Financial Results
For the Three Months Ended Jun.30.2016

## D A TABOOK

August.10, 2016
NICHIIGAKKAN CO., LTD.
【9792】

## Income Statement (Consolidated)

(Unit:Millions of Yen)

|  | FY2016.3 |  |  |  |  |  | FY2017.3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year |  | Full-year |  |
|  | Amount | change | Amount | change | Amount | change | Amount | change | Amountf(forecast) | change | Amount(forecast) | change |
| Net Sales | 67,878 | 0.2\% | 136,575 | 0.4\% | 273,583 | 0.6\% | 68,414 | 0.8\% | 144,000 | 5.4\% | 294,700 | 7.7\% |
| Operating <br> Income | - 614 | - | -473 |  | - 785 |  | - 215 |  | 600 |  | 4,800 |  |
| \% | - 0.9\% |  | - 0.3\% |  | -0.3\% |  | -0.3\% |  | 0.4\% |  | 1.6\% |  |
| Ordinary Income | -1,028 |  | -1,701 |  | - 3,629 |  | -1,250 |  | -1,100 |  | 1,300 |  |
| \% | -1.5\% |  | -1.2\% |  | -1.3\% |  | -1.8\% |  | - 0.8\% |  | 0.4\% |  |
| Net Income <br> attribtable to owners <br> of parent <br> $\%$ | -1,165 | - | - 2,296 |  | -15,995 |  | -1,313 |  | -1,500 | - | 500 |  |
| \% | -1.7\% |  | -1.7\% |  | - 5.8\% |  | -1.9\% |  | 41.0\% |  | 0.2\% |  |

## Income Statement (Non-Consolidated)

(Unit:Millions of Yen)

|  | FY2016.3 |  |  |  |  |  | FY2017.3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q |  | Half-year |  | Full-year |  | 1Q |  | Half-year |  | Full-year |  |
|  | Amount | chane | Amount | chane | Amount | chane | Amount | chane | Amount(forecast) | change | Amount(forecast) | change |
| Net Sales | 59,465 | 0.0\% | 119,545 | A0.0\% | 238,885 | 0.0\% | 59,542 | 0.1\% | 125,350 | 4.9\% | 254,000 | 6.3\% |
| Operating <br> Income | - 745 |  | -818 | - | -1,696 |  | - 277 | - | 350 | - | 2,900 |  |
| \% | -1.3\% |  | - 0.7\% |  | - $0.7 \%$ |  | - $0.5 \%$ |  | 0.3\% |  | 1.1\% |  |
| Ordinary <br> Income | -184 |  | - 748 | - | - 2,772 |  | - 362 | - | 200 | - | 1,700 |  |
| \% | - 0.3\% |  | - 0.6\% |  | -1.2\% |  | - $0.6 \%$ |  | 0.2\% |  | 0.7\% |  |
| Net Income <br> attribtable to owners <br> of parent <br> $\%$ | - 39 |  | $\triangle 926$ | - | -15,910 |  | - 264 |  | 50 |  | 1,700 |  |
| \% | -0.1\% |  | -0.8\% |  | -6.7\% |  | - $0.4 \%$ |  | 0.0\% |  | 0.7\% |  |

Segmental Result (Consolidated)
(Unit:Millions of Yen)

