

Financial Results
for the Full Year Mar.31.2015

D A T A B O O K

May.14, 2015

Nichii Gakkan Company
【 9 7 9 2 】

Income Statement(Consolidated)

(Millions of Yen)

	FY 2 0 1 4. 3				FY 2 0 1 5. 3						FY 2 0 1 6. 3 (Forecast)			
	Half-year		Full-year		Half-year		Full-year				Half-year		Full-year	
	Amount	Change	Amount	Change	Amount	Change	Amount (Revised)	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	136,049	3.0%	271,447	1.6%	136,015	▲0.0%	274,300	1.1%	271,868	0.2%	137,700	1.2%	294,300	8.3%
Operating Income	3,229	▲17.3%	6,322	▲27.7%	2,719	▲15.8%	7,700	21.8%	5,173	▲18.2%	2,690	▲1.1%	8,900	70.5%
%	2.4%		2.3%		2.0%		2.8%		1.9%		2.0%		3.0%	
Ordinary Income	2,502	▲28.3%	4,940	▲40.7%	1,776	▲29.0%	5,700	15.4%	3,144	▲36.3%	1,290	27.4%	6,100	94.0%
%	1.8%		1.8%		1.3%		2.1%		1.2%		0.9%		2.1%	
Net Income	1,660	15.9%	2,831	▲35.4%	593	▲64.3%	3,000	6.0%	416	85.3%	320	▲46.1%	2,600	524.9%
%	1.2%		1.0%		0.4%		1.1%		0.2%		0.2%		0.9%	

Income Statement(Non-Consolidated)

(Millions of Yen)

	FY 2 0 1 4 . 3				FY 2 0 1 5 . 3						FY 2 0 1 6 . 3 (Forecast)			
	Half-year		Full-year		Half-year		Full-year				Half-year		Full-year	
	Amount	Cange	Amount	Cange	Amount	Cange	Amount(Revised)	Cange	Amount	Cange	Amount	Cange	Amount	Change
Net Sales	119,580	2.0%	238,342	0.9%	119,549	▲0.0%	240,200	0.8%	238,835	0.2%	120,900	1.1%	243,700	2.0%
Operating Income	1,926	▲35.8%	3,485	▲47.6%	1,539	▲20.1%	4,300	23.4%	2,705	▲22.4%	1,900	23.5%	3,500	29.4%
%	1.6%		1.5%		1.3%		1.8%		1.1%		1.6%		1.4%	
Ordinary Income	1,761	▲37.7%	2,918	▲56.5%	1,286	▲27.0%	3,200	9.6%	1,699	▲41.8%	1,500	16.6%	2,300	35.4%
%	1.5%		1.2%		1.1%		1.3%		0.7%		1.2%		0.9%	
Net Income	1,561	20.6%	1,471	▲56.9%	725	▲53.6%	1,500	1.9%	272	▲81.5%	970	33.8%	1,100	304.4%
%	1.3%		0.6%		0.6%		0.6%		0.1%		0.8%		0.5%	

Segmental Results(Consolidated · Old segment)

(Millions of Yen)

