end{array}$ | 6.8\% |
| Health Care Section \% | $\begin{array}{r} 7 \\ 1.0 \% \end{array}$ | A95.7\% | $\begin{array}{r} 49 \\ 2.8 \% \end{array}$ | 882.0\% | $\begin{aligned} & 221 \\ & 6.0 \% \end{aligned}$ | A24.30\% | $\begin{array}{r} 26 \\ 3.0 \% \end{array}$ | 233.9\% | $\begin{aligned} & 100 \\ & 5.0 \% \end{aligned}$ | 104.0\% | $\begin{aligned} & 400 \\ & 9.3 \% \end{aligned}$ | 80.4\% |
| Reference(Long-term Care+Health care) $\%$ | $\begin{array}{r} 3,157 \\ 8.7 \% \end{array}$ | 19.7\% | $\begin{array}{r} 6,604 \\ 9.0 \% \end{array}$ | 18.2\% | $\begin{array}{r} 12,770 \\ 8.7 \% \end{array}$ | 14.2\% | $\begin{array}{r} 3,266 \\ 8.8 \% \end{array}$ | 3.4\% | $\begin{array}{r} 6,800 \\ 9.0 \% \end{array}$ | 3.0\% | $\begin{array}{r} 13,800 \\ 9.1 \% \end{array}$ | 8.1\% |
| Educcation Section \% | $\begin{array}{r} \mathrm{A} 1,169 \\ \mathbf{\Delta} 21.4 \% \end{array}$ | - | $\begin{array}{r} \triangle 3,208 \\ \mathbf{B 2} 2 \% \end{array}$ |  | $\begin{array}{r} \Delta 7,269 \\ \mathbf{\Delta 3 9 . 3 \%} \end{array}$ |  | $\begin{array}{r} \triangle 1,974 \\ \Delta 47.3 \% \end{array}$ | - | $\begin{array}{r} \mathbf{4} 4,200 \\ \mathbf{4} 46.2 \% \end{array}$ |  | $\begin{array}{r} \Delta 7,200 \\ \mathbf{3 7} 7.7 \% \end{array}$ |  |
| Others <br> \% | $\begin{array}{r} \triangle 9 \\ \triangle 2.4 \% \end{array}$ | - | $\begin{array}{r} \mathbf{B} 30 \\ \mathbf{4 . 7 \%} \\ \hline \end{array}$ | - | $\begin{array}{r} 45 \\ 3.4 \% \end{array}$ | 164.7\% | $\begin{array}{r} 102 \\ 23.9 \% \end{array}$ | - | $\begin{array}{r} 100 \\ 12.5 \% \end{array}$ |  | $\begin{array}{r} 200 \\ 13.3 \% \end{array}$ | 340.3\% |
| Eliminations | - 2,107 | - | 44,036 |  | -7,885 |  | - 2,421 | - | -4,100 |  | -8,000 |  |
| Operating Income \% | $\begin{array}{r} 1,727 \\ 2.5 \% \end{array}$ | 17.3\% | $\begin{array}{r} 3,229 \\ 2.4 \% \end{array}$ | A17.3\% | $\begin{array}{r} 6,322 \\ 2.3 \% \end{array}$ | 127.7\% | $\begin{array}{r} 1,258 \\ 1.9 \% \\ \hline \end{array}$ | 427.1\% | $\begin{array}{r} 2,700 \\ 2.0 \% \\ \hline \end{array}$ | A16.4\% | $\begin{array}{r} 7,700 \\ 2.8 \% \\ \hline \end{array}$ | 21.8\% |

