

Financial Results  
for the full year Mar.31,2016

# **D A T A B O O K**

May. 13, 2016

Nichii Gakkan Company  
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# Income Statement (Consolidated)

(Unit:million yen)

	F Y 2 0 1 5 . 3				F Y 2 0 1 6 . 3						F Y 2 0 1 7 . 3 (Forecast)			
	Half year		Full year		Half year		Full year				Half year		Full year	
	Amount	Change	Amount	Change	Amount	Change	Amount(Revised)	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	136,015	▲0.0%	271,868	0.2%	136,575	0.4%	275,500	1.3%	273,583	0.6%	144,000	5.4%	294,700	7.7%
Operating Income	2,719	▲15.8%	5,173	▲18.2%	▲473	-	200	▲96.1%	▲785	-	600	-	4,800	-
%	2.0%		1.9%		▲0.3%		0.1%		▲0.3%		0.4%		1.6%	
Ordinary Income	1,776	▲29.0%	3,144	▲36.3%	▲1,701	-	▲2,400	-	▲3,629	-	▲1,100	-	1,300	-
%	1.3%		1.2%		▲1.2%		▲0.9%		▲1.3%		▲0.8%		0.4%	
Net Income attributable to owners of parents	593	▲64.3%	416	▲85.3%	▲2,296	-	▲3,500	-	▲15,995	-	▲1,500	-	500	-
%	0.4%		0.2%		▲1.7%		▲1.3%		▲5.8%		▲1.0%		0.2%	

# Income Statement (Non-Consolidated)

(Unit:million yen)

	F Y 2 0 1 5 . 3				F Y 2 0 1 6 . 3						F Y 2 0 1 7 . 3 (Forecast)			
	Half year		Full year		Half year		Full year				Half year		Full year	
	Amount	Change	Amount	Change	Amount	Change	Amount(Revised)	Change	Amount	Change	Amount	Change	Amount	Change
Net Sales	119,549	▲0.0%	238,835	0.2%	119,545	▲0.0%	240,900	0.9%	238,885	0.0%	125,350	4.9%	254,000	6.3%
Operating Income	1,539	▲20.1%	2,705	▲22.4%	▲818	-	▲800	-	▲1,696	-	350	-	2,900	-
%	1.3%		1.1%		▲0.7%		▲0.3%		▲0.7%		0.3%		1.1%	
Ordinary Income	1,286	▲27.0%	1,699	▲41.8%	▲748	-	▲1,500	-	▲2,772	-	200	-	1,700	-
%	1.1%		0.7%		▲0.6%		▲0.6%		▲1.2%		0.2%		0.7%	
Net Income	725	▲53.6%	272	▲81.5%	▲926	-	▲1,800	-	▲15,910	-	50	-	1,700	-
%	0.6%		0.1%		▲0.8%		▲0.7%		▲6.7%		0.0%		0.7%	

# Segmental Result (Consolidated)

## ■ About a segment change from March, 2017 period

- The China business separated from each section and become independent as a China business segment.
- The child care education incorporated in the education segment transfers it in the child care segment.

(Unit: million yen)

	F Y 2 0 1 5 . 3		F Y 2 0 1 6 . 3								F Y 2 0 1 7 . 3 (Forecast)			
	Half year	Full year	Half year				Full year				Half year		Full year	
	Amount	Amount	Amount(old)	Change	Amount(New)	Amount(Revised)	Change	Amount(old)	Change	Amount(New)	Amount	Change	Amount	Change
Medical Support	53,896	108,378	54,398	0.9%	54,396	109,400	0.9%	108,789	0.4%	108,787	57,500	5.7%	115,000	5.7%
Long-term care	73,032	144,987	71,769	▲1.7%	71,768	144,400	▲0.4%	143,041	▲1.3%	143,040	74,400	3.7%	150,300	5.1%
Health care	1,999	4,402	1,942	▲2.9%	1,949	4,200	▲4.6%	4,057	▲7.8%	4,062	2,000	2.6%	4,900	20.6%
Education	6,067	12,265	6,373	5.0%	6,346	13,200	7.6%	13,053	6.4%	13,003	6,800	7.1%	15,600	20.0%
Child care	955	2,228	1,460	52.7%	1,486	3,200	43.6%	3,382	51.8%	3,433	2,300	54.7%	5,100	48.6%
China business					712					1,604	1,100	54.4%	4,000	149.3%
Other	709	1,336	1,225	72.7%	515	2,400	79.5%	2,541	90.1%	943	500	▲3.1%	1,000	6.0%
Eliminations	▲647	▲1,730	▲593	-	▲600	▲1,300	-	▲1,282	-	▲1,291	▲600	-	▲1,200	-
Net Sales	136,015	271,868	136,575	0.4%	136,575	275,500	1.3%	273,583	0.6%	273,583	144,000	5.4%	294,700	7.7%
Medical Support %	3,890 7.2%	8,039 7.4%	3,794 7.0%	▲2.4%	3,831 7.0%	7,700 7.0%	▲4.2%	7,605 7.0%	▲5.4%	7,691 7.1%	4,000 7.0%	4.4%	8,100 7.0%	5.3%
Long-term care %	6,674 9.1%	11,546 8.0%	3,333 4.6%	▲50.1%	3,383 4.7%	7,000 4.8%	▲39.4%	6,694 4.7%	▲42.0%	6,809 4.8%	4,300 5.8%	27.1%	8,800 5.9%	29.2%
Health care %	▲62 ▲3.1%	234 5.3%	128 6.6%	-	132 6.8%	400 9.5%	70.6%	556 13.7%	137.1%	568 14.0%	200 10.0%	51.4%	800 16.3%	40.8%
Education %	▲3,264 ▲53.8%	▲6,169 ▲50.3%	▲2,856 ▲44.8%	-	▲2,862 ▲45.1%	▲5,500 ▲41.7%	-	▲5,667 ▲43.4%	-	▲5,677 ▲43.7%	▲2,800 ▲41.2%	-	▲3,600 ▲23.1%	-
Child care %	▲312 ▲32.7%	▲706 ▲31.7%	▲492 ▲33.7%	-	▲460 ▲31.0%	▲900 ▲28.1%	-	▲954 ▲28.2%	-	▲883 ▲25.7%	▲400 ▲17.4%	-	▲500 ▲9.8%	-
China business %					▲410 ▲57.6%					▲1,033 ▲64.4%	▲700 ▲63.6%	-	▲900 ▲22.5%	-
Other %	297 42.0%	457 34.2%	45 3.8%	▲84.6%	140 27.2%	0 0.0%	-	▲124 ▲4.9%	-	274 29.1%	200 40.0%	42.6%	300 30.0%	9.3%
Eliminations	▲4,502	▲8,229	▲4,428	-	▲4,227	▲8,500	-	▲8,894	-	▲8,533	▲4,200	-	▲8,200	-
Operating Income %	2,719 2.0%	5,173 1.9%	▲473 ▲0.3%	-	▲473 ▲0.3%	200 0.1%	▲96.1%	▲785 ▲0.3%	-	▲785 ▲0.3%	600 0.4%	-	4,800 1.6%	-

All performance targets and other forecasts, including numbers of contracts and users, and goals, contained in this document are based on information currently available to the Nichii Gakkan Group and will be affected by uncertain factors, including economic circumstances, the relaxation of regulations, and employment conditions. Please note that actual results, numbers of contracts and users, and other data may be different from the forecasts.

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