		FY 2 0 1 4 . 3				FY 2 0 1 5 . 3					
		Half-year		Full-year		Half-year		Full-year			
		Amount	Change	Amount	Change	Amount	Change	Amount(Revised)	Change	Amount	Change
Medical Support Section		52,770	1.7%	105,974	1.8%	52,859	0.2%	106,200	0.2%	106,489	0.5%
Long-term care Section		71,456	4.9%	143,019	3.9%	72,677	1.7%	146,300	2.3%	144,633	1.1%
Health care Section		1,776	▲9.5%	3,724	▲0.0%	1,937	9.1%	4,100	10.1%	4,025	8.1%
Long-term care+Health care		73,232	4.5%	146,744	3.8%	74,615	1.9%	150,400	2.5%	148,658	1.3%
Education Section		9,873	▲2.8%	18,516	▲14.8%	8,421	▲14.7%	17,700	▲4.4%	16,757	▲9.5%
Others		651	▲24.6%	1,330	▲21.0%	752	15.4%	1,600	20.2%	1,663	25.0%
Eliminations		▲478	-	▲1,117	-	▲633	-	▲1,600	-	▲1,700	-
Net Sales		136,049	3.0%	271,447	1.6%	136,015	▲0.0%	274,300	1.1%	271,868	0.2%
Medical Support Section %		3,900 7.4%	▲4.9%	8,660 8.2%	4.3%	4,493 8.5%	15.2%	9,500 8.9%	9.7%	9,134 8.6%	5.5%
Long-term care Section %		6,555 9.2%	23.4%	12,549 8.8%	15.2%	6,635 9.1%	1.2%	13,500 9.2%	7.6%	11,647 8.1%	▲7.2%
Health care Section %		49 2.8%	▲82.0%	221 6.0%	▲24.3%	95 5.0%	95.8%	300 7.3%	35.3%	239 5.9%	8.0%
Long-term care+Health care %		6,604 9.0%	18.2%	12,770 8.7%	14.2%	6,731 9.0%	1.9%	13,800 9.2%	8.1%	11,886 8.0%	▲6.9%
Education Section %		▲3,208 ▲32.5%	-	▲7,269 ▲39.3%	-	▲4,142 ▲49.2%	-	▲7,600 ▲42.9%	-	▲7,990 ▲47.7%	-
Others %		▲30 ▲4.7%	-	45 3.4%	▲64.7%	130 17.3%	-	300 18.8%	560.5%	347 20.9%	664.6%
Eliminations		▲4,036	-	▲7,885	-	▲4,493	-	▲8,300	-	▲8,205	-
Operating Income %		3,229 2.4%	▲17.3%	6,322 2.3%	▲27.7%	2,719 2.0%	▲15.8%	7,700 2.8%	21.8%	5,173 1.9%	▲18.2%

<Reference>Segmental Results(Consolidated・New segment)

(Millions of Yen)

	FY2015.3				FY2016.3			
	Half-year		Full-Year		Half-year		Full-Year	
	Amount	Change	Amount	Change	Amount(Forecast)	Change	Amount(Forecast)	Change
Medical Support Section	53,896	-	108,378	-	54,260	0.7%	111,500	2.9%
Long-term care Section	73,032	-	145,008	-	73,700	0.9%	151,400	4.4%
Health care Section	1,999	-	4,378	-	2,000	0.0%	8,200	87.3%
Education Section	6,067	-	12,265	-	6,600	8.8%	13,600	10.9%
Child Care Section	955	-	2,228	-	1,100	15.1%	9,200	312.9%
Others	709	-	1,313	-	540	▲23.9%	1,500	14.2%
Eliminations	▲647	-	▲1,703	-	▲500	-	▲1,100	-
Net Sales	136,015	▲0.0%	271,868	0.2%	137,700	1.2%	294,300	8.3%
Medical Support Section %	3,890 7.2%	-	8,039 7.4%	-	4,020 7.4%	3.3%	9,100 8.2%	13.2%
Long-term care Section %	6,674 9.1%	-	11,566 8.0%	-	5,780 7.8%	▲13.4%	11,950 7.9%	3.3%
Health care Section %	▲62 ▲3.1%	-	213 4.9%	-	300 15.0%	-	1,130 13.8%	430.5%
Education Section %	▲3,264 ▲53.8%	-	▲6,169 ▲50.3%	-	▲2,700 ▲40.9%	-	▲5,100 ▲37.5%	-
Child Care Section %	▲312 ▲32.7%	-	▲706 ▲31.7%	-	▲530 ▲48.2%	-	80 0.9%	-
Others %	297 42.0%	-	457 34.9%	-	20 3.7%	▲93.3%	▲60 ▲4.0%	-
Eliminations	▲4,502	-	▲8,228	-	▲4,200	-	▲8,200	-
Operating Income %	2,719 2.0%	▲15.8%	5,173 1.9%	▲18.2%	2,690 2.0%	▲1.1%	8,900 3.0%	72.0%

Segmental Changes

Points

- Distributed the China business to the respective segments as new businesses
- Established child care as a new segment
- Concentrated advertising expenses for COCO Juku in the education segment
- Transferred the medical administration work classes and long-term care qualifications from the education business to the medical support and health care businesses

