

Financial Results
For the Nine months Ended Dec.31.2016

D A T A B O O K

February 8, 2017

NICHIIGAKKAN CO., LTD.
【 9 7 9 2 】

Income Statement (Consolidated)

(Unit : Millions of Yen)

	FY 2 0 1 6 . 3				FY 2 0 1 7 . 3					
	1 Q	Half-year	3Q	Full-year	1 Q	Half-year	3Q	Full-year		
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Change	Forecast(Previous)	Forecast(Revised)
Net Sales	67,878	136,575	205,290	273,583	68,414	137,751	207,294	1.0%	294,700	282,000
Operating Income	▲614	▲473	▲112	▲785	▲215	815	2,097	-	4,800	4,800
%	▲0.9%	▲0.3%	▲0.1%	▲0.3%	▲0.3%	0.6%	1.0%		1.6%	1.7%
Ordinary Income	▲1,028	▲1,701	▲1,960	▲3,629	▲1,250	▲1,110	108	-	1,300	1,300
%	▲1.5%	▲1.2%	▲1.0%	▲1.3%	▲1.8%	▲0.8%	0.1%		0.4%	0.5%
Net Income attributable to owners of parent	▲1,165	▲2,296	▲2,844	▲15,995	▲1,313	▲1,240	▲122	-	500	500
%	▲1.7%	▲1.7%	▲1.4%	▲5.8%	▲1.9%	▲0.9%	▲0.1%		0.2%	0.2%

※The Group revised its forecasts for the fiscal year ending March 2017 on November 9, 2016.

Income Statement (Non-Consolidated)

(Unit : Millions of Yen)

	FY 2 0 1 6 . 3				FY 2 0 1 7 . 3						
	1 Q	Half-year	3Q	Full-year	1 Q	Half-year	3Q	Full-year			
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Change	Forecast (Previous)	Forecast (Revised)	
Net Sales	59,465	119,545	179,581	238,885	59,542	119,775	180,063	0.3%	254,000	242,800	
Operating Income	▲745	▲818	▲920	▲1,696	▲277	697	1,632	-	2,900	2,900	
%	▲1.3%	▲0.7%	▲0.5%	▲0.7%	▲0.5%	0.6%	0.9%		1.1%	1.2%	
Ordinary Income	▲184	▲748	▲1,306	▲2,772	▲362	40	1,265	-	1,700	1,700	
%	▲0.3%	▲0.6%	▲0.7%	▲1.2%	▲0.6%	0.0%	0.7%		0.7%	0.7%	
Net Income	▲39	▲926	▲1,507	▲15,910	▲264	95	1,376	-	1,700	1,700	
%	▲0.1%	▲0.8%	▲0.8%	▲6.7%	▲0.4%	0.1%	0.8%		0.7%	0.7%	

※The Group revised its forecasts for the fiscal year ending March 2017 on November 9, 2016.

Segmental Result (Consolidated)

(Unit : Millions of Yen)

	FY 2 0 1 6 . 3				FY 2 0 1 7 . 3						
	1 Q	Half-year	3Q	Full-year	1 Q	Half-year	3Q	Full-year			
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Change	Forecast(Previous)	Forecast(Revised)	
Medical Support	27,106	54,396	81,579	108,787	27,010	54,068	81,131	▲0.5%	115,000	108,200	
Long-term Care	35,748	71,768	107,798	143,040	35,685	72,004	108,393	0.6%	150,300	144,400	
Health Care	944	1,949	3,234	4,062	858	1,802	3,017	▲6.7%	4,900	4,900	
Education	3,116	6,346	9,519	13,003	3,213	6,347	9,415	▲1.1%	15,600	15,600	
Child Care	712	1,486	2,330	3,433	1,156	2,560	4,073	74.8%	5,100	5,100	
China	318	712	1,152	1,604	482	949	1,405	21.9%	4,000	4,000	
Other	296	515	714	943	232	433	624	▲12.6%	1,000	1,000	
Elimination	▲365	▲600	▲1,039	▲1,291	▲223	▲414	▲766	-	▲1,200	▲1,200	
Net Sales	67,878	136,575	205,290	273,583	68,414	137,751	207,294	1.0%	294,700	282,000	
Medical Support %	1,900 7.0%	3,831 7.0%	5,804 7.1%	7,691 7.1%	1,672 6.2%	3,641 6.7%	5,579 6.9%	▲3.9%	8,100 7.0%	7,600 7.0%	
Long-term Care %	1,608 4.5%	3,383 4.7%	4,902 4.5%	6,809 4.8%	2,037 5.7%	4,935 6.9%	7,763 7.2%	58.4%	8,800 5.9%	9,700 6.7%	
Health Care %	33 3.5%	132 6.8%	457 14.1%	568 14.0%	97 11.4%	218 12.1%	523 17.4%	14.6%	800 16.3%	800 16.3%	
Education %	▲1,606 ▲51.6%	▲2,862 ▲45.1%	▲3,803 ▲40.0%	▲5,677 ▲43.7%	▲1,110 ▲34.6%	▲2,405 ▲37.9%	▲3,571 ▲37.9%	-	▲3,600 ▲23.1%	▲4,000 ▲25.6%	
Child Care %	▲261 ▲36.7%	▲460 ▲31.0%	▲631 ▲27.1%	▲883 ▲25.7%	▲262 ▲22.7%	▲497 ▲19.4%	▲643 ▲15.8%	-	▲500 ▲9.8%	▲500 ▲9.8%	
China %	▲116 ▲36.5%	▲410 ▲57.6%	▲769 ▲66.8%	▲1,033 ▲64.4%	▲365 ▲75.8%	▲722 ▲76.1%	▲1,089 ▲77.5%	-	▲900 ▲22.5%	▲900 ▲22.5%	
Other %	74 25.2%	140 27.2%	195 27.4%	274 29.1%	96 41.5%	139 32.3%	195 31.3%	▲0.3%	300 30.0%	300 30.0%	
Elimination	▲2,246	▲4,227	▲6,267	▲8,533	▲2,381	▲4,494	▲6,660	-	▲8,200	▲8,200	
Operating Income %	▲614 ▲0.9%	▲473 ▲0.3%	▲112 ▲0.1%	▲785 ▲0.3%	▲215 ▲0.3%	815 0.6%	2,097 1.0%	-	4,800 1.6%	4,800 1.7%	

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