

Financial Results
for the Nine months Ended Dec.31,2015

DATABOOK

February.10,2016

Nichii Gakkan Company
【 9 7 9 2 】

Income Statement(Consolidated)

(Unit:Millions of Yen)

	FY 2 0 1 5 . 3								FY 2 0 1 6 . 3									
	1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q		Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast (Previous)	Change	Forecast (Revised)	Change
Net Sales	67,720	▲0.6%	136,015	▲0.0%	204,307	0.0%	271,868	0.2%	67,878	0.2%	136,575	0.4%	205,290	0.5%	294,300	8.3%	275,500	1.3%
Operating Income	1,258	▲27.1%	2,719	▲15.8%	4,795	▲5.3%	5,173	▲18.2%	▲614	-	▲473	-	▲112	-	8,900	72.0%	200	▲96.1%
%	1.9%		2.0%		2.3%		1.9%		▲0.9%		▲0.3%		▲0.1%		3.0%		0.1%	
Ordinary Income	788	▲42.3%	1,776	▲29.0%	3,376	▲14.5%	3,144	▲36.3%	▲1,028	-	▲1,701	-	▲1,960	-	6,100	94.0%	▲2,400	-
%	1.2%		1.3%		1.7%		1.2%		▲1.5%		▲1.2%		▲1.0%		2.1%		▲0.9%	
Net Income attributable to owners of parent	147	▲85.9%	593	▲64.3%	1,336	▲41.9%	416	▲85.3%	▲1,165	-	▲2,296	-	▲2,844	-	2,600	524.9%	▲3,500	-
%	0.2%		0.4%		0.7%		0.2%		▲1.7%		▲1.7%		▲1.4%		0.9%		▲1.3%	

Income Statement(Non-Consolidated)

(Unit:Millions of Yen)

	FY 2 0 1 5 . 3								FY 2 0 1 6 . 3									
	1Q		Half-year		3Q		Full-year		1Q		Half-year		3Q		Full-year			
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Forecast (Previous)	Change	Forecast (Revised)	Change
Net Sales	59,453	▲0.8%	119,549	▲0.0%	179,680	0.1%	238,835	0.2%	59,465	0.0%	119,545	▲0.0%	179,581	▲0.1%	243,700	2.0%	240,900	0.9%
Operating Income	634	▲45.3%	1,539	▲20.1%	2,758	▲1.6%	2,705	▲22.4%	▲745	-	▲818	-	▲920	-	3,500	29.4%	▲800	-
%	1.1%		1.3%		1.5%		1.1%		▲1.3%		▲0.7%		▲0.5%		1.4%		▲0.3%	
Ordinary Income	766	▲39.0%	1,286	▲27.0%	2,173	▲7.9%	1,699	▲41.8%	▲184	-	▲748	-	▲1,306	-	2,300	35.4%	▲1,500	-
%	1.3%		1.1%		1.2%		0.7%		▲0.3%		▲0.6%		▲0.7%		0.9%		▲0.6%	
Net Income	560	▲56.8%	725	▲53.6%	1,112	▲37.1%	272	▲81.5%	▲39	-	▲926	-	▲1,507	-	1,100	304.4%	▲1,800	-
%	0.9%		0.6%		0.6%		0.1%		▲0.1%		▲0.8%		▲0.8%		0.5%		▲0.7%	

Segmental Results(Consolidated)

(Unit : Millions of Yen)

	FY 2 0 1 5 . 3				FY 2 0 1 6 . 3									
	1Q	Half-year	3Q	Full-year	1Q		Half-year		3Q		Full-year			
	Amount	Amount	Amount	Amount	Amount	Change	Amount	Change	Amount	Change	Forecast(Previous)	Change	Forecast(Revised)	Change
Medical Support Section	26,933	53,896	81,042	108,378	27,106	0.6%	54,398	0.9%	81,582	0.7%	111,500	2.9%	109,400	0.9%
Long-term care Section	36,335	73,032	109,526	145,008	35,748	▲1.6%	71,769	▲1.7%	107,798	▲1.6%	151,400	4.4%	144,400	▲0.4%
Health care Section	926	1,999	3,415	4,378	944	2.0%	1,942	▲2.9%	3,230	▲5.4%	8,200	87.3%	4,200	▲4.1%
Education Section	3,023	6,067	9,078	12,265	3,126	3.4%	6,373	5.0%	9,559	5.3%	13,600	10.9%	13,200	7.6%
Child Care Section	458	955	1,475	2,228	701	53.0%	1,460	52.7%	2,290	55.2%	9,200	312.8%	3,200	43.6%
Others	405	709	990	1,313	614	51.7%	1,225	72.7%	1,860	87.9%	1,500	14.2%	2,400	82.8%
Eliminations	▲362	▲647	▲1,220	▲1,703	▲365	-	▲593	-	▲1,032	-	▲1,100	-	▲1,300	-
Net Sales	67,720	136,015	204,307	271,868	67,878	0.2%	136,575	0.4%	205,290	0.5%	294,300	8.3%	275,500	1.3%
Medical Support Section %	1,980 7.4%	3,890 7.2%	5,988 7.4%	8,039 7.4%	1,886 7.0%	▲4.8%	3,794 7.0%	▲2.4%	5,743 7.0%	▲4.1%	9,100 8.2%	13.2%	7,700 7.0%	▲4.2%
Long-term care Section %	3,266 9.0%	6,674 9.1%	9,389 8.6%	11,566 8.0%	1,590 4.4%	▲51.3%	3,333 4.6%	▲50.1%	4,820 4.5%	▲48.7%	11,950 7.9%	3.3%	7,000 4.8%	▲39.5%
Health care Section %	▲48 ▲5.3%	▲62 ▲3.1%	198 5.8%	213 4.9%	31 3.4%	-	128 6.6%	-	446 13.8%	125.2%	1,130 13.8%	429.6%	400 9.5%	87.5%
Education Section %	▲1,523 ▲50.4%	▲3,264 ▲53.8%	▲4,349 ▲47.9%	▲6,169 ▲50.3%	▲1,605 ▲51.3%	-	▲2,856 ▲44.8%	-	▲3,791 ▲39.7%	-	▲5,100 ▲37.5%	-	▲5,500 ▲41.7%	-
Child Care Section %	▲174 ▲38.1%	▲312 ▲32.7%	▲521 ▲35.3%	▲706 ▲31.7%	▲272 ▲38.8%	-	▲492 ▲33.7%	-	▲687 ▲30.0%	-	80 0.9%	-	▲900 ▲28.1%	-
Others %	185 45.7%	297 42.0%	379 38.3%	457 34.9%	55 9.0%	▲70.0%	45 3.8%	▲84.6%	▲41 ▲2.2%	-	▲60 ▲4.0%	-	0 0.0%	-
Eliminations	▲2,426	▲4,502	▲6,290	▲8,228	▲2,300	-	▲4,428	-	▲6,603	-	▲8,200	-	▲8,500	-
Operating Income %	1,258 1.9%	2,719 2.0%	4,795 2.3%	5,173 1.9%	▲614 ▲0.9%	-	▲473 ▲0.3%	-	▲112 ▲0.1%	-	8,900 3.0%	72.0%	200 0.1%	▲96.1%

All performance targets and other forecasts, including numbers of contracts and users, and goals, contained in this document are based on information currently available to the Nichii Gakkan Group and will be affected by uncertain factors, including economic circumstances, the relaxation of regulations, and employment conditions. Please note that actual results, numbers of contracts and users, and other data may be different from the forecasts.

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