

Financial Results  
For the Three Months Ended Jun.30.2017

# **D A T A B O O K**

August. 10, 2017

NICHIIGAKKAN CO., LTD.  
【 9 7 9 2 】

# Income Statement (Consolidated)

(Unit:million yen)

	FY2017.3			FY2018.3					
	1Q	Half-year	Ful-year	1Q	Half-year		Full-year		
	Amount	Amount	Amount	Amount	change	Amount(forecast)	change	Amount(forecast)	change
Net Sales	68,414	137,751	276,659	70,313	2.8%	145,900	5.9%	300,000	8.4%
Operating Income	▲ 215	815	4,206	1,519	-	3,000	267.9%	9,300	121.1%
%	▲0.3%	0.6%	1.5%	2.2%		2.1%		3.1%	
Ordinary Income	▲ 1,250	▲ 1,110	1,429	560	-	1,100	-	6,000	319.9%
%	▲1.8%	▲0.8%	0.5%	0.8%		0.8%		2.0%	
Net Income attributable to owners of parents	▲ 1,313	▲ 1,240	1,403	510	-	200	-	3,000	113.8%
%	▲1.9%	▲0.9%	0.5%	0.7%		0.1%		1.0%	

# Income Statement (Non-Consolidated)

(Unit:million yen)

	FY2017.3			FY2018.3					
	1Q	Half-year	Full-year	1Q	Half-year		Full-year		
	Amount	Amount	Amount	Amount	change	Amount(forecast)	change	Amount(forecast)	change
Net Sales	59,542	119,775	239,776	60,528	1.7%	126,100	5.3%	259,400	8.2%
Operating Income	▲277	697	3,542	1,298	-	2,400	243.8%	8,300	134.3%
%	▲0.5%	0.6%	1.5%	2.1%		1.9%		3.2%	
Ordinary Income	▲362	40	2,639	1,465	-	2,100	5,091.5%	7,000	165.2%
%	▲0.6%	0.0%	1.1%	2.4%		1.7%		2.7%	
Net Income	▲264	95	3,044	1,380	-	1,300	1,258.2%	4,700	54.4%
%	▲0.4%	0.1%	1.3%	2.3%		1.0%		1.8%	

# Segmental Result (Consolidated)

## ■ About a segment change from March, 2018 period

- The Therapy business separated from Health care Segment and become independent as a Therapy segment.
- The Care staff dispatching service incorporated in the Health care segment transfers it in the Long-term care segment.

(Unit: million yen)

		FY2017.3			FY2018.3					
		1Q	Half-year	Full-year	1Q		Half-year		Full-year	
		Amount(New)	Amount(New)	Amount(New)	Amount	change	Amount(forecast)	change	Amount(forecast)	change
Medical Support		27,010	54,068	108,325	26,906	▲0.4%	55,200	2.1%	112,300	3.7%
Long-term care		35,828	72,291	144,416	37,118	3.6%	75,900	5.0%	154,100	6.7%
Child care		1,156	2,560	5,949	1,815	57.0%	4,300	68.0%	9,300	56.3%
Health care		654	1,415	2,926	685	4.8%	1,900	34.2%	4,600	57.2%
Education		3,213	6,347	12,771	3,138	▲2.3%	6,900	8.7%	15,000	17.4%
Therapy		60	100	377	59	▲2.4%	400	299.4%	1,600	324.3%
China business		482	949	2,007	552	14.7%	1,300	37.0%	3,100	54.4%
Other		232	433	1,303	398	71.6%	800	84.6%	1,600	22.7%
Eliminations		▲223	▲414	▲1,417	▲362	-	▲800	-	▲1,600	-
Net Sale		68,414	137,751	276,659	70,313	2.8%	145,900	5.9%	300,000	8.4%
Medical Support %		1,672	3,641	8,012	2,190	30.9%	4,200	15.3%	9,200	14.8%
		6.2%	6.7%	7.4%	8.1%		7.6%		8.2%	
Long-term care %		2,073	5,007	11,183	3,602	73.8%	6,400	27.8%	12,800	14.5%
		5.8%	6.9%	7.7%	9.7%		8.4%		8.3%	
Child care %		▲262	▲497	▲781	▲571	-	▲500	-	▲600	-
		▲22.7%	▲19.4%	▲13.1%	▲31.5%		▲11.6%		▲6.5%	
Health care %		117	276	615	130	11.1%	100	▲63.9%	600	▲2.5%
		17.9%	19.6%	21.0%	19.0%		5.3%		13.0%	
Education %		▲1,110	▲2,405	▲4,647	▲1,077	-	▲1,800	-	▲2,900	-
		▲34.6%	▲37.9%	▲36.4%	▲34.3%		▲26.1%		▲19.3%	
Therapy %		▲55	▲130	▲107	▲83	-	▲200	-	0	-
		▲91.4%	▲130.7%	▲28.5%	▲141.3%		▲50.0%		0.0%	
China business %		▲365	▲722	▲1,416	▲407	-	▲800	-	▲1,100	-
		▲75.8%	▲76.1%	▲70.6%	▲73.8%		▲61.5%		▲35.5%	
Other %		96	139	285	47	▲50.3%	100	▲28.6%	200	▲29.9%
		41.5%	32.3%	21.9%	12.0%		12.5%		12.5%	
Eliminations		▲2,381	▲4,494	▲8,937	▲2,311	-	▲4,500	-	▲8,900	-
Operating Income %		▲215	815	4,206	1,519	-	3,000	267.9%	9,300	121.1%
		▲0.3%	0.6%	1.5%	2.2%		2.1%		3.1%	