|  | FY2016.3 |  |  |  |  | FY2017.3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1 \mathrm{Q} \\ \hline \text { Amount } \\ \hline \end{gathered}$ | Half-year | Full-year Amount | 1Q |  | Half-year |  | Full-year |  |
|  |  |  |  | Amount | change | Amount(forecast) | change | Amount(forecast) | chan |
| Medical Support | 27,106 | 54,396 | 108,787 | 27,010 | A0.4\% | 57,500 | 5.7\% | 115,000 | 5.7\% |
| Long-term Care | 35,748 | 71,768 | 143,040 | 35,685 | A0.2\% | 74,400 | 3.7\% | 150,300 | 5.1\% |
| Health Care | 944 | 1,949 | 4,062 | 858 | -9.1\% | 2,000 | 2.6\% | 4,900 | 20.6\% |
| Education | 3,116 | 6,346 | 13,003 | 3,213 | 3.1\% | 6,800 | 7.1\% | 15,600 | 20.0\% |
| Child Care | 712 | 1,486 | 3,433 | 1,156 | 62.3\% | 2,300 | 54.7\% | 5,100 | 48.6\% |
| China | 318 | 712 | 1,604 | 482 | 51.4\% | 1,100 | 54.4 | 4,000 | 149.3\% |
| Other | 296 | 515 | 943 | 232 | A21.7\% | 500 | - 3.1\% | 1,000 | 6.0\% |
| Elimination | - 365 | - 600 | -1,291 | - 223 |  | - 600 |  | -1,200 |  |
| Net Sales | 67,878 | 136,575 | 273,583 | 68,414 | 0.8\% | 144,000 | 5.4\% | 294,700 | 7.7\% |
| Medical Support <br> \% | $\begin{array}{r} 1,900 \\ 7.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 3,831 \\ 7.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 7,691 \\ 7.1 \% \end{array}$ | $\begin{array}{r} 1,672 \\ 6.2 \% \end{array}$ | ${ }^{12.0 \%}$ | $\begin{array}{r} 4,000 \\ 7.0 \% \end{array}$ | 4.4\% | $\begin{array}{r} 8,100 \\ 7.0 \% \\ \hline \end{array}$ | 5.3\% |
| Long-term Care \% | 1,608 | 3,383 $4.7 \%$ | 6,809 $4.8 \%$ | 2,037 | 26.6\% | $\begin{array}{r} 4,300 \\ 5.8 \% \end{array}$ | 27.1\% | 8,800 | 29.2 |
| Health Care \% | $\begin{array}{r} 33 \\ 350 \end{array}$ | $132$ | $\begin{array}{r} 568 \\ 1408 \end{array}$ | $\begin{array}{r} 97 \\ 11.4 \% \end{array}$ | 194.5\% | $200$ | 51.4\% | $\begin{array}{r} 1.900 \\ 16.3 \% \end{array}$ | 40.8\% |
| Education \% | $\begin{array}{r} \Delta 1,606 \\ \mathbf{5} 1.6 \% \\ \hline \end{array}$ | $\begin{array}{r} \triangle 2,862 \\ \triangle 45.1 \% \end{array}$ | $\begin{array}{r} \mathbf{4} 5,677 \\ \mathbf{4 3 . 7 \%} \end{array}$ | $\begin{array}{r} \mid 1,110 \\ \Delta 34.6 \% \end{array}$ |  | $\begin{array}{r} \triangle 2,800 \\ -41.2 \% \end{array}$ |  | $\begin{array}{r} 43,600 \\ \mathbf{4} 23.1 \% \end{array}$ |  |
| Child Care \% | $\begin{array}{r} \triangle 261 \\ \mathbf{\Delta} 36.7 \% \end{array}$ | $\begin{array}{r} \mathbf{\Delta} 460 \\ \mathbf{B 1 . 0 \%} \end{array}$ | $\begin{array}{r} \mathbf{\Delta} 883 \\ \mathbf{~} 25.7 \% \end{array}$ | $\begin{array}{r} \Delta 262 \\ \Delta 22.7 \% \end{array}$ |  | $\begin{array}{r} \mathbf{\Delta 4 0 0} \\ \mathbf{A} 17.4 \% \end{array}$ |  | $\begin{array}{r} \triangle 500 \\ \triangle 9.8 \% \end{array}$ |  |
| China <br> \% | $\begin{array}{r} \triangle 116 \\ \mathbf{\Delta} 36.5 \% \end{array}$ | $\begin{array}{r} \mathbf{\Delta} 410 \\ \mathbf{\Delta} 57.6 \% \end{array}$ | $\begin{array}{\|r} \hline \mathbf{1 1 , 0 3 3} \\ \mathbf{\Delta 6 4 . 4 \%} \end{array}$ | $\begin{array}{r} \triangle 365 \\ \Delta 75.8 \% \end{array}$ |  | $\begin{array}{r} \mathbf{\Delta} 700 \\ \mathbf{6} 63.6 \% \end{array}$ |  | $\begin{array}{r} \Delta 900 \\ \mathbf{\Delta} 22.5 \% \end{array}$ |  |
| Other <br> \% | $\begin{array}{r} 74 \\ 25.2 \% \end{array}$ | $\begin{array}{r} 140 \\ 27.2 \% \end{array}$ | $\begin{array}{r} 274 \\ 29.1 \% \end{array}$ | $\begin{array}{r} 96 \\ 41.5 \% \end{array}$ | 28.8\% | $\begin{array}{r} 200 \\ 40.0 \% \end{array}$ | 42.6\% | $\begin{array}{r} 300 \\ 30.0 \% \end{array}$ | 9.3\% |
| Elimination | -2,246 | -4,227 | -8,533 | - 2,381 |  | -4,200 |  | -8,200 |  |
| Operating Income \% | $\begin{array}{r} \triangle 614 \\ \Delta 0.9 \% \end{array}$ | $\begin{array}{r} \triangle 473 \\ \Delta 0.3 \% \end{array}$ | $\begin{array}{\|c} \hline \mathbf{~} 785 \\ \mathbf{\Delta 0 . 3 \%} \end{array}$ | $\begin{aligned} & \triangle 215 \\ & \triangle 0.3 \% \end{aligned}$ |  | $\begin{gathered} 600 \\ 0.4 \% \end{gathered}$ |  | $\begin{array}{r} 4,800 \\ 1.6 \% \end{array}$ | - |

