

Financial Results
for the full year Mar.31,2017

D A T A B O O K

May. 12, 2017

NICHIIGAKKAN CO., LTD.
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Income Statement (Consolidated)

(Unit:million yen)

	FY2016.3		FY2017.3			FY2018.3 (Forecast)	
	Half year	Full year	Half year	Full year		Half year	Full year
	Amount	Amount	Amount	Amount(Revised)	Amount	Amount	Amount
Net Sales	136,575	273,583	137,751	282,000	276,659	145,900	300,000
Operating Income	▲473	▲ 785	815	4,800	4,206	3,000	9,300
%	▲0.3%	▲0.3%	0.6%	1.7%	1.5%	2.1%	3.1%
Ordinary Income	▲1,701	▲ 3,629	▲1,110	1,300	1,429	1,100	6,000
%	▲1.2%	▲1.3%	▲0.8%	0.5%	0.5%	0.8%	2.0%
Net Income attributable to owners of parents	▲2,296	▲15,995	▲1,240	500	1,403	200	3,000
%	▲1.7%	▲5.8%	▲0.9%	0.2%	0.5%	0.1%	1.0%

Income Statement (Non-Consolidated)

(Unit : million yen)

	FY2016.3		FY2017.3			FY2018.3(Forecast)	
	Half year	Full year	Half year	Full year		Half year	Full year
	Amount	Amount	Amount	Amount(Revised)	Amount	Amount	Amount
Net Sales	119,545	238,885	119,775	242,800	239,776	126,100	259,400
Operating Income	▲818	▲1,696	697	2,900	3,542	2,400	8,300
%	▲0.7%	▲0.7%	0.6%	1.2%	1.5%	1.9%	3.2%
Ordinary Income	▲748	▲2,772	40	1,700	2,639	2,100	7,000
%	▲0.6%	▲1.2%	0.0%	0.7%	1.1%	1.7%	2.7%
Net Income	▲926	▲15,910	95	1,700	3,044	1,300	4,700
%	▲0.8%	▲6.7%	0.1%	0.7%	1.3%	1.0%	1.8%

Segmental Result (Consolidated)

■ About a segment change from March, 2018 period

- The Therapy business separated from Health care Segment and become independent as a Therapy segment.
- The Care staff dispatching service incorporated in the Health care segment transfers it in the Long-term care segment.

(Unit : million yen)

	FY2016.3				FY2017.3			FY2018.3(Forecast)	
	Half year	Full year	Half year		Full year			Half year	Full year
	Amount	Amount	Amount(old)	Amount(New)	Amount(Revised)	Amount(old)	Amount(New)	Amount	Amount
Medical Support	54,396	108,787	54,068	54,068	108,200	108,325	108,325	55,200	112,300
Long-term care	71,768	143,040	72,004	72,291	144,400	143,858	144,416	75,900	154,100
Health care	1,949	4,062	1,802	1,415	4,900	3,861	2,926	1,900	4,600
Education	6,346	13,003	6,347	6,347	15,600	12,771	12,771	6,900	15,000
Child care	1,486	3,433	2,560	2,560	5,100	5,949	5,949	4,300	9,300
therapy				100			377	400	1,600
China business	712	1,604	949	949	4,000	2,007	2,007	1,300	3,100
Other	515	943	433	433	1,000	1,303	1,303	800	1,600
Eliminations	▲600	▲1,291	▲414	▲414	▲1,200	▲1,417	▲1,417	▲800	▲1,600
Net Sales	136,575	273,583	137,751	137,751	282,000	276,659	276,659	145,900	300,000
Medical Support %	3,831 7.0%	7,691 7.1%	3,641 6.7%	3,641 6.7%	7,600 7.0%	8,012 7.4%	8,012 7.4%	4,200 7.6%	9,200 8.2%
Long-term care %	3,383 4.7%	6,809 4.8%	4,935 6.9%	5,007 6.9%	9,700 6.7%	11,048 7.7%	11,183 7.7%	6,400 8.4%	12,800 8.3%
Health care %	132 6.8%	568 14.0%	218 12.1%	276 19.6%	800 16.3%	643 16.7%	615 21.0%	100 5.3%	600 13.0%
Education %	▲2,862 ▲45.1%	▲5,677 ▲43.7%	▲2,405 ▲37.9%	▲2,405 ▲37.9%	▲4,000 ▲25.6%	▲4,647 ▲36.4%	▲4,647 ▲36.4%	▲1,800 ▲26.1%	▲2,900 ▲19.3%
Child care %	▲460 ▲31.0%	▲883 ▲25.7%	▲497 ▲19.4%	▲497 ▲19.4%	▲500 ▲9.8%	▲781 ▲13.1%	▲781 ▲13.1%	▲500 ▲11.6%	▲600 ▲6.5%
therapy %				▲130 ▲130.7%			▲107 ▲28.5%	▲200 ▲50.0%	0 0.0%
China business %	▲410 ▲57.6%	▲1,033 ▲64.4%	▲722 ▲76.1%	▲722 ▲76.1%	▲900 ▲22.5%	▲1,416 ▲70.6%	▲1,416 ▲70.6%	▲800 ▲61.5%	▲1,100 ▲35.5%
Other %	140 27.2%	274 29.1%	139 32.3%	139 32.3%	300 30.0%	285 21.9%	285 21.9%	100 12.5%	200 12.5%
Eliminations	▲4,227	▲8,533	▲4,494	▲4,494	▲8,200	▲8,937	▲8,937	▲4,500	▲8,900
Operating Income %	▲473 ▲0.3%	▲785 ▲0.3%	815 0.6%	815 0.6%	4,800 1.7%	4,206 1.5%	4,206 1.5%	3,000 2.1%	9,300 3.